

# G-Cloud 15 Cloud Software Services Pricing

## Blackdot Solutions: Videris

### Licence subscription

Videris is licenced on a Named User basis.

The subscription is payable annually in advance.

### Pricing table

Videris Platform

The subscription includes integrations with a wide variety of out of the box data sources including search engine, social media, breach and leaks, corporate records, dark web data and more. The subscription includes standard deployment, customer support, training and ongoing product updates.

| PART NAME                  | Cost (Annual)                                                                                                                              | Description                                                                                                                                                                                                                               |
|----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Platform fee               | £30,000                                                                                                                                    | Includes 4 Named Users with access to:<br><br>Videris Investigate, Videris Investigative Assistant (VIA) and out-of-the-box search engine, social media, breach and leaks, dark web, corporate records, sanctions and risk data, and more |
| Videris Named User Licence | £7,000 (Licences 5-50)<br>£6,500 (Licences 51-100)<br>£6,000 (Licences 101-150)<br>£5,500 (Licences 151-250)<br>£5,250 (For licences 251+) | Additional Named User Licences                                                                                                                                                                                                            |
| Extension builder Access   | Included                                                                                                                                   | For customers to be able to integrate API-enabled 3 <sup>rd</sup> party data sources easily. Includes training and support.                                                                                                               |
| Videris Automate           | See Automate Credit Bundle                                                                                                                 | Pricing is based on usage of Automate Credits                                                                                                                                                                                             |
| Monitoring                 | See Automate Credit Bundle                                                                                                                 | Pricing is based on usage of Automate Credits                                                                                                                                                                                             |

### Add-on pricing

| Part Name                                    | Cost (Annual)           | Description                                                                                                                                                                                                                                                                            |
|----------------------------------------------|-------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Advanced Social media extension licence      | £2,500 per user         |                                                                                                                                                                                                                                                                                        |
| Automate Credit Bundle                       | £2,000 per 1200 credits | Automate Credits are used to run automated investigations and for monitoring. The number of Automate Credits used will depend on factors including the selected data sources, monitoring frequency and playbook complexity. Customers can view Automate Credit usage via the platform. |
| Additional Premium Data Source Credit Bundle | £10,000 each            | For additional, optional, premium data sources                                                                                                                                                                                                                                         |

### Professional Services:

| Part Name                      | Cost (Annual)                 | Description                                                                                          |
|--------------------------------|-------------------------------|------------------------------------------------------------------------------------------------------|
| Blackdot Accelerate Essentials | £25,000                       | See below for details                                                                                |
| Blackdot Accelerate Elite      | £40,000                       | See below for details                                                                                |
| Integration Services           | £1,250 per developer, per day | For Blackdot to integrate with API-enabled 3 <sup>rd</sup> party or internal data sources or systems |

5% discount for 2+ year committed contract terms

## Support

Phone and online support included in the subscription licence.

## Deployment

Videris is a web application which is deployed as SaaS (Software as a Service).

An up-to-date browser is all that is required to use Videris. The product is designed to be compatible with the latest versions of Chrome, Microsoft Edge and Safari. Standard deployment is included in the subscription licence.

For Long Arm® customers, Videris can be accessed via the Long Arm® Desktop for additional security capabilities.

## Data Sources

Videris collects, analyses, and visualises data from over 30 integrated data sources out of the box, including social media, search engines, sanctions, corporate records, dark web data, and more. All are included as part of the Videris Named User licence costs above (subject to fair usage limits where appropriate).

In addition, Videris is able to integrate with additional premium data sources which may be licenced by the customer directly or, where available, through Blackdot as an additional data source. Details available on request.

## Videris Product Training

There are two elements to Videris product training: Initial user training and ongoing user training, both of which are included in the subscription licence.

Initial user training covers all key capability of the software and will equip an investigator for normal use.

Ongoing user training is designed to answer more detailed user questions after they have developed familiarity with the product in their own workflow, and to update users on new releases and functionality. Some customers use ongoing user training to focus on expert users, who can act as an internal resource to support new or less experienced users. Ongoing user training is limited to two 2-hour sessions per annum, which is included with the subscription licence. Additional training available on request (£1,200 per 2-hour session)

## Professional Services: Blackdot Accelerate Essentials

For organisations looking for foundational OSINT investigations consultancy and custom integrations support

Includes:

- 2x half day OSINT training sessions for investigations best practice with Subject Matter Expert.
- Quarterly investigations workflow consultancy session
- Invitation to roadmap feedback sessions
- Beta feature previews & testing opportunities
- 1 mutually agreed Videris Extension

## Professional Services: Blackdot Accelerate Elite

For organisations requiring OSINT investigations consulting expertise, investigations support and product advisory access.

Includes:

- 2x half day OSINT training sessions for investigations best practice with Subject Matter Expert
- Access to Subject Matter Expert for adhoc investigations workflow support (up to 8hrs/month)
- Monthly investigations workflow consultancy session
- One-on-one product steering meetings for inputs into roadmap
- Beta feature previews & testing opportunities
- 2 mutually agreed Videris Extensions