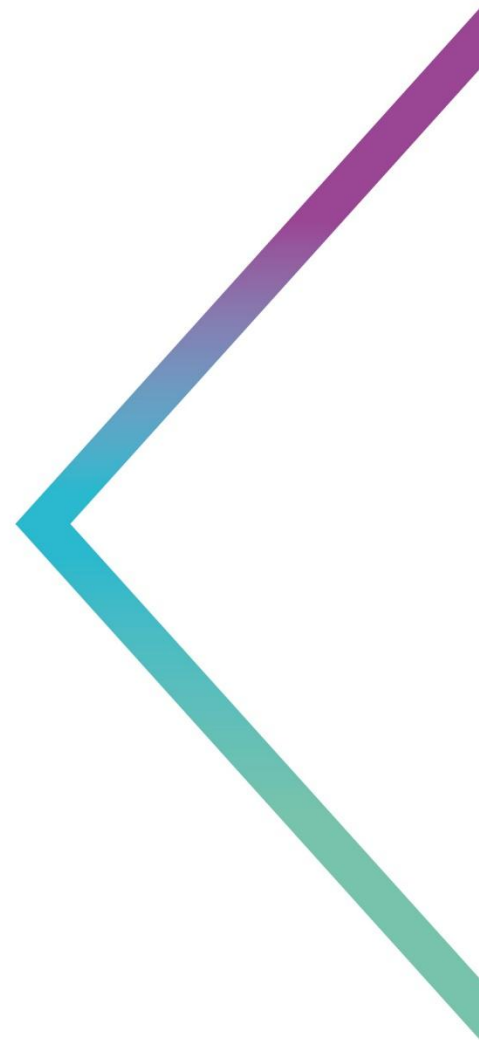


20 January 2026



G-Cloud 15 (RM1557.15)

Skills for the Information Age (SFIA) Definitions &
Rate Card



Day Rate

<i>SFIA Level</i>	<i>2026</i>
<i>7.</i>	<i>£1,800</i>
<i>6.</i>	<i>£1,550</i>
<i>5.</i>	<i>£1,200</i>
<i>4.</i>	<i>£990</i>
<i>3.</i>	<i>£850</i>
<i>2.</i>	<i>£750</i>
<i>1.</i>	<i>£660</i>

Range of Services

Strategic Consultancy Services include:

- Strategic Planning
- Architecture services including
 - Business, Data, Enterprise, Network, Security & Solution
- Digital & Data services including
 - Chief Data & Digital
 - Data Analyst, Data Engineer, Data Modelling & Design
 - Data Governance
 - Data Scientist
- Business Change Management
 - Business Analyst
 - Business Intelligence
 - Business Improvements and Change Control
 - Business Modelling
 - Knowledge Management
- Quality Assurance
- Solution development and implementation
 - Service Design
 - System Design
- Service Management
- Procurement and Management support
- Client support and Collaboration

Notes

Standards for consultancy day rate cards

Consultant's working day: 7.5 hours exclusive of travel and lunch

Working week: Monday to Friday excluding National Holidays

Office hours: 9:00am to 5:00pm Monday to Friday

Travel, mileage subsistence: Terms applicable to Lot 3 Cloud Support Services (Additional Services) are set out in Section 5, Schedule 3 of the ITT reference framework documents (Frameworks Schedule 3, Framework Prices 2025 Version 1.0, Annex 1). The rate card will be used to calculate the Maximum Day Rates for the purpose of the Framework Prices (the "**Rate Card**"). Expenses for travel, mileage and/or subsistence shall be deemed to be included in the Maximum Day Rates where they relate to travel, mileage and/or subsistence within the area which is bounded by the London Orbital Motorway (M25).

Outside London Orbital (M25): In all other cases, expenses for travel, mileage and/or subsistence outside of London Orbital (M25) will be recoverable in addition to the Maximum Day Rates where this is expressly set out in call off contract and shall be payable at the Buyer's applicable standard travel, subsistence and mileage rates.

Management fee: The rate card includes the CCS Management fee of 0.75% plus VAT as per Framework Schedule 5 (Management Charges & Information)

VAT: All Rates are exclusive of VAT

Indexation: The Framework Prices (and any rates, units or components of the Framework Prices (the "**Rate Card**") are not subject to variation by way of indexation. However, the decision on whether to include indexation (index and frequency) within a Call-Off Contract is solely down to the Buyer.

Rate Card Principles:

The following principles shall also apply to the calculation of the Framework Prices for Lot 3:

- The Maximum Day Rates can be reduced (but not increased) at any time during Framework Contract Period; and
- The framework rate card prices may only be adjusted by the supplier during the framework contract period in accordance and to the extent permitted, by Section 4, Schedule 3 of the ITT reference documents (Frameworks Schedule 3, Framework Prices 2025 Version 1.0)
- In all other cases, expenses for travel, mileage and/or subsistence will only be recoverable in addition to the Maximum Day Rates where this is expressly set out in the Rate Card and, where recoverable, shall be payable at the Buyer's applicable standard travel, subsistence and mileage rates

Appendix 1.

SFIA Definitions

SFIA 1: Follow – Works under close supervision to carry out clearly defined tasks that support advisory engagements. Follows established methods, templates, and instructions. Demonstrates basic understanding of the consultancy's services, clients, and professional standards. Escalates issues promptly and contributes reliably to team outputs.

SFIA 2: Assist – Provides practical assistance to consultants and project teams by completing well-defined activities within advisory engagements. Applies standard approaches, tools, and research methods. Communicates effectively within the team, supports documentation and analysis, and contributes to deliverables under guidance.

SFIA 3: Apply – Applies professional knowledge and consultancy techniques to deliver discrete components of advisory work. Works with limited supervision, managing own tasks and time effectively. Analyses information, contributes insights, and produces client-ready outputs. Engages constructively with colleagues and clients at an operational level.

SFIA 4: Enable – Supports and enables the effective delivery of advisory outcomes by coordinating activities, sharing knowledge, and improving ways of working. Applies expertise to solve non-routine problems and adapts approaches to client context. Influences team practices, supports less experienced colleagues, and contributes to engagement success.

SFIA 5: Ensure, Advise – Ensures that advisory work meets professional, ethical, and quality standards. Provides informed advice to clients and internal stakeholders based on deep domain knowledge and experience. Manages significant aspects of client engagements, identifies risks and opportunities, and shapes recommendations aligned to strategic objectives.

SFIA 6: Initiate or Influence – Initiates advisory activity and influences senior stakeholders to shape strategic direction and decision-making. Leads complex engagements, frames problems at an enterprise or system level, and develops high-impact recommendations. Builds trusted relationships with clients and partners, influencing outcomes through insight and credibility.

SFIA 7: Set Strategy or Influence – Defines and champions the strategic vision for the consultancy and its clients. Shapes long-term direction at enterprise, sector, or national level, translating complex external drivers into compelling strategic narratives and actionable agendas. Inspires confidence and commitment among senior leaders, boards, and partners through thought leadership, authority, and values-led influence. Sets standards for excellence, ethics, and impact, and builds enduring capability and reputation for the firm.