

MLL G-Cloud 15 Pricing Document



GC15 - Service Name

Description

SBC as a Service	Cloud SBC Service and SIP Services
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Key

NRR	None Recurring Revenue (or One-Off Charges)
ARR	Annually Recurring Revenue (Annual Charges)
VAT	all pricing is ex VAT - VAT will be charges at the prevailing rate at the time of invoicing

Professional Services

Notes on SFIA Rates	'Any professional services related to the set up and ongoing support of the service will be chargeable as per the SFIA rate card.
SFIA	Skills for the Information Age' rate card - pricing for professional services will be charged as per MLL's SFIA rate card Where work is performed out of normal working hours (as defined in the SFIA), the following multipliers will apply
Monday - Friday	x 1.5
Saturdays	x 1.5
Sundays	x 2
Bank Holidays	x 2

Pricing Assumptions

Acceptance of services shall take place following delivery, on a date notified by the Supplier.

The parties shall agree a project plan for the implementation phase.

Provision of third-party services are subject to third party terms of service

G-Cloud15 Description			Unit Charges	
Description	Comment	Costing Comment	NRR	ARR
SBC Services				
Hosting (contribution - primary)		per customer		£457.00
Hosting (contribution - resilience)		per customer		£274.20
SBC Platform (contribution)		per SIP channel - active and passive	£8.48	
SBC as a Service				
SBC Configuration & Lics				
SBC Routing Set Up		per route (covers both SBCs)	£1,224.12	
SBC Licences		per SIP channel - active and passive	£31.44	
SBC Support(a)		per SIP channel - active and passive		£4.99
SBC Support(b)		per SIP channel - active and passive		£0.03
SBC Management		per SIP channel - active and passive		£11.35
SBC MS-Teasm Direct Routing				
MS-Team Configuration Support		if support needed on MS Teams - user dependent	£29,705.20	
SBC Configuration		standard charge per customer	£8,895.24	

G-Cloud15 Description			Unit Charges	
Description	Comment	Costing Comment	NRR	ARR
SIP				
SIP - per End Point		per SBC	£148.12	
SIP - per End Point	Resilient	per SBC	£148.12	
SIP - per SIP Channel	Active	per SIP channel - active channels		£96.95
SIP - per SIP Channel	Passive	per SIP channel - passive channels		£31.34
DDI (single number)		per 'new' DDI	£0.98	
STCM				
STCM - EndPoint Connection		per SBC		£861.78
STCM - Rental - (per DDI)		per DDI		£4.90
STCM Number Add-on Announcement (per number)		per DDI		£128.29
STCM Number Add-on Area Based Routing (per number)		per DDI		£429.91
STCM Number Add-on Standard Auto Attend (per number)		per DDI		£429.91
STCM Service Add-on Limit Caller Admission (per number)		per DDI		£537.63
Porting				
Multi Line with Block of 1-10 DDIs		per DDI range	£86.50	
Multi Line with Block of > 10 DDIs		per DDI range	£171.38	
OOH Porting (Evenings Mon-Fri)		per Event	£204.02	
OOH Porting (Saturday)		per Event	£408.04	

<u>MLL SFIA Charges</u>	<u>Strategy and architecture</u>	<u>Change and transformation</u>	<u>Development and implementation</u>	<u>Delivery and operation</u>	<u>People and skills</u>	<u>Relationships and engagement</u>
1. Follow	£345	£330	£330	£330	£330	£330
2. Assist	£535	£535	£445	£385		£355
3. Apply	£645	£605	£715	£445		£445
4. Enable	£1,095	£605	£445	£570		£605
5. Ensure, advise	£1,290	£735	£735	£1,075	£645	£645
6. Initiate, influence	£1,390	£735	£735	£1,035	£1,065	£1,065
7. Set strategy, inspire, mobilise	£2,020	£2,020	£2,020	£2,020	£2,020	£2,020

Standards for consultancy day rate cards

Consultant's working day: 8 hours exclusive of travel and lunch

Working week: Monday to Friday excluding national holidays

Office hours: 9:00am to 5:00pm Monday to Friday

Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25

Mileage: As for travel, mileage subsistence

Professional indemnity insurance: included in day rate