

G-Cloud 15 Framework

Cloud Support

Cloud & AI Maturity Assessment

SERVICE DEFINITION DOCUMENT

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1. Document Management

1.1. Version History

Document	Date	Version	Status
Cloud & AI Maturity Assessment Service	January 2026	1.0	Approved

1.2. Approval Sign-Off

Position	R	A	C	I
CEO		X		
DoO	X			
CFO			X	X

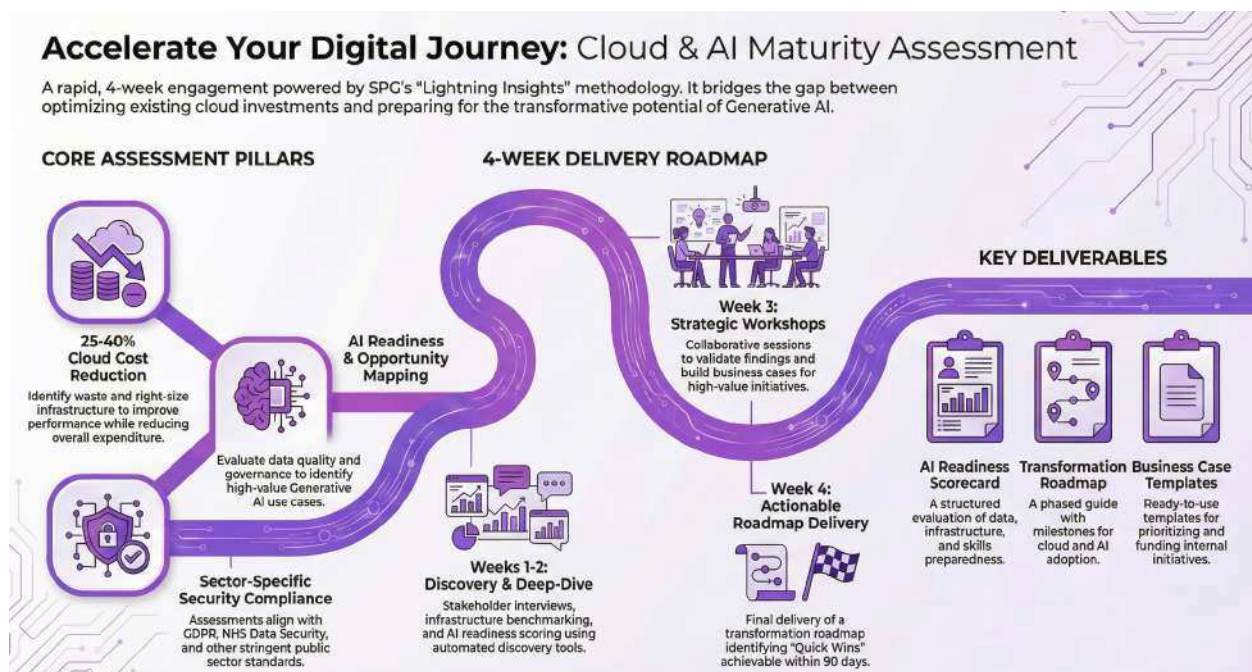
2. SPG Cloud Intelligence Service - Overview

Our Cloud & AI Maturity Assessment Service delivers a comprehensive, rapid evaluation of your organisation's technological landscape, data capabilities, and AI readiness. Enhanced by best-practice strategies and powered by our Applied Intelligence methodology, this service optimises your path to cloud-native operations and intelligent automation.

In today's rapidly evolving technology landscape, organisations face a dual challenge: maximising their cloud investments whilst preparing for the transformative potential of artificial intelligence. Our assessment bridges these imperatives, providing a unified roadmap that addresses immediate operational efficiencies and positions your organisation for AI-driven innovation.

Rather than engage in lengthy preliminary discovery, we collaborate closely to identify and act on immediate gains through our Lightning Insights approach, rapidly initiating parallel workstreams to ensure you start benefiting from cloud and AI solutions without delay. Our consultants bring deep expertise across Microsoft Azure, Microsoft Fabric, and the broader Microsoft ecosystem, ensuring recommendations align with enterprise-grade platforms trusted by public sector organisations.

This service forms the foundational entry point for organisations seeking to understand their current state and chart a clear course toward cloud excellence and AI-enabled operations.



3. Features & Benefits

3.1. Discovery and Strategy Phase

- **Critical Infrastructure Analysis:** Our experts evaluate your technology assets to pinpoint mission-critical systems, identify legacy elements suitable for cloud migration, and assess hybrid cloud architectures. We ensure optimal resource allocation and service continuity whilst identifying opportunities for modernisation.
 - **Cloud Cost Optimisation Review:** Comprehensive analysis of your current cloud expenditure, identifying waste, right-sizing opportunities, and reserved capacity strategies. We typically identify 25-40% cost reduction opportunities whilst improving performance and resilience.
 - **Multi-Cloud & Hybrid Assessment:** Evaluation of your multi-cloud strategy, examining workload placement, data sovereignty requirements, and integration patterns across Azure, AWS, and on-premises infrastructure.
- Agile Development and Implementation Phase

3.2. AI & Data Readiness Evaluation

- **AI Readiness Assessment:** A structured evaluation of your organisation's preparedness for artificial intelligence adoption, examining data quality, infrastructure capabilities, skills gaps, and governance frameworks. We identify quick-win AI use cases alongside strategic long-term opportunities.
- **Data Platform Maturity Analysis:** Deep dive into your data architecture, assessing current platforms against modern standards including Microsoft Fabric. We evaluate data integration patterns, analytics capabilities, and the potential for unified data platforms that eliminate silos and enable real-time intelligence.
- **Generative AI Opportunity Mapping:** Identification of high-value generative AI use cases specific to your sector and operational context, from intelligent document processing and automated reporting to conversational interfaces and predictive analytics.

3.3. Strategic Planning & Governance

- **Dynamic Strategic Workshops:** Through concise, targeted workshops, we explore short- and medium-term business objectives achievable through cloud modernisation and AI adoption, enhancing your competitive edge whilst ensuring alignment with organisational strategy.
- **Comprehensive Requirements Definition:** We define precise functional and non-functional criteria to determine your ideal technological framework, focusing on performance, scalability, resilience, and continuity, with particular emphasis on your application, integration, and data management needs.

- **Digital Strategy Insights:** We gain insight into your digital strategy, examining how your interactions with internal teams, suppliers, partners, and citizens or customers will evolve, facilitating a seamless digital transformation that leverages cloud and AI capabilities.
- **In-Depth Security and Compliance Review:** Thorough assessment of your data security, information assurance, and compliance posture ensures that your transition to cloud and AI is protected against vulnerabilities and compliant with regulations including GDPR, NHS Data Security and Protection Toolkit, and sector-specific standards.
- **Strategic Cloud & AI Roadmap Development:** We deliver a detailed, actionable roadmap guiding your cloud optimisation and AI adoption strategy. Designed to streamline processes and maximise technological investments, the roadmap includes clear milestones, resource requirements, and expected outcomes at each phase.

4. Skills & Capabilities

Our Lightning Insights methodology delivers rapid value whilst establishing foundations for sustained transformation. The assessment typically completes within two to four weeks, depending on organisational complexity.

4.1. Phase 1: Discovery & Alignment (Week 1)

- Stakeholder interviews with IT leadership, data owners, and business sponsors
- Documentation review: existing architectures, strategies, and technical debt registers
- Initial data landscape mapping and AI use case identification
- Security and compliance baseline assessment

4.2. Phase 2: Technical Deep-Dive (Week 2)

- Infrastructure analysis using automated discovery tools
- Cloud cost and performance benchmarking
- Data quality and integration pattern assessment
- AI readiness scoring across key dimensions

4.3. Phase 3: Strategic Workshops (Week 3)

- Collaborative sessions to validate findings and prioritise opportunities
- Business case development for high-value initiatives
- Risk assessment and mitigation planning
- Change management and skills development recommendations

4.4. Phase 4: Roadmap Delivery (Week 4)

- Comprehensive written report with findings and recommendations
- Prioritised transformation roadmap with clear phases and milestones
- Executive presentation and stakeholder briefing
- Identification of quick wins achievable within 90 days

Key Deliverables

- Cloud & AI Maturity Assessment Report
- Current State Architecture Documentation
- AI Readiness Scorecard
- Prioritised Transformation Roadmap
- Business Case Templates for Priority Initiatives
- Executive Summary Presentation

5. Pricing

All rates associated with our Cloud & AI Maturity Assessment Service can be found in the accompanying pricing and SFIA documents available on the Digital Marketplace.

Our pricing structure is transparent and designed to deliver measurable value. Typical assessment engagements are scoped based on organisational complexity, number of sites, and depth of analysis required. We offer flexible engagement models including fixed-price assessments and time-and-materials arrangements for organisations requiring tailored scope.

6. Terms & Conditions

Please see our separate Terms and Conditions document for this service, available on the Digital Marketplace alongside our G-Cloud 15 framework submission.

7. About SPG

SPG helps organisations by building technology-enabled solutions based not only on today's ubiquitous platforms but also through established strategic partnerships with innovative vendors and technology providers. Our consultancy services span a wide-ranging portfolio, providing clients with a trusted partner to help with end-to-end technology, business enablement, and transformation services.

Our multi-disciplined teams deliver throughout the project lifecycle from design to development, deployment, and end-state management. We bridge the gap between Big-4 strategic consulting and tactical body-shopping, delivering accountable, hands-on transformation for enterprise organisations.

7.1. Our Service Architecture



Our service portfolio is built on four foundational intelligence layers:

- Data Intelligence: Data shaped for insight, action, and AI, powered by Microsoft Fabric

- Cloud Intelligence: Cloud-native infrastructure, cost control, and optimisation
- Cyber Intelligence: Secure access, real-time threat detection and response
- Software Intelligence: Bespoke software development, delivery, and deployment

7.2. Why Choose SPG?

- WeHolistic Data Intelligence: Unlike niche firms, we deliver end-to-end solutions integrating data engineering, analytics, and AI
- AI-Enhanced Delivery: We leverage AI internally to accelerate and deepen insights delivery
- Rapid Insights, Lasting Impact: Our Lightning Insights framework delivers value in weeks, not months
- Microsoft Fabric Specialisation: Deep expertise in Microsoft's comprehensive data stack
- Sector Expertise: Proven experience in NHS, Higher Education, Blue-light, Central and Local Government

7.3. Certifications & Partnerships

SPG maintains the following certifications and partnerships that underpin our service delivery:

- ISO 9001:2015 Quality Management
- ISO/IEC 27001:2022 Information Security Management
- Microsoft Partner
- AWS Partner Network
- PRINCE2, Scaled Agile, and TOGAF Certified
- ITIL Framework
- HM Government G-Cloud Supplier

7.4. Contact Us

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