



Service Definition

Cloud Strategy Services

Supplier: A&A Digital Tech Ltd

Framework: G-Cloud 15

Lot: Lot 3 – Cloud Support Services

1. Service overview

A&A Digital Tech Cloud Strategy Services support organisations to define a clear, actionable approach to adopting and optimising cloud services. The service combines capability analysis, enterprise architecture, cloud gap assessment and options analysis to develop a coherent cloud strategy aligned to business objectives, security requirements and operational readiness.

2. Scope of the service

The service covers strategic planning and advisory activities to support cloud adoption and migration. It includes assessment of current capabilities, definition of target cloud direction and development of delivery roadmaps. The service does not include implementation or migration activities unless explicitly agreed at call-off.

3. Features

- ✚ Capability analysis of current technology and operating models
- ✚ Enterprise architecture assessment and alignment
- ✚ Cloud gap assessment against strategic objectives
- ✚ Architecture options analysis for cloud adoption
- ✚ Definition of cloud principles and strategic direction
- ✚ Delivery road-mapping and phased migration planning
- ✚ Assessment of security, risk and compliance considerations
- ✚ Stakeholder engagement and strategy alignment
- ✚ Cloud strategy documentation and artefacts
- ✚ Support for executive decision-making

4. Benefits

- ✚ Clear and coherent cloud adoption strategy
- ✚ Improved alignment between business and technology
- ✚ Reduced risk during cloud migration
- ✚ Informed decision-making on cloud options
- ✚ Clear roadmap for cloud adoption and change
- ✚ Improved governance and architectural consistency
- ✚ Better management of dependencies and risks
- ✚ Improved readiness for cloud transformation
- ✚ Sustainable and scalable cloud foundations
- ✚ Increased confidence in cloud investment decisions

5. Service constraints

The service can be delivered remotely, on-site, or using a hybrid delivery model, depending on buyer requirements and agreement at call-off. Effective delivery depends

on timely access to strategy documents, architecture information and stakeholders provided by the buyer. The service provides advisory and planning activities only and does not include cloud implementation or migration unless explicitly agreed. Third-party dependencies may impact delivery timelines.

6. Onboarding and implementation

Onboarding includes confirmation of scope, strategic objectives, stakeholders and success criteria. Strategy activities are delivered in structured phases with regular reviews to ensure alignment with organisational priorities.

7. Service management and support

Support is provided in line with agreed support levels. A named cloud strategy lead or architect can be provided to coordinate activities and act as a single point of contact.

8. Offboarding and exit management

At the end of the engagement, A&A Digital Tech provides agreed strategy artefacts, roadmaps and documentation to support ongoing use by the buyer. No buyer data is retained beyond the end of the contract unless otherwise agreed.

9. Security and data protection

A&A Digital Tech follows UK government cloud security principles. Staff screening is performed in line with BS7858:2019. Buyer data accessed during strategy activities is handled in accordance with UK GDPR and contractual data protection requirements.

10. Accessibility

This document is written in plain English and structured using accessible headings. The service can be adapted to meet buyer-specific accessibility requirements.

11. Pricing

Pricing is agreed at call-off and depends on scope, duration and required strategic support. All pricing is transparent and documented in the call-off contract.