

Proctor and Stevenson Pricing document

Pricing overview

This service is priced as a recurring subscription for the managed platform, with optional add-ons for enhanced resilience, support coverage, monitoring, and additional environments. One-off professional services (for example discovery, build, migration, and major upgrades) are priced separately. You will insert the final rates in the tables below.

How buyers are charged

The service supports the following pricing units. The selected unit depends on the buyer's operating model and service scope:

1. Per managed application service instance per month (typical for a single website or platform)
2. Per additional website per month (where multi-site is used)
3. Per additional non-production environment per month (where required)
4. Per support hour (for change requests outside the included allowance, where applicable)
5. Per day for professional services (for example discovery, delivery, and specialist consultancy)

Minimum order

Minimum contract period: 12 months.

Subscription pricing

Insert the rates below. Replace bracketed placeholders with final values and remove any lines that do not apply to your listing.

Managed application platform tiers

Tier	What is included	Billing unit	Price (ex VAT)	Notes
Bronze (shared hosting)	Managed application platform on shared infrastructure. Daily backups. Optional monitoring. Standard support hours.	Per service instance per month	£200.00	Suitable for low to moderate traffic services with standard resilience needs.
Silver (dedicated hosting)	Managed application platform on dedicated infrastructure. 12-hour backups. Monitoring included. Standard support hours.	Per service instance per month	£550.00	Suitable for higher traffic services or where workload isolation is required.
Gold (high availability)	Managed application platform designed to reduce single points of	Per service instance	Price dependent	High availability design is confirmed during discovery and

	failure (for example load balancing and failover). Monitoring included. Optional 24-7-365 coverage.	per month	on technical scope	may vary by buyer requirements.
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Optional add-ons

Add-on	Description	Billing unit	Price (ex VAT)	Notes
Extended support coverage (24-7-365 on-call)	On-call response and incident management outside standard support hours for severity 1 incidents.	Per month	£600.00	Scope, contact lists, and escalation paths agreed at call-off.
Enhanced monitoring and alerting	Additional monitoring checks, alert routing, and reporting aligned to buyer operational needs.	Per service instance per month	£200.00	Monitoring is included in Silver and Gold as standard. Use this line if additional monitoring is offered.
Additional non-production environment	Additional environment beyond the baseline UAT and live environments (for example performance testing or training).	Per environment per month	£600.00	Environment purpose and access controls agreed at call-off.
Additional website (multi-site)	Additional website within an agreed multi-site platform, subject to shared governance and release management.	Per additional website per month	£1200.00	Content model and hosting boundaries confirmed during discovery.

Implementation and professional services

Implementation and change activity are priced separately from the subscription unless explicitly included in the Cloud Store listing.

Day rates

Charge Code Description	Day Rate
Account Director	£922.50
Account Executive	£690.00
Account Manager	£810.00

Analytics	£1,065.00
Animation/Motion Grphics	£825.00
Artwork	£735.00
Back End Dev	£1,035.00
Business Analysis	£915.00
Copywriting	£937.50
Creative Direction	£1,035.00
Demand Gen Implementation	£765.00
Demand Gen Strategy	£1,147.50
Design	£937.50
DevOps	£1,035.00
Digital Design	£1,035.00
Digital Project Management	£915.00
Digital Support Administrator	£690.00
Front End Dev	£1,035.00
Junior Account Manager	£810.00
Junior Developer	£690.00
Junior DevOps	£690.00
Junior Digital Designer	£615.00
Junior Digital Project Manager	£690.00
Planning Manager	£915.00
Production Manager	£915.00
Strategic Planning	£1,035.00
Tester	£735.00
Travel Time	£532.50

Payment and invoicing

Invoicing schedule

Subscription charges are invoiced monthly in advance

Professional services are invoiced monthly in arrears based on time and materials, or against agreed milestones for fixed-price work.

All prices are exclusive of VAT unless stated otherwise.

Payment terms

Payment terms: 30 days from date of invoice.

Discounts

Discounts: Volume discount is available for annual agreements over £250,000.

Service constraints and assumptions

These constraints are included to make pricing unambiguous. Remove any items that are not applicable to your listing.

Major version upgrades of applications are excluded from the subscription and are priced separately.

Subscription pricing assumes operation on supported application versions and supported modules.

Enhancements outside the agreed monthly support allowance (where applicable) are priced as separate work.

Service credits for downtime are not included as standard and must be agreed in the call-off if required.

Buyer-specific security controls beyond the standard service (for example additional assurance activities or classification above Official) must be scoped and priced separately.

Third-party licence costs (for example premium modules, search services, or analytics tools) are excluded unless explicitly stated.

Termination and exit

Notice period

Notice period: 90 days unless varied by the call-off contract.

Exit assistance

Exit assistance is available to support transition to another supplier or an in-house team. Insert the applicable rates below.

Exit item	Description	Billing unit	Price (ex VAT)	Notes
Data export package	Provision of database export and file assets export, with handover notes.	Fixed price	£3,105.00	Scope confirmed by platform complexity and data volume.
Technical handover	Knowledge transfer sessions, runbooks, and operational	Per day	£1,035.00	Delivered remotely unless otherwise agreed.

	documentation handover.			
Decommissioning	Controlled shutdown and removal of environments after buyer confirmation.	Fixed price	£517.50	Includes final backup retention as agreed in the call-off.

If exit assistance is not required, the buyer can terminate and rely on standard exports and final backups agreed in the call-off contract.