

Pricing Approach

Our Infrastructure-as-a-Service (IaaS) pricing is tailored to each client's specific technical requirements, usage patterns, and service levels. Because workloads vary significantly — from compute and storage to networking and support commitments — we do not publish fixed list prices. Instead, we work with you to understand your environment and deliver a **custom commercial model** that optimizes cost, performance, and flexibility.

We typically consider the following factors when structuring a proposal:

- Instance types and quantities (compute, memory, GPU requirements)
- Storage types and capacities (block, object, backup/retention)
- Network throughput and security requirements
- High availability and disaster recovery needs
- Managed services and support tiers
- Contract term and volume commitments

Once requirements are defined, we provide a **detailed cost estimate** and commercial model that aligns with your budget and operational goals.