



CyberIAM Expert Services G-Cloud-15

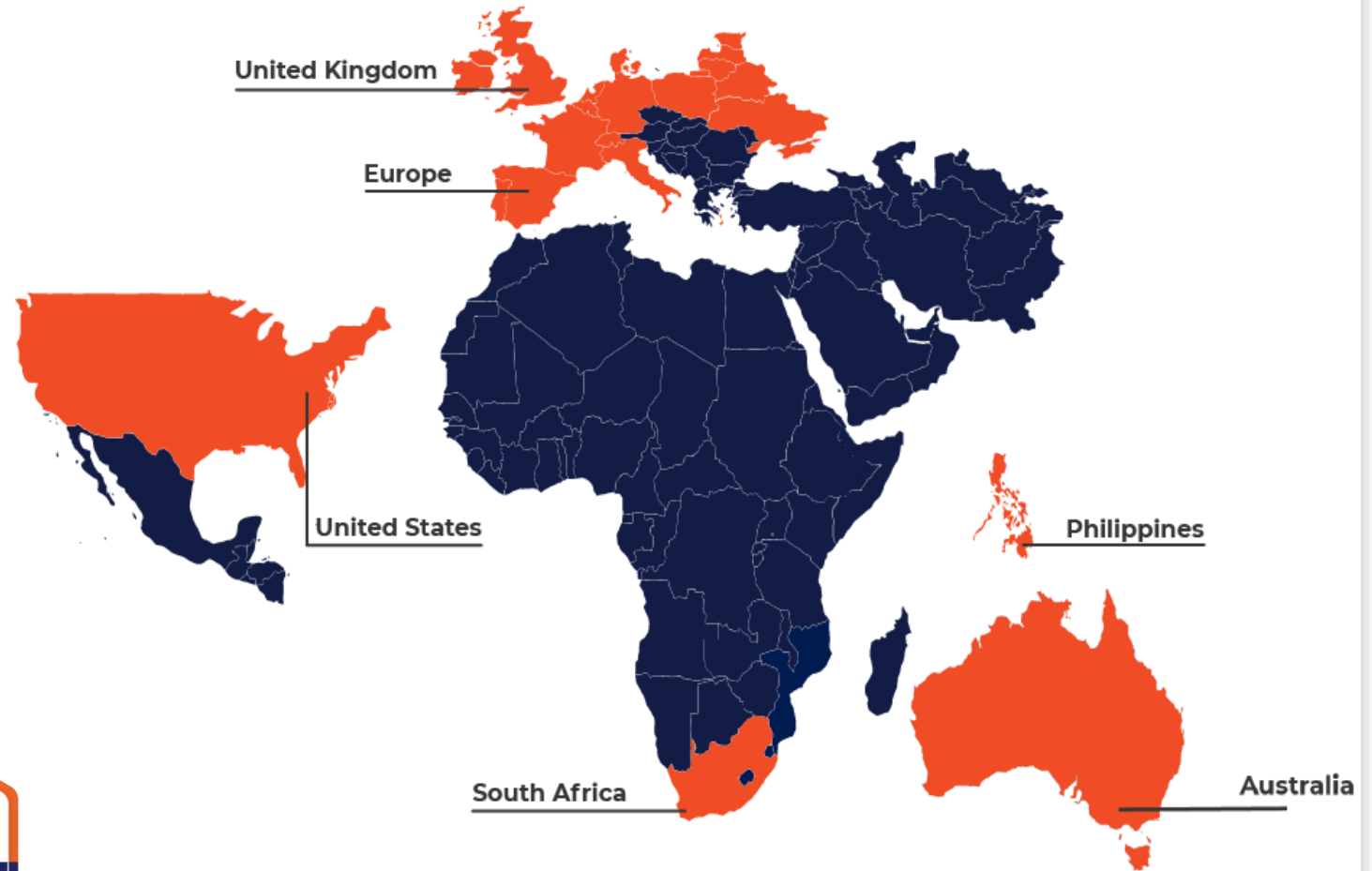


Where Are We Based

About CyberIAM

CyberIAM was founded in 2017. We are a leading Managed Cybersecurity Services company.

We have the industry's top Access, Identity and Privileged Management Experts across our vendor partner's market-leading technologies. From advisory services to Professional Services to support, we can assist you wherever your business is, on your identity journey.





Our Partners





Expert Services

CyberIAM extends its Expert Services as a safeguard beyond the conclusion of projects, ensuring that clients have ongoing support and expertise at their disposal.

Our services are designed to provide a seamless transition from project completion to regular operations, offering a reserve of service hours that can be utilised for various Business As Usual (BAU) tasks. This means that even after the main project has ended, our clients can rely on us for continued assistance in maintaining and optimising their identity production solutions.

Our team of experts is available to address issues, implement updates, and provide guidance on best practices, thereby enhancing the existing competencies necessary for effectively managing and securing your identity management systems. This proactive approach helps in minimising disruptions, ensuring compliance, and maintaining the overall integrity and efficiency of your identity management infrastructure.

Our Identity Specialists play a crucial role in maintaining the integrity and security of your organisation's identity management systems. They act as a safeguard by working in close collaboration with your team to address and execute any activities that fall outside the initial project scope.

Their expertise not only helps in maintaining seamless operations but also in enhancing the overall security posture of your organisation, providing peace of mind that your identity management needs are being handled with the utmost care and precision.





Benefits

Our Expert Services are here to help your internal team transition from go live to BAU better, faster and more efficiently.



Save time

by spending less time on finding solutions



Access specialised skills

Our consultants are specialists in their fields holding some of the top certification given by the leading vendors



You Choose

Select the correct recourses from the allocated services hours at your convenience



Experienced Resources

We have experience in all major Identity solution, with deployments across a vast number of different sectors

What Is Included



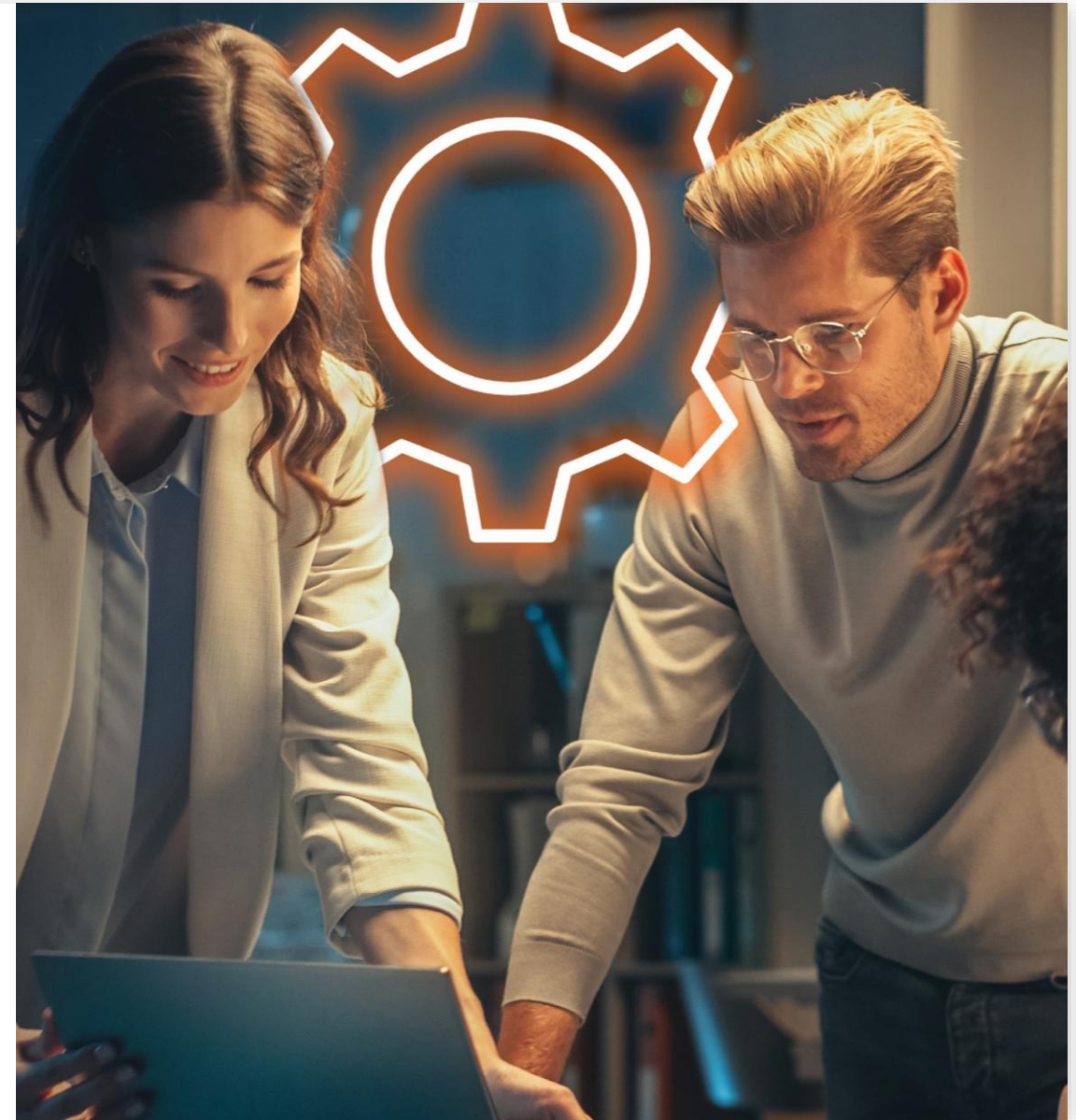
Solution Configuration & Development

CyberIAM implement/customise existing connectors to meet current business requirements. These connectors are developed to align with your requirements and that of the project. Additionally, we will modify approval processes & policies to meet your specific audit needs and create new or modify connectors to existing applications.



Day to Day Configuration

CyberIAM can aid with day-to-day configuration, for example, application requests, creating off access profiles and assisting with bugs, and issues.





What Is Included



Policy & Standard Review

CyberIAM provides enhancements to the existing product or system. Additionally, we help to ensure that the policies are aligned to best practices or advised identity practices.

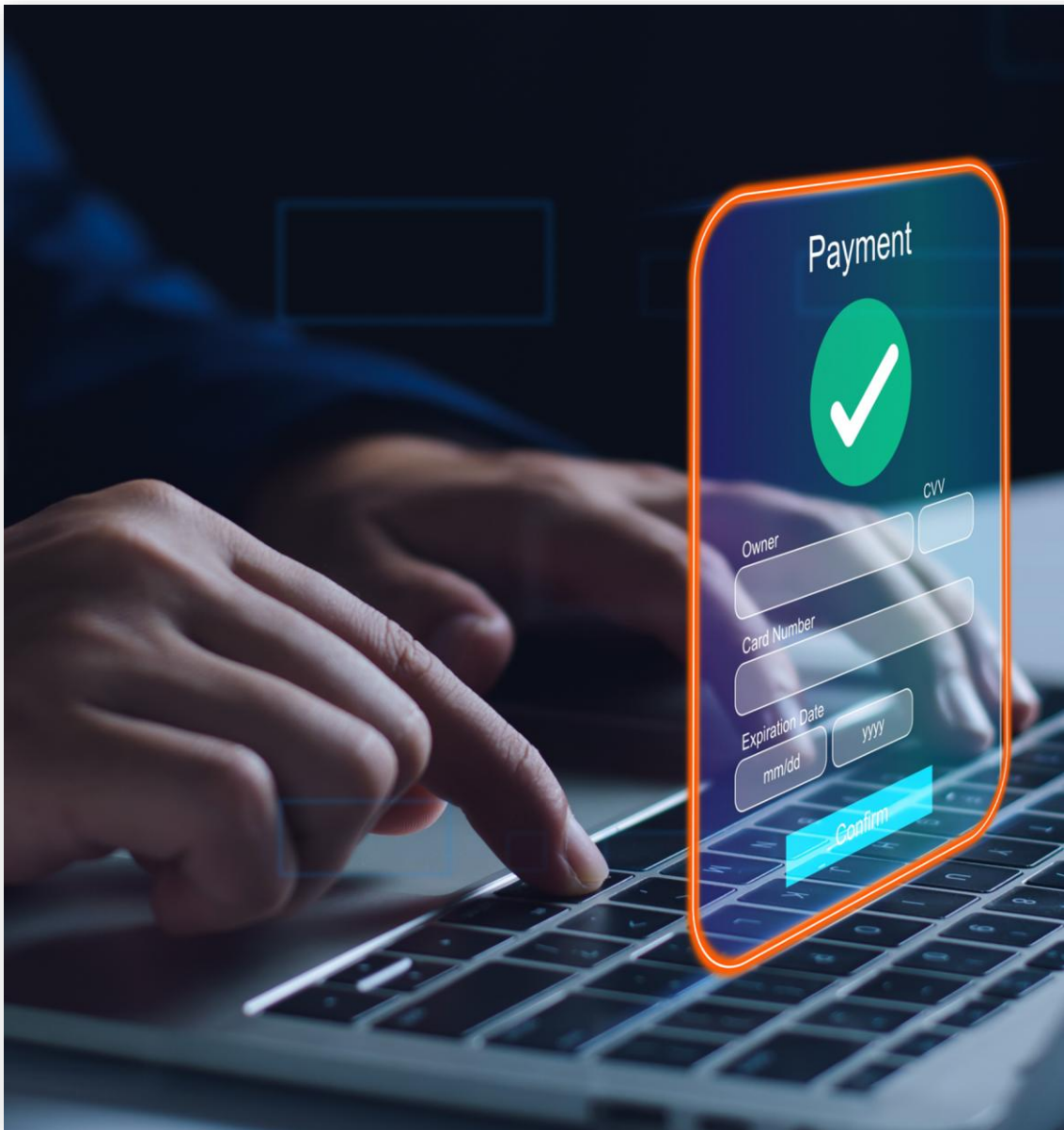


Discovery

CyberIAM, has vast amounts of experience in developing, deploying, and implementing major Identity solutions across many different sectors. As a result, we have developed our own assets to help with the discovery process. The discovery process includes application on-boarding questionnaires, scripts utilised to extract information from target applications, sequence data-related scripts, and automation processes.



Costings

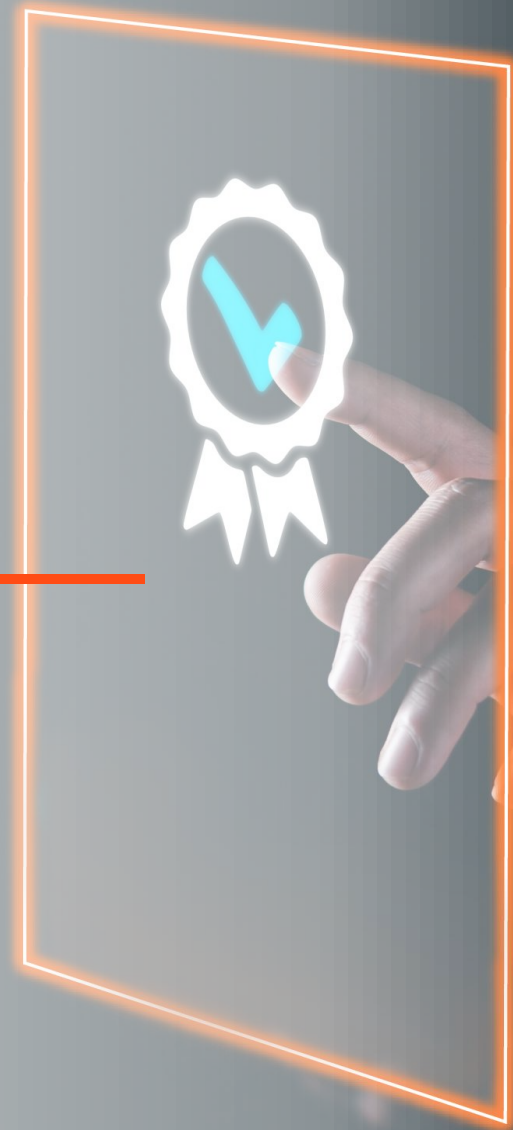


Costings

Tier (Hours)	Cost
100	£25,200
250	£53,813
500	£91,875
1000	£147,000

All amounts contained in this proposal are exclusive of:
VAT, GST or any other similar goods and services tax;
the cost of any outlays, hotel, subsistence, travelling and any other ancillary expenses reasonably incurred by the Resources CyberIAM engages in connection with this Proposal or project; and the cost to CyberIAM for any materials or services procured by CyberIAM from third parties for the provision of the Services as proposed.

Our Team



Certifications



346+

SailPoint courses completed by CyberIAM Employees

12

SailPoint Engineer
Certifications

2

SailPoint Architect
Certifications

14

Total Certifications



18

BeyondTrust Password
Safe Certifications

6

BeyondTrust Remote
Support Certifications

15

BeyondTrust
Privileged Remote
Access Certifications

2

BeyondTrust Advanced
Remote Support
Certifications

6

BeyondTrust
Advanced Password
Safe Certifications

2

BeyondTrust
Advanced Privileged
Remote Access
Certifications



303+

CyberArk Certifications Acquired by CyberIAM Employees

23

CyberArk Defender
Certifications

15

CyberArk Sentry
Certifications

5

CyberArk Guardian
Certifications

14

Privileged Cloud
Delivery Engineers

Joint 1st in EMEA for Guardians outside of CyberArk



Security Check (SC)



Consultants



SC Consultants

CyberIAM has over **40** Security Cleared consultants

NATIONAL NPPV 3 WITH SC



CyberIAM has been aiding and offering services to

11 Police Forces over the last 7 years



We hold over 730 Identity Certifications covering
Privileged Access Management (PAM), Identity
Governance Management (IGA) & Access
Management (AM)





Contact Details

Feel free to contact us.

Company

+44 (0)844 335 0012

info@cyberiam.com

www.cyberiam.com





Appendix

Our Services Comparison

		In - House	Contractor	CyberIAM
Specialised Skill Set	We are highly trained in Cyber Security software. We are accredited by these software companies and re-take our exams every two years.			
Training	All CyberIAM consultants have the latest vendor certifications. It is costly to train in-house teams and not all contractors invest in training.			
Teamwork	We have all worked together before on many projects. Contractors take time to work with your team and has your team worked on this software before?			
Best Practice	We know the best practice to implement and upgrade a solution in accordance with industry standards – saving time and money.			
Budget	We work according to a timetable or milestones in our T&M or a fixed price contract.			
Deadlines	We will help you with planning and the scope of your project to set realistic and achievable deadlines.			
Hourly Rates	Contractor rates are often the same or close to our own rates. The difference being we have a contract to deliver on, and a contractor has one for their time.			
Get up to speed	We hit the ground running. We have done hundreds of implementations and upgrades; we know how to get a project moving fast.			
Security Risks	We are ISO/IEC 27001:2013 compliant along with our expertise, we ensure your project is in the best hands.			
Flexibility	If a project is stalled due to internal reasons you do not have resources at hand. At CyberIAM, we only bill for the work we do.			
Scoring		4.75	4.75	9.50



The following industry specialists are included with our Expert Services offering.

TC Technical Consultant

- A technical specialist in IAM or PAM. The Technical Consultant will execute the complicated tasks on the project.
- Assist the Project Manager with creating a plan to execute the delivery of the solution to the customers' requirements.
- Involved in the implementation of the business processes into the technology.

BC Business Consultant

- Works closely with Stakeholders to capture and develop business and technical requirements.
- Meet with your Stakeholder and Application owners to understand the business requirements.
- They clear the runway for the technology team allowing them to move faster.

DEV Developer

- Responsible for the development and creation of PAM / IAM platforms, plugins, and connectors.
- Involved in activities such as onboarding of accounts, entitlements, applications, systems, and aiding customers during testing.
- The developers are the doers. They do many of the delivery tasks.



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