

MLL G-Cloud 15 Pricing Document



GC15 - Service Name	Description
Secure Gateway Services	Cloud Access to Gateway Services
Key	
NRR	None Recurring Revenue (or One-Off Charges)
ARR	Annually Recurring Revenue (Annual Charges)
VAT	all pricing is ex VAT - VAT will be charges at the prevailing rate at the time of invoicing
Professional Services	
Notes on SFIA Rates	'Any professional services related to the set up and ongoing support of the service will be chargeable as per the SFIA rate card.
SFIA	Skills for the Information Age' rate card - pricing for professional services will be charged as per MLL's SFIA rate card Where work is performed out of normal working hours (as defined in the SFIA), the following multipliers will apply
Monday - Friday	x 1.5
Saturdays	x 1.5
Sundays	x 2
Bank Holidays	x 2
Pricing Assumptions	
Acceptance of services shall take place following delivery, on a date notified by the Supplier.	
The parties shall agree a project plan for the implementation phase.	
Provision of third-party services are subject to third party terms of service	

Carrier	Description (On/Off Net, Local, Km Charge)	Bearer	Throughput	NRR (min 1yr Term)	ARR (min 1yr Term)	NRR (min 3yr Term)	ARR (min 3yr Term)	Additional Distance Charge (Standing)	Additional Distance Charge (kms)
MLL Secure Cloud Service Platform - Cloud Gateways									
via MLL SCSP	Internet - Per Mbps			£0.00	£1.96				
via MLL SCSP	Internet - Public Address - Per IP - 1 Year			£0.00	£97.93				
via MLL SCSP	Internet - Public Address - Per IP - 3 Year					£0.00	£32.64		
via MLL SCSP	Internet - Public Address - Per IP - 5 Year					£0.00	£19.59		
HSCN & PSN									
via MLL SCSP	HSCN - Per Mbps			£0.00	£19.59				
via MLL SCSP	HSCN (Secure Boundary) - Per Mbps			£0.00	£12.00				
via MLL SCSP	PSN - Per Mbps			£0.00	£355.81				
Equinix Cloud Connect (Azure, AWS, Google, ...)									
Port Costs (MA1)									
via MLL SCSP	Equinix 1Gb L2 - Port			£0.00	£2,154.44				
via MLL SCSP	Equinix - 10Gb L2 - Port			£0.00	£5,092.32				
via MLL SCSP	Equinix - 100Gb L2 - Port			£0.00	£22,034.08				
Throughput Costs (MA1)									
via MLL SCSP	10Mb Virtual Connection			£0.00	£783.43				
via MLL SCSP	50Mb Virtual Connection			£0.00	£2,742.02				
via MLL SCSP	200Mb Virtual Connection			£0.00	£4,308.89				
via MLL SCSP	500Mb Virtual Connection			£0.00	£6,757.12				
via MLL SCSP	1Gb Virtual Connection			£0.00	£9,205.35				
via MLL SCSP	2Gb Virtual Connection			£0.00	£13,808.02				
via MLL SCSP	5Gb Virtual Connection			£0.00	£17,137.62				
via MLL SCSP	10Gb Virtual Connection			£0.00	£22,719.58				
Port Costs (E14)									
via MLL SCSP	Equinix 1Gb L2 - Port			£0.00	£2,154.44				
via MLL SCSP	Equinix - 10Gb L2 - Port			£0.00	£5,092.32				
via MLL SCSP	Equinix - 100Gb L2 - Port			£0.00	£22,034.08				
Throughput Costs (E14)									
via MLL SCSP	10Mb Virtual Connection			£0.00	£391.72				
via MLL SCSP	50Mb Virtual Connection			£0.00	£1,077.22				
via MLL SCSP	200Mb Virtual Connection			£0.00	£1,468.94				
via MLL SCSP	500Mb Virtual Connection			£0.00	£2,154.44				

				NRR (min 1yr		NRR (min 3yr		Additional	
				Term)		Term)		Distance	Additional
Carrier	Description (On/Off Net, Local, Km Charge)	Bearer	Throughput	Term)	Term)	Term)	Term)	Charge	Distance
								(Standing)	Charge (kms)
via MLL SCSP	1Gb Virtual Connection			£0.00	£2,937.88				
via MLL SCSP	2Gb Virtual Connection			£0.00	£4,015.10				
via MLL SCSP	5Gb Virtual Connection			£0.00	£5,484.04				
via MLL SCSP	10Gb Virtual Connection			£0.00	£7,344.69				
	Geo-resilience Costs								
via MLL SCSP	100Mb Ethernet - 1 Year			£816.08	£2,040.19				
via MLL SCSP	1Gb Ethernet - 1 Year			£816.08	£2,492.30				
via MLL SCSP	10Gb Optical - 1 Year			£1,632.15	£8,887.08				
	DC X-connect costs (for 10G optical only)								
via MLL SCSP	Telehouse North			£1,126.19	£2,937.88				
via MLL SCSP	Harbour Exchange - LD8			£636.54	£2,937.88				

MLL SFIA Charges	Strategy and architecture	Change and transformation	Development and implementation	Delivery and operation	People and skills	Relationships and engagement
1. Follow	£345	£330	£330	£330	£330	£330
2. Assist	£535	£535	£445	£385		£355
3. Apply	£645	£605	£715	£445		£445
4. Enable	£1,095	£605	£445	£570		£605
5. Ensure, advise	£1,290	£735	£735	£1,075	£645	£645
6. Initiate, influence	£1,390	£735	£735	£1,035	£1,065	£1,065
7. Set strategy, inspire, mobilise	£2,020	£2,020	£2,020	£2,020	£2,020	£2,020

Standards for consultancy day rate cards

Consultant's working day: 8 hours exclusive of travel and lunch

Working week: Monday to Friday excluding national holidays

Office hours: 9:00am to 5:00pm Monday to Friday

Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25

Mileage: As for travel, mileage subsistence

Professional indemnity insurance: included in day rate