



ESTATE MANAGEMENT SOFTWARE & SUPPORTING SERVICES

SERVICE PRICING FOR G-CLOUD 15

COMMERCIAL OVERVIEW

3i Studio believe we offer the lowest cost of ownership CAFM system on the market, along with realistically priced training and fair-priced ongoing support fees. We achieve all this through having low overheads and by providing quality products that do exactly what they need to, which are constantly developed to provide our clients with the most up-to-date solutions.

This means that we don't have to tie clients in to costly contracts. They stay because our solutions meet their needs and help them deliver measurable improvements, and they enjoy working with our knowledgeable and professional team.

Our ESTATE Suite systems include web hosting that meets the most demanding Government security requirements and is provided free of charge to customers with support contracts. All supported systems are regularly updated free of charge to include new functionality as it becomes available. With the option for both test and training environments, you can test any upgrades before they are applied.

In addition to these benefits, 3i Studio have taken great care to design our software for the most efficient administration and management and have produced extensive data collection toolkits to ensure that data importation costs are kept to a minimum.

Implementation

Here at 3i Studio we understand that each project is different, and each set-up should be tailored to your individual needs. As such we do not have a fixed implementation cost as each project is assessed in its own right, with costs quoted at our day rates according to your system set up, training and data upload requirements.

Ordering from 3i Studio couldn't be simpler. Contact us to discuss your requirements, and we will confirm / recommend the modules and number of concurrent licences you need, along with any relevant set-up time or training.

Bulk Licence Discounts

Where multiple licences are purchased, discounts are available on the licences purchased, starting at 5 licences with a 10% discount applied and a further 5% discount is applied for each additional 5 licences purchased up to a maximum of 25% discount on the purchase cost.

Module Pricing

3i Studio's module licences are concurrent, so you don't need a license per user. This means you can have multiple people trained and using your system, with the number of licences specifying how many can log in at the same time. **A team of 50 users will typically only need 10 concurrent licences.** This provides significant cost savings without losing any functionality.

MODULE	KEY FEATURES	PURCHASE & SETUP FEE <i>(One-Off Cost)</i>	ANNUAL SUPPORT <i>Per licence</i>
ESTATE MANAGER	This key Asset Management Module stores and manages your in-depth property assets information and documentation centrally. Access live asset documentation, manage space and occupancy, appraisal, asbestos, and costs. Also includes an integrated GIS Feature and Register of Compliance Certification	£1,895	£695
ESTATE TERRIER	For storing and managing Leases & Licenses, Acquisitions & Disposals, Easements & Covenants, Rent Payments, and Valuations	£1,495	£535
MAINTENANCE MANAGER	Reactive Faults Helpdesk & Planned Preventive Maintenance, and Scheduled Testing	£1,895	£695
RISK MANAGER	Template driven fully configurable risk assessment module with fire incident reporting and training records	£1,895	£695
EASYLINK	Connect ESTATE Manager information with AutoCAD Drawings	£995	£315

Portal Pricing

Providing secure access across your whole organisation, Contractors and Engineers.

MODULE	KEY FEATURES	PURCHASE & SETUP FEE (One-Off Cost)	NUMBER OF USER LICENCES	ANNUAL SUPPORT
FM PORTAL	Publish key estates information securely to a wider audience, allow remote fault logging and tracking	£2,475	NA	£1,475
CONTRACTOR / ENGINEERS PORTALS	Secure remote access for your Contractors and Engineers to assigned PPM and Reactive Maintenance Tasks	NA	First 5 users then 6 to 10 users 10+ users	£340 each £170 each £2,550 fee*

*The annual support fee for the Contractor and Engineers Portals is capped at 10 user licences - if you have 11 or more users, across either portal, you only pay a £2,475 fee.

Purchase and Setup Fees Include

- System setup and configuration
 - User account creation Including both v10 system access
 - FM Portal access for fault logging and information viewing
 - Engineer / Contractor portal access
- Account Management
- Base data creation / import to cover:
 - Creation of site and building information
 - Import of floor and room information if provided
 - Import of asset lists if provided
 - Setup of helpdesk coding / lookup lists
 - Creation of custom works ticket
- Training as needed – We offer training as workshop style sessions, normally delivered via MS teams, but can arrange on site training at your request. (Please be aware that on-site training will incur additional charge due to travel expenses etc.)

Annual Support

An annual support fee is chargeable per licence for all 3i Studio's modules and portals. This provides you with a dedicated Account Manager, technical support from our expert helpdesk, and free software upgrades as they become available.

It also covers an annual Account Management meeting to review your solution and ensure it is still meeting your needs, to make sure all your modules are being fully utilised, and to identify any training requirements.

Standard Day Rates

	OUR OFFICE	YOUR SITE
PROJECT MANAGEMENT / CONSULTANCY	£765	£895
SOFTWARE DEVELOPMENT	£765	£895
SOFTWARE SUPPORT ENGINEER	£665	£795
TRAINING – UP TO 6 PEOPLE	£665	£795
DATA TECHNICIAN	£595	£725
CAD TECHNICIAN	£595	£725

Our day rates are based on a standard eight hour working day. Fixed price contracts are available for special projects. Small amounts of work will be charged at an hourly rate calculated by dividing the day rate by 8 hours, with a minimum half day charge. This applies to works carried out at 3i Studio's office, as work completed on client sites will be charged at the full day rate.

To keep pricing as simple as possible our site day rates include travelling expenses. However, should it be necessary for our consultants and or technicians to stay overnight in the local vicinity of our customers, accommodation will be charged at cost and the cost agreed with you beforehand.

Standard Terms & Conditions

Commencement of works will be agreed once a purchase order has been received for the works / software purchase, and an invoice raised at this point. Invoices for additional agreed Day work will be presented at the end of each calendar month and will be accompanied by detailed and authorised day work sheets where applicable.

All prices are subject to VAT at the current rate. Invoice Payment terms – strictly 30 days net.

CONTACT US

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