

Microsoft Consultancy and Resources Service Definition

Cloud Consultancy

Curo delivers consultancy services surrounding the Microsoft Cloud platforms including Microsoft 365, Azure, mobility and security technologies. From discovery, planning and design, to implementation, training, hand-over and support. Consultancy is provided on a time and materials (T&M) basis.

Time and Materials Consultancy

Curo is a premier consultancy partner to systems integrators and IT services businesses across the UK. Microsoft and its Partners in particular rely on Curo as an extension of their in-house capability when delivering cloud services for their customers.

Connecting clients with the very best technical experts in the world makes Curo the partner of choice in achieving budgetary and strategic objectives through the use of flexible IT consulting resource. Curo augments their business model with a value-added approach to both clients and consultants alike; we care about their success and are actively involved throughout the project lifecycle including initial scoping support.

Our Relationship with Microsoft

Working with Microsoft themselves gives Curo's wider customer-base the ability to leverage our relationships both within Microsoft and with the wider Microsoft technology community. The Curo management have a long history working closely with Microsoft and its partner ecosystem in the UK, specialising in the supply of very high-quality Microsoft consultants from within the Curo 'Trusted' Community of proven experts, many of whom have worked on Microsoft Services projects.

Microsoft are one of our biggest customers and since 2008 Curo have successfully delivered over 1500 time and materials work orders for Microsoft Services UK on critical enterprise customer programmes, with as many as 50+ professionals working across 20-30 projects at one time.

Curo has a partnering relationship with Microsoft built on trust and mutual respect. We work side-by-side conducting regular reviews and are always working to maintain the high standard of service provided, ensuring Microsoft continue to receive the best service Curo can offer.

Working Directly with Public Sector Customers

Curo have been the IT service industry's secret weapon for a number of years now. However, in recent years Curo has been building relationships with end-user organisations in both the public and private sectors, providing our best-in-breed consultants directly to reduce the supply chain and remove the additional margins present when we work via intermediaries. Curo have a large amount of experience delivering cloud technologies in the public sector.