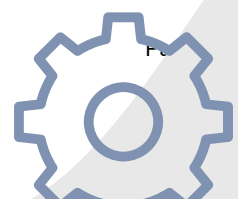




# G-Cloud 15 – Revo SM Group Ltd

Integration & Automation as a Service.





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## 1 Core Details

**Service Name:** Workato Integration & Automation as a Service.

**Supplier:** Revo SM Group Ltd

**Framework:** G Cloud 15

**Service Type:** Cloud Cloud Support Lot 3

## 2 Service Overview

Revo's Workato Integration and Automation service delivers a fully managed design, build, hosting and support capability for organisations seeking to integrate applications and automate workflows. Using the Workato platform, Revo develops secure, scalable integrations and automated processes, hosts them within a secure environment, and provides ongoing monitoring, maintenance and optimisation. This ensures reliable, future-proof connectivity and automation across business systems without the need for internal development or infrastructure investment.

### 2.1 Licensing

- Workato platform access not included within subscription, this is an "as a service" offering
- Licensing per automated business process
- Secure provisioning of Workato environments
- Task usage optimisation guidance and scaling support

### 2.2 Implementation

- Full integration and automation design using Workato
- Requirements analysis and strategic integration planning
- Technical design, configuration and build of integrations ("recipes")
- Testing, deployment and go-live coordination
- Automation design across processes, workflows and departments
- Integration roadmap development for future expansion

### 2.3 Hosting and Management

- EU-hosted integration and automation runtime
- Proactive monitoring and alerting of all integrations
- Secure hosting of integration logic, recipes and connections
- Version control and change management for automation assets

### 2.4 Support

- Break-fix support for integrations and automations
- Ongoing maintenance, updates and recipe optimisation
- Troubleshooting and incident response
- Continuous improvement recommendations
- Support and maintenance included within the monthly subscription

## 3 What the Service Delivers

- Fully designed and deployed integrations using Workato

- Automated workflows across business systems
- Hosted and managed integration environment
- Dashboards and monitoring for recipe performance
- Documentation for design, configuration and data flows
- Scalable integration roadmap tailored to organisational needs

## 4 Features

- Securely-hosted integration and automation service
- End-to-end design, build, deployment and support
- Secure cloud architecture with proactive monitoring
- No infrastructure or internal development required
- Scalable automation across IT, HR, Finance, Operations and more

## 5 Benefits

- Predictable monthly cost with hosting and support included
- No upfront infrastructure or specialist resource investment
- Rapid delivery of integrations and automation workflows
- Reduced manual effort and operational overhead
- Future-proof platform aligned to business growth

## 6 Security & Data Protection

- GDPR-aligned processes
- Secure SaaS platform architecture
- Customer retains full ownership of data
- Data not hosted in the platforms by default, only processed.
- Platforms are ISO27001 & SOC2 Type 2 certified
- Cyber Essentials + Certified Suppliers

## 7 Dependencies & Buyer Responsibilities

- Purchase of required Xurrent licences via Revo
- Access to stakeholders for workshops and sign-offs
- Provision of system/API access
- Participation in testing and acceptance

## 8 Exit & Transition

- All data removed from the platforms
- Documentation and configuration artefacts available at exit
- 3-month termination notice period
- Recipe Code available from Revo at a cost. IP remains

## 9 Ordering & Onboarding

- Procurement via G-Cloud call-off

- ☞ SoW defines scope and deliverables
- ☞ Licensing and access provisioned upon contract signature
- ☞ Discovery phase followed by configuration and deployment

## 10 Pricing

- ☞ From **£600 per month** (based on a 3-year agreement)
- ☞ 1-year and 2-year terms available
- ☞ Pricing scales based upon task usage, fair usage policies apply



## Get in touch

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