



Service Definition

Cloud Cost Optimisation Services

Supplier: Shivom Consultancy Limited Ltd

Framework: G-Cloud 15

Lot: Lot 3 – Cloud Support Services

1. Service overview

Shivom Consultancy Limited Cloud Cost Optimisation Services support organisations to understand, control and optimise cloud costs during and after cloud migration. The service combines capability analysis, cloud gap assessment and architecture options analysis to identify cost-saving opportunities while maintaining performance, security and operational requirements.

2. Scope of the service

The service covers assessment and advisory activities focused on optimising cloud spend across infrastructure, platforms and services. It supports cloud migration planning and live services by identifying inefficiencies, right-sizing opportunities and cost-effective architectural options. The service does not include implementation of cost changes unless explicitly agreed at call-off.

3. Features

- ✚ Capability analysis of current cloud usage and cost drivers
- ✚ Cloud gap assessment against cost optimisation best practices
- ✚ Architecture options analysis to reduce cost and complexity
- ✚ Identification of right-sizing and scaling opportunities
- ✚ Assessment of service utilisation and wastage
- ✚ Review of pricing models and consumption patterns
- ✚ Cost optimisation recommendations and prioritisation
- ✚ Support for budget forecasting and cost controls
- ✚ Alignment of cost optimisation with performance requirements
- ✚ Reporting and insight into cloud cost drivers

4. Benefits

- ✚ Improved visibility and understanding of cloud costs
- ✚ Reduced unnecessary cloud spend
- ✚ Better alignment between cost and business value
- ✚ Optimised cloud architectures for cost efficiency
- ✚ Improved budgeting and cost predictability
- ✚ Reduced risk of unexpected cloud charges
- ✚ Sustained value from cloud migration investments
- ✚ Better decision-making on cloud service usage
- ✚ Improved governance of cloud consumption
- ✚ Balanced cost, performance and security outcomes

5. Service constraints

The service can be delivered remotely, on-site, or using a hybrid delivery model, depending on buyer requirements and agreement at call-off. Effective delivery depends on timely access to cloud usage data, cost reports, architecture information and stakeholders provided by the buyer. The service provides assessment and advisory activities only and does not include cost optimisation implementation unless explicitly agreed. Third-party cloud provider pricing changes may impact recommendations.

6. Onboarding and implementation

Onboarding includes confirmation of scope, cost optimisation objectives, environments and stakeholders. Activities are delivered in defined phases with regular reviews and reporting to ensure alignment with buyer priorities.

7. Service management and support

Support is provided in line with agreed support levels. A named cloud cost optimisation specialist or architect can be provided to coordinate activities and present findings and recommendations.

8. Offboarding and exit management

At the end of the engagement, Shivom Consultancy Limited provides agreed reports, recommendations and artefacts to support ongoing cost management by the buyer. No buyer data is retained beyond the end of the contract unless otherwise agreed.

9. Security and data protection

Shivom Consultancy Limited follows UK government cloud security principles. Staff screening is performed in line with BS7858:2019. Buyer data accessed during cost analysis activities is handled in accordance with UK GDPR and contractual data protection requirements.

10. Accessibility

This document is written in plain English and structured using accessible headings. The service can be adapted to meet buyer-specific accessibility requirements.

11. Pricing

Pricing is agreed at call-off and depends on scope, duration and required analysis depth. All pricing is transparent and documented in the call-off contract.