

Service Definition Document

LOGEX Income



LOGEX Income

What it is

End-to-end Income monitoring software developed specifically for the NHS.

Slide 3

Who is it for?

NHS Income teams with an ambition to optimise their Income process and minimise their manual workload.

Slide 4 - 6

What it does

Integrated grouper, intuitive price rule management, easy API and contract adjustments and built-in analytics for a deep-dive into your own data.

Slide 7 - 13

How it is delivered

LOGEX Income is a SaaS based solution, with a clear and quick implementation process (PIP)

Slide 14 - end

LOGEX Income

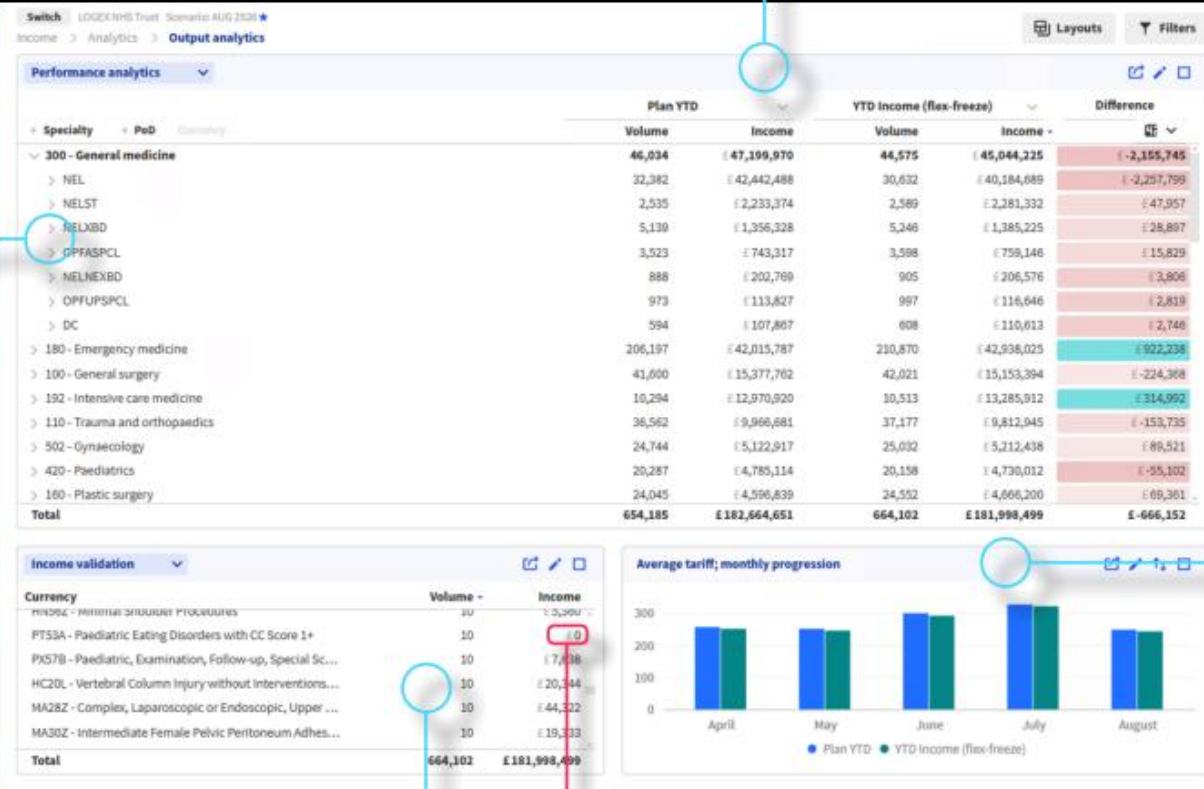
What if patient activity and tariff data were integrated in a single powerful, dynamic, and customisable analytics tool?

In-depth analysis in one click

Compare your model to plans and other models to show the effects of different pricing rules, contract adjustments, and flex-freeze periods.

Customise tables

Build whatever views are relevant to your organisation. Drill down into as much detail as you want to see.



Monthly Validation

Keep an eye on trends in your plan and actuals with analysis of monthly changes.

Validate every pound

Find pricing errors, ensuring you capture all activity and miss no revenue when you validate income by currency.

Missed revenue

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LOGEX Income helped
us to **streamline complex Income processes;**

**Managing £2.7bn in Income,
with many Commissioners,
approx. 1,000 local prices
and +120 datafeeds**

carrying scattered information into
One single platform.

LOGEX Income

NHS

Guy's and St Thomas'
NHS Foundation Trust



Natasha Towfigh Din

Head of Contract Monitoring
Guy's and St Thomas' NHS Foundation Trust

Results our customers achieve - and we're proud to deliver



>90%

Customer Satisfaction Score

- ✓ Driven by dedicated and expert consultants
- ✓ Low implementation burden
- ✓ Reliable SaaS performance



+30%

faster month-end Income validation and submission

- ✓ Enabled by the end-to-end workflow
- ✓ Automated DLP exports
- ✓ Build in validation analytics



40–60%

reduction in manual data preparation time

- ✓ Built-in HRG Grouper and PSS identification,
- ✓ Automated validation/enrichment

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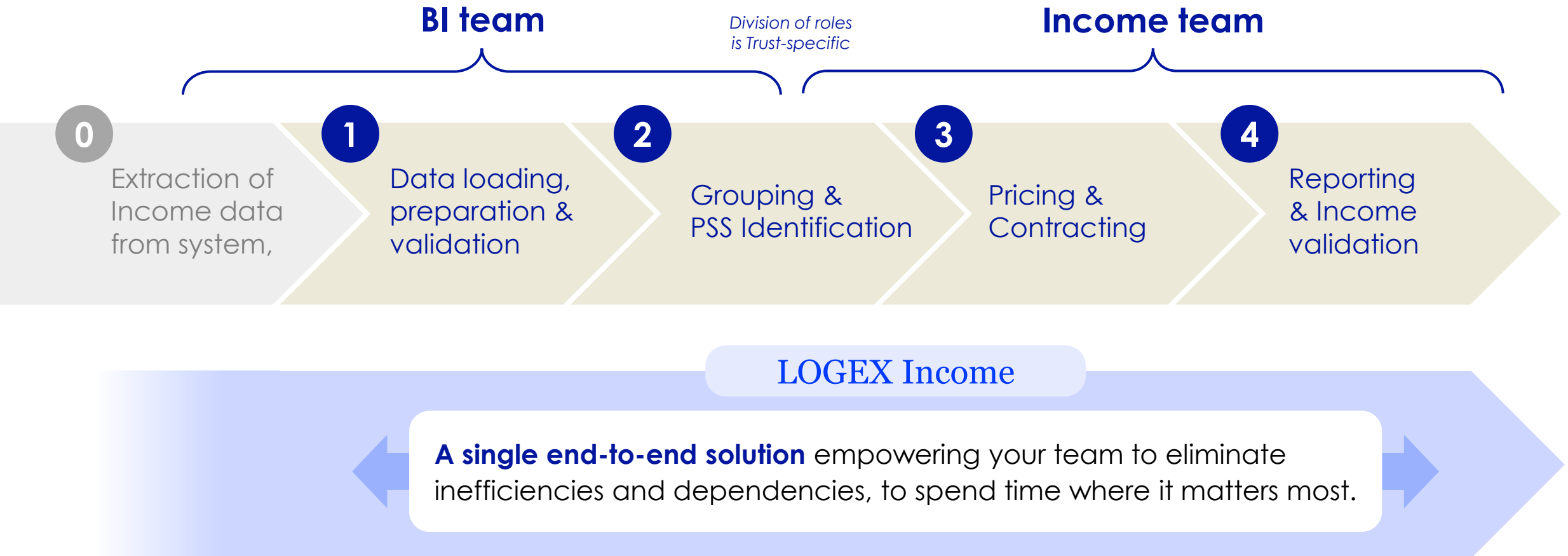
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LOGEX Income supports your process from start to finish,
without the complexity of switching between systems



A robust data platform to validate, refine and correct your input data, to guarantee consistent high-quality data



Menu



Nightingale Data Platform > Workflows > Patient-level production (Income) APR2024 – MAR2025

Info

Organization
1000074 - LOGEX NHS Trust

Period
April 2 April 2024 – March 2025

Data type
Patient-level production (Income)

Product
Income

Created by
Thomas

Alias
[Demo]

Description
Workflow created for demo

Workflow

Input	Started	
✓ Select uploaded files	March 27, 14:07:16 by Thomas	6 files selected View import results
✓ Data mapping	March 28, 11:32:02	Map input data
✓ Data quality assurance	March 28, 11:38:53	View validation results
Transform and Enrich		
✓ Prepare dataset	March 28, 12:00:07	
✓ Prepare data for NHS tools	March 28, 12:09:24	
✓ Run HRG Grouper & PSS tool		

Our **integrated Data Platform** gives you full control over data used for Income calculations, with advanced functionality for data collection, validation and correction

Built-in Grouper & PSS Identification; Automatically classify activity with NHS Groupers and flags PSS cases, helping trusts quickly spot income risks, analyse the impact of yearly changes and improve coding accuracy.

LOGEX

9

Full transparency and control of your pricing and contracting rules

Easy-to-use overviews help you manage pricing complexity

Our intuitive **rule-based approach** is easy to use and provides clarity. We help your team to:

- **Easily make bulk changes** without breaking pricing rules
- **Directly see the impact** of changes to rules & agreements
- **Easily validate** if changes have the desired effect

Price rules		+ Group	+ Price rule
☐ Price rule	Impact		
☐ > Local fallback prices (4)			
⋮ ☐ ▾ National pricelists	...		
☒ National pricelist 2024	£1,520,400		
☐ National pricelist 2025 (beta)	£1,687,130		
☐ ▾ Local prices			
☒ APC	£20,400		
⋮ ☒ Outpatient	£87,130 ...		
☒ Maternity	£20,400		
☐ Pathology	£87,130		
☐ Another price rule	£20,400		
☐ > Department (5)			
☐ > Materials (97)			
Total impact		£1,520,400	

Outpatient		
Description	[add price rule description here]	
Production selection	Commissioner group (2)	Specialty (20)
Pricelist dimension	Product > Specialty	
Pricelist version	V3 - Oscar	Compare versions
All prices Search price + New price Import Export		
+ Product + Specialty		
WF01B First Attendance - Single Professional		Base price for empty characteristics: £ 140
TFC100	General surgery	£ 175
TFC101	Urology	£ 140
TFC103	Breast Surgery	£ 181
TFC104	Colorectal Surgery	£ 151
TFC105	Hepatobiliary and Pancreatic Surgery	£ 260
TFC106	Upper Gastrointestinal Surgery	£ 181
TFC107	Vascular Surgery	£ 187
TFC108	Spinal Surgery Service	£ 204
TFC110	Trauma and Orthopaedics	£ 163
TFC120	ENT	£ 123
TFC130	Ophthalmology	£ 134
Last edited: John Doe, 24-02-2025 Review 6 changes Save Save as new Cancel		

Align seamlessly with reporting requirements

LOGEX Income easily aligns with all DLP and PLCM formats...

LOGEX helps you navigate the complexity of many reporting requirements, with **automated population of all ACM and PLCM reporting formats**

This means less time spent on reporting, and **more time available to focus** on data quality and Income recovery.

Patient Level Contract Monitoring (PLCM) Specification						Version 2.2
						Reference DCB3003 Amd 76/2020
#	Data Element	Data Element Source	Format and Length	Population Guidance	Notes	Mandatory (M), Mandatory Where Relevant (R) or Optional (O)
26	ACTIVITY START DATE (CONTRACT MONITORING)		an10 CCYY-MM-DD	To be populated where the POINT OF DELIVERY CODE is not one of the non-activity codes.	For admitted patient care this is the episode start date (for FCEs) or the start date of the hospital provider spell (for spells). For non-admitted care and diagnostic tests this is the date of attendance. For packages of care or years of care this is the start date of a particular element of activity within the package or year of care. For critical care this is the start date of a continuous level of critical care as indicated by its HRG. To be populated where the POINT OF DELIVERY CODE is not one of the non-activity codes.	R
27	ACTIVITY END DATE (CONTRACT MONITORING)		an10 CCYY-MM-DD	To be populated where the POINT OF DELIVERY CODE is not one of the non-activity codes.	For admitted patient care this is the episode end date (for FCEs) or the end date of the hospital provider spell (for spells). For non-admitted care and diagnostic tests this can be left blank. For packages of care this is the end date of a particular element of activity within the package of care. For emergency care attendances this is the departure date from the department. For critical care this is the end date of a continuous level of critical care as indicated by its HRG.	R
28	ADJUSTED LENGTH OF STAY	External link	max n4	To be populated where the POINT OF DELIVERY CODE is not one of the non-activity codes.	The adjusted length of stay as per the National Tariff Payment System guidance.	R
29	PACKAGE OF CARE OR YEAR OF CARE START DATE (CONTRACT MONITORING)		an10 CCYY-MM-DD	To be populated where the POINT OF DELIVERY CODE is for a package of care (POC) or year of care (YOC) service, else blank.	For a package of care this is the agreed initial start date of a package of care. In the case of year of care service e.g. Cystic Fibrosis patients, this will be the date from which their current banding was assigned.	R
30	UNBUNDLED EPISODE INDICATOR		an1	Y=Unbundled activity, N=Episode is not unbundled activity.		M
31	LOCAL TREATMENT CATEGORY CODE	Internal link	an2	Valid code - as listed in the Specification. Where the POINT OF DELIVERY CODE is one of the non-activity codes this should be left blank.		R

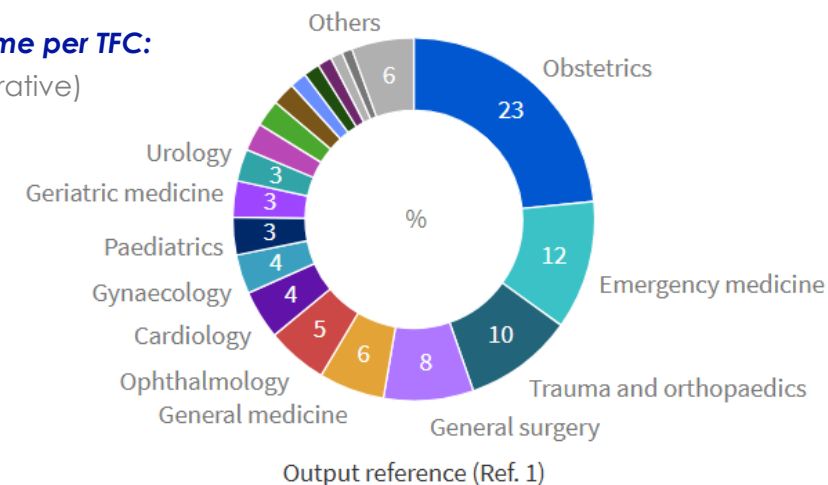
Illustrative example

With powerful in-tool analytics to truly understand your data and anticipate Commissioner challenges

Income per diagnosis group		Income 24/25	
+ Diagnosis group	Product	Volume	Income
> -		844,367	£37,983,319
> 19 - Injury, poisoning and certain other consequences of external causes		3,848	£4,996,360
> 5 - Mental, Behavioral and Neurodevelopmental disorders		419	£14,860
> 9 - Diseases of the circulatory system		1,818	£4,114,199
> 10 - Diseases of the respiratory system		1,598	£2,722,556
> 3 - Diseases of the blood and blood-forming organs and certain disorders involving the immune mechanism		410	£194,538
> 7 - Diseases of the eye and adnexa		3,892	£1,718,868
> 14 - Diseases of the genitourinary system		1,797	£2,416,438
Total		884,205	£88,920,233

Income per TFC:

(Illustrative)



LOGEX Income helps you analyse your Income data every step of the way, with insights on:

- Data quality
- Pricing rules
- Contract adjustments
- Final income output

As a result you and your team experience:

- More control over quality & process
- Faster validation = More time to address problems
- Faster response to Commissioner challenges

LOGEX vs Competition

What sets us apart?

		Other solutions
 A single end-to-end solution	✓ Control your process from start to finish, without the complexity of switching between systems	✗ No single platform, need to switch between systems
 Built-in analytical insights	✓ Analyse and deep-dive into your data, with personalised reports and insights	✗ No in-tool analytics, no direct insights
 Availability of HRG Grouper and PSS tool	✓ Built-in HRG Grouper and PSS-tool accepts input data in any format, including impact assessments of grouper changes	✗ Input data needs to be pre-grouped
 Input data validation and enrichment	✓ Flexible and robust data platform, with ~1000 automated validation rules and in-tool correction and enrichment	✗ Time-consuming data churning outside of tool
 Contract and Price Rule management	✓ Simple and quick management of price rules and contracts, with real-time, transparent impact calculation	✗ Complex setup and slow pricing calculations
 Plan and Forecast your income	✓ Build high quality Income plans and create a forecast of your income	✗ No planning or forecasting possibilities available

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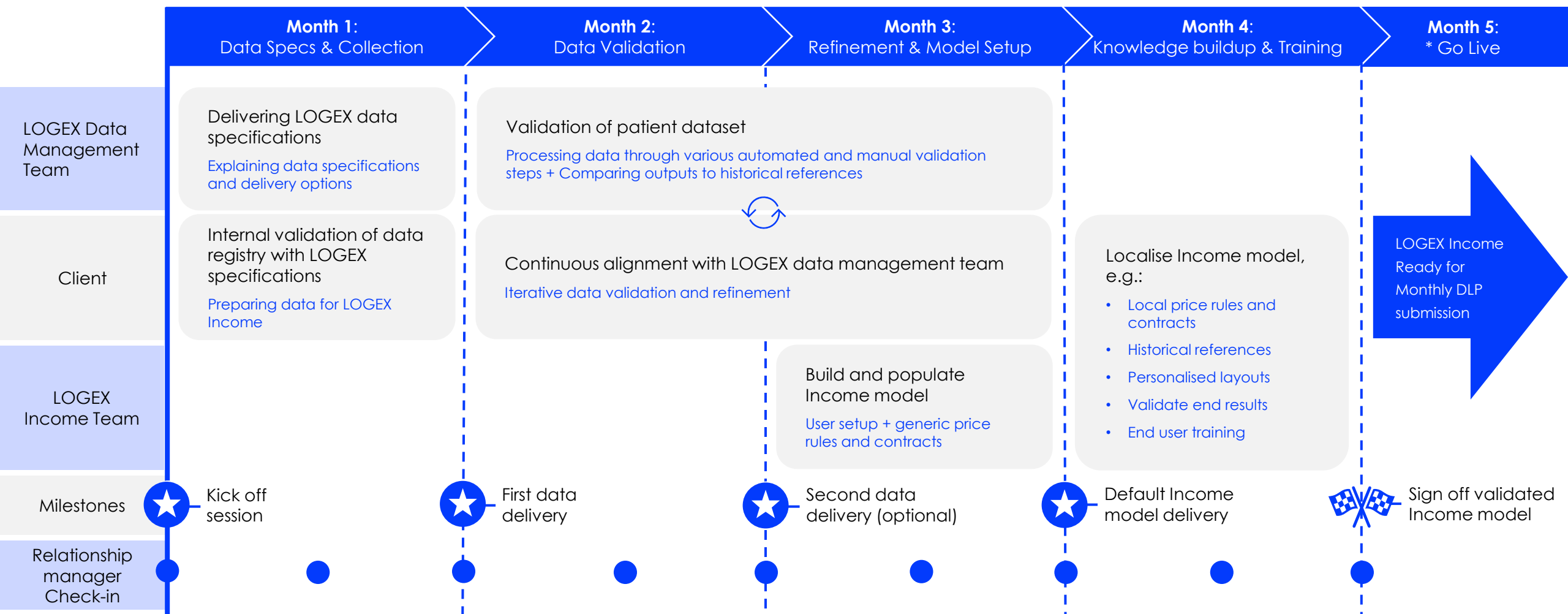
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How it is delivered

LOGEX Income is a SaaS based solution, with a clear and quick implementation process (PIP)

Example Implementation Plan (PIP)

Implementation timeline:
4 months *



Key for success: Ongoing contact between LOGEX Implementation Consultant and primary client contact person from data or BI team

You're not the first, we've done this many times before...

Personal Support for the implementation of LOGEX Income

Dedicated LOGEX **implementation Consultant**

A committed LOGEX employee as a partner during the preparation and setup of our software solutions, assisting you every step of the way.

What does this implementation consultant offer?

- Help in setting up the process at the client
- Guidance on setup of system preferences and authorisations
- Coordination in data setup and definitions (Data Platform)
- Knowledge building and user training

What can you expect from us?

- Setting up ambitions, annual planning and deadlines
- Aligning expectations and responsibilities
- Translating planning and wishes into technical requirements
- On-site collaboration with key users and work towards self-reliance

 LOGEX applications are characterised by **flexibility**, **easy self-management** and **low implementation burden**.

Differentiation within LOGEX Income

LOGEX Income - Packages

“ “ Monthly Income Compliance for DLP, **complete and correct reporting of Income**

Basic

- ✓ Standard DLP outputs for monthly submission
- ✓ Validate patient-level data with data quality assurance
- ✓ Analyse actuals and compare against plan and other references
- ✓ Broad scope (including private patients, overseas, CDC's etc.)
- ✓ Access to all NHS Groupers, PSS Tools, and Tariffs as they are released

“ “ Create well-grounded (and triangulated) **Income plans** and **link Income to your costs and budgets** in your control cycle

Advanced

- ✓ All in Basic
- ✓ Income plan builder
- ✓ Devolve income for P&L analysis

“ “ In addition to monitoring, we want to look ahead and **forecast our Income** to see if we are on budget.

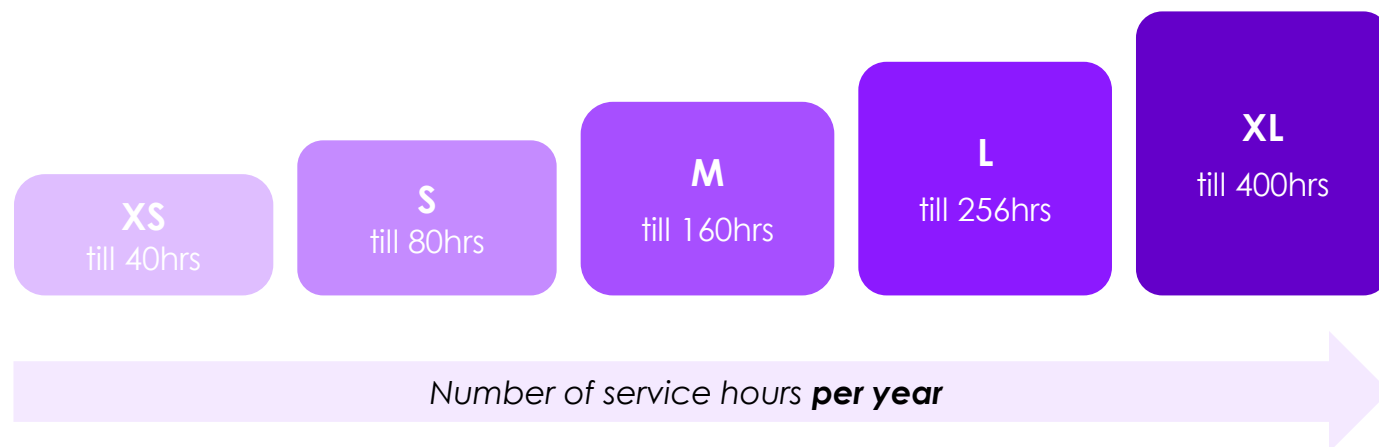
Professional

- ✓ All in Advanced
- ✓ Patient-level forecasting for Income
- ✓ Full-year Income plan comparison

Choice of different service bundles to suit your needs

Service bundles

The number of service hours we provide **annually** varies from one healthcare organisation to another. An **important driver for the size of the service bundle** is **the number of products that a healthcare organisation purchases**, but also **the degree of independence** of a financial department / P&C department



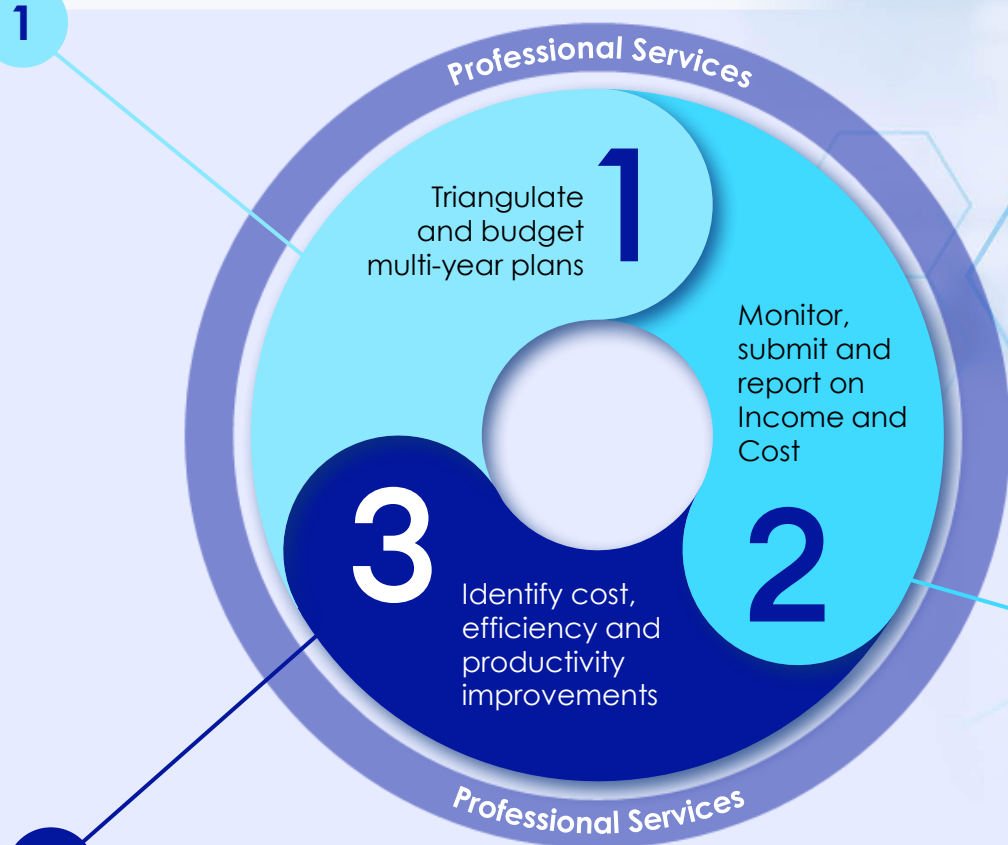
Frequent insight into the hours spent per product, exclusive of implementation

With this approach, we ensure that:

- LOGEX and the healthcare organisation both have clarity in advance about the number of service hours per year
- The service hours are in line with the annual planning of the healthcare institution, elaboration with LOGEX relationship manager
- Healthcare institution pays for use: the more independent the healthcare institution, the fewer service hours, or costs

LOGEX Financial Analytics

Planning, Budgeting & Forecasting: More control over a complex process, one intuitive working environment



Costing + Benchmarking:
Create valuable insights and new management information with the LOGEX costing model

Income: Stay on top of contracts and activity.
Manage your revenue stream effectively

Empower your healthcare organisation with **actionable insights and precision-driven financial data.**

LOGEX Financial Analytics delivers unparalleled visibility into your costs, income, and capacity, enabling decisions you can trust and measure. From advanced budgeting and forecasting to safeguarding revenue, our integrated solutions help you optimise operations and achieve sustainable cost savings. Seamlessly translate forecasts into capacity, cost, and care delivery metrics, ensuring you stay ahead of challenges and opportunities. With LOGEX, transform complex financial processes into performance that drives impact across your organisation.

Interested in the other LOGEX solutions?

LOGEX Planning, Budgeting & Forecasting

Optimise healthcare budgeting and drive cost savings

LOGEX Planning, Budgeting & Forecasting delivers an integrated budgeting process that **triangulates activity, workforce, and financial plans** into one auditable model. It supports **multi-year budgets**, in-year **forecasting**, and AFPR compliance, helping NHS teams plan accurately, **model scenarios confidently**, and streamline financial planning across the organisation.

❖ **Complementary value:** same data platform, using budgets to set up accurate, triangulated budgets and business cases

Interested in a demo?
Visit [our website](#) for more information

LOGEX Costing

Actionable insights and precision costing data

The LOGEX Costing solution is an **end-to-end PLICS system** delivering transparent, standards-compliant patient-level costs with full **BAU and SLR reporting**. It offers deep **benchmarking insights**, **NCC-aligned costing**, and **rich analytics** through intuitive dashboards — helping NHS teams optimise resources, compare performance, and make **evidence-based financial decisions** with confidence.

❖ **Complementary value:** same data platform, using budgets to populate and track SLR performance

Interested in a **demo**?
Visit [our website](#) for more information

We are LOGEX

We turn data into better healthcare.

We empower stakeholders at every level by providing actionable insights with the aim of bringing clarity to decisions that result in the most efficient delivery of optimal healthcare.



400+

Employees in 11 countries focusing on turning data into better healthcare.

1,300+

Trusted by more than 1,300 public, non-profit (church) and private healthcare providers.

40M+

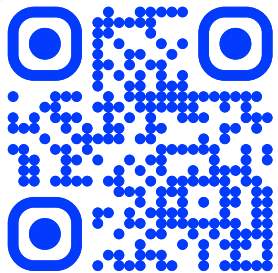
Unique patients involved in decisions via our solutions.

£100B+

Over £100B in healthcare funding decisions supported annually.

Discover how we
can help you to
turn data into
better healthcare

Contact us:



Please visit
our website
www.logex.com

 **LOGEX**

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