

## MLL G-Cloud 15 Pricing Document



| GC15 - Service Name                                                                             | Description                                                                                                                                                                                                                                         |
|-------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| DDoS Mitigation and Protection                                                                  | Cloud (Upstream) DDoS Mitigation                                                                                                                                                                                                                    |
| <b>Key</b>                                                                                      |                                                                                                                                                                                                                                                     |
| NRR                                                                                             | None Recurring Revenue (or One-Off Charges)                                                                                                                                                                                                         |
| ARR                                                                                             | Annually Recurring Revenue (Annual Charges)                                                                                                                                                                                                         |
| VAT                                                                                             | all pricing is ex VAT - VAT will be charges at the prevailing rate at the time of invoicing                                                                                                                                                         |
| <b>Professional Services</b>                                                                    |                                                                                                                                                                                                                                                     |
| <b>Notes on SFIA Rates</b>                                                                      | 'Any professional services related to the set up and ongoing support of the service will be chargeable as per the SFIA rate card.                                                                                                                   |
| SFIA                                                                                            | Skills for the Information Age' rate card - pricing for professional services will be charged as per MLL's SFIA rate card<br><br>Where work is performed out of normal working hours (as defined in the SFIA), the following multipliers will apply |
| Monday - Friday                                                                                 | x 1.5                                                                                                                                                                                                                                               |
| Saturdays                                                                                       | x 1.5                                                                                                                                                                                                                                               |
| Sundays                                                                                         | x 2                                                                                                                                                                                                                                                 |
| Bank Holidays                                                                                   | x 2                                                                                                                                                                                                                                                 |
| <b>Pricing Assumptions</b>                                                                      |                                                                                                                                                                                                                                                     |
| Acceptance of services shall take place following delivery, on a date notified by the Supplier. |                                                                                                                                                                                                                                                     |
| The parties shall agree a project plan for the implementation phase.                            |                                                                                                                                                                                                                                                     |
| Provision of third-party services are subject to third party terms of service                   |                                                                                                                                                                                                                                                     |

| Carrier      | Description (On/Off Net, Local, Km Charge)                         | Bearer | Throughput | Resilience | Notes | NRR (min 1yr Term) | ARR (min 1yr Term) | NRR (min 3yr Term) | ARR (min 3yr Term) | Additional Distance Charge (Standing) | Additional Distance Charge (kms) |
|--------------|--------------------------------------------------------------------|--------|------------|------------|-------|--------------------|--------------------|--------------------|--------------------|---------------------------------------|----------------------------------|
| DDoS Cloud   |                                                                    |        |            |            |       |                    |                    |                    |                    |                                       |                                  |
| via MLL SCSP | DDoS - Lite (shared pool, none resilient, feature lite) - per Gbps |        | 1000       |            |       | £3,536.33          | £38,192.40         |                    |                    |                                       |                                  |

| <u>MLL SFIA Charges</u>            | <u>Strategy and architecture</u> | <u>Change and transformation</u> | <u>Development and implementation</u> | <u>Delivery and operation</u> | <u>People and skills</u> | <u>Relationships and engagement</u> |
|------------------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------|--------------------------|-------------------------------------|
| 1. Follow                          | £345                             | £330                             | £330                                  | £330                          | £330                     | £330                                |
| 2. Assist                          | £535                             | £535                             | £445                                  | £385                          |                          | £355                                |
| 3. Apply                           | £645                             | £605                             | £715                                  | £445                          |                          | £445                                |
| 4. Enable                          | £1,095                           | £605                             | £445                                  | £570                          |                          | £605                                |
| 5. Ensure, advise                  | £1,290                           | £735                             | £735                                  | £1,075                        | £645                     | £645                                |
| 6. Initiate, influence             | £1,390                           | £735                             | £735                                  | £1,035                        | £1,065                   | £1,065                              |
| 7. Set strategy, inspire, mobilise | £2,020                           | £2,020                           | £2,020                                | £2,020                        | £2,020                   | £2,020                              |

#### Standards for consultancy day rate cards

**Consultant's working day:** 8 hours exclusive of travel and lunch

**Working week:** Monday to Friday excluding national holidays

**Office hours:** 9:00am to 5:00pm Monday to Friday

**Travel, mileage subsistence:** Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25

**Mileage:** As for travel, mileage subsistence

**Professional indemnity insurance:** included in day rate