

G-Cloud 15 Service Definition Document

November 2025



About Us

Our mission is to help clients to achieve their business goals using optimized solutions and resources.

We offer a variety of services which include, Business Intelligence Services, Healthcare Data Science & Consulting Services



Service Description

eSaloni provides a specialist healthcare data visualisation service that allows clients to analyse real-time and historic data. This enables clients to extract value from their data to determine ROI, view issues and predict outcomes.

Service Features

- Interactive data visualisation integrating client's own data
- Experienced in healthcare data
- Real-time interactive reporting of information
- Visualisations developed using user experience (UX) and best practice design

Service Benefits

- Provides one version of the truth
- Data made more accessible across the organisation
- Analyse and understand large amounts of data
- Provide dashboard reporting through a variety of devices
- Quicker identification of trends



Service Description

eSaloni provide analysts who are experienced in the healthcare sector. We provide a flexible service which may include strategy development, review of information services, requirements specification for data warehouse, reporting and data visualisation tools, data quality reviews & BI and analytics design and analysis.

Service Features

- Flexible approach
- Review of information services
- Data quality review
- NHS information & BI support
- Strategic consulting from experienced consultants
- Data analysis
- Stakeholder management

Service Benefits

- Increased ROI
- Refines processes to reduce costs
- Reduces project risk and costs to business
- Continual improvement of processes



Service Description

eSaloni provide a tailored business intelligence (BI) development service for the healthcare sector. This includes support with the development and delivery of new BI software solutions, review of current capabilities, as well as monthly performance reports and dashboards.

Service Features

- Support with NHS statutory targets
- Support with delivery of CQUINN targets
- Project review and scoping to recommend best fit solution
- Performance Dashboards Power BI
- Transformation Programmes - Review of Datasets/advanced analytical support
- Technical Skills include SQL/SSRS/SSIS/SSMS/QlikView/PowerBI/Tableau
- Creation of monthly performance reports and dashboards
- Stakeholder engagement with all parties (both clinical and non-clinical)

Service Benefits

- Relevant information
- Clearly displayed information
- Recommendations based on statistical analysis
- Reduced costs
- Experienced consultants



Service Description

eSaloni provide Project Managers who are highly experienced in healthcare business intelligence projects. Our project management service helps achieve overall organisational goals by ensuring individual projects are streamlined and in line with overall business goals. This ensures maximum cost-efficiency and project buy-in.

Service Features

- PRINCE2 Practitioners
- AgilePM Practitioners
- MSP
- Successful track record in cradle to grave delivery of projects
- Stakeholder engagement with all parties (non-clinical & clinical)
- Project review & scoping to ensure best-fit solution
- Technical skills include:
SQL/SSRS/SSIS/SSMS/QlikView/PowerBI/Tableau
- Creation of monthly performance reports & dashboards
- Assistance with support & delivery of CQUINN targets
- Assistance with support & delivery of all statutory performance targets

Service Benefits

- Delivery to planned schedule which reduces overall project cost
- Reduction in scope creep
- Support in meeting overall business goals
- Aligned stakeholder view of strategic projects and priorities
- Benefits fully quantified and realisable to increase stakeholder buy-in



Service Description

eSaloni provide training services for the healthcare sector, aimed at clients looking to gain maximum value from business intelligence technologies. Our approach is flexible and aims to develop skillsets within internal resources, both technical and non-technical, thus providing a cost-effective service.

Service Features

- Microsoft business intelligence training
- Classroom training
- One-to-one training
- 'Train the trainer' training
- User manual development
- E-learning development

Service Benefits

- Increased internal knowledge and capability
- Efficient training in business intelligence and analytics platforms
- Gain external perspectives
- Improve technical ability within the organisation
- A flexible approach to training delivery
- Develops BI skills for beginners, end-users and advanced technical users



Service Description

eSaloni's data architects ensure a smooth transfer to a cloud hosted data warehouse by designing models, policies, rules and standards which govern how data is collected, stored, arranged, integrated and put to use in our client's organisations.

Service Features

- System Modelling (to BCS standards)
- Architectural Frameworks for SCRUM Methodologies (Agile, Kanban)
- Follows TOGAFv9 policies and procedures
- Architecture design and implementation
- Data modelling and mapping
- Review of current set up

Service Benefits

- Continually refines processes
- Ensures a pre-defined service infrastructure capacity
- Ensures data is collected, stored and used correctly
- Extensive healthcare sector knowledge
- Weak-points of current set up exposed
- Highly flexible and scalable data warehouse architecture
- Reduced costs through new cloud based data warehouse technology



Service Description

eSaloni's skilled data warehouse testers ensure that the final cloud solution adheres to required standards, built with good enterprise level code and designed to last.

Service Features

- Full stack development capabilities
- Subject matter experts
- SQL Server SSIS/SSAS/SSRS
- ETL

Service Benefits

- Enhanced cloud capabilities
- Fully scalable
- Development team matched to client technology stack
- Assurance of skillset and delivery



Service Description

eSaloni offer data scientists who have experience in the healthcare sector. The services are deployed on the cloud and use predictive analysis, whole system modelling, algorithm design and applied artificial intelligence (AI) offerings.

Service Features

- Big Data Analysis on disparate health data sets
- Statistical process charts
- Artificial Intelligence (AI)
- Machine Learning
- Predictive modelling, including: R, Spark, Python
- Predictive analytics implementation in healthcare
- Data mining on bid data cloud architectures
- Real-time advanced analytics on sub-second data streams

Service Benefits

- Enables better forecasting
- Enables significant financial reduction in costs
- Quantitative results, based on reliable vectors
- Identification of under/over performance of future state
- Reduction in medical process times
- Increased insight for accurate & informed decision-making
- Build/train in-house data science capability
- Accelerate analytical processes, enabling real-time decision support, minimising operational costs



Service Description

eSaloni provide experts in healthcare predictive analytics who use proven techniques to learn patterns from historic data. They then apply these to give insights into operations, patients, systems and environments to help the NHS to identify opportunities, optimise performance and avoid risks.

Service Features

- Supports healthcare strategy
- Helps redesign health service model for service improvements
- Creation of dashboards for statutory performance monitoring
- Develops healthcare data strategy
- Data-driven insight to improve performance
- Analysis of architecture and its readiness to deliver objectives

Service Benefits

- Familiar with NHS datasets & requirements
- Improved performance
- Helps achieve overall business goals

