

Pricing Document: Secure Cloud-Native AI, DevOps & Managed Support

1. Pricing Overview

This service is provided by **The Supplier** on a "Resource-based Cloud Support" basis. Pricing is fundamentally driven by the **Skills Framework for the Information Age (SFIA)** definitions. All rates quoted are the maximum daily rates for any specific level and represent a "not-to-exceed" price point for **The Buyer**.

2. SFIA Level Unit Pricing

The following table defines the maximum daily rates for professional services. These rates apply to all specialist roles within the scope of this service, including AI Engineers, DevOps Architects, and Security Consultants.

SFIA Level	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
1. Follow	£525	£525	£495	£495	£495	£495
2. Assist	£650	£650	£625	£625	£625	£625
3. Apply	£825	£825	£795	£795	£795	£795
4. Enable	£975	£975	£950	£950	£950	£950
5. Ensure/Advise	£1,150	£1,150	£1,100	£1,100	£1,100	£1,100

6. Initiate/Influence	£1,350	£1,350	£1,275	£1,275	£1,275	£1,275
7. Set Strategy/Inspire	£1,550	£1,550	£1,500	£1,500	£1,500	£1,500

3. Volume & Combination Discounts

The Supplier offers the following committed discounts to ensure value for money for larger or longer-term engagements:

- **Long-Term Commitment:** A **5% discount** shall be applied to the above rates for any continuous engagement with a signed Statement of Work (SoW) exceeding 12 months in duration.
- **Team Deployment:** A **7% discount** shall be applied to the total project fee where The Buyer engages a blended team of 5 or more full-time equivalent (FTE) consultants.
- **Educational/Non-Profit:** A flat **3% discount** is available for registered charities and educational institutions.

4. AI & Managed Support Packages

For recurring operational requirements, The Supplier provides fixed-price service blocks. These are invoiced monthly in arrears.

Service Package	Description	Monthly Fixed Cost
AI Model Health Check	Monthly performance audit, bias detection scan, and hyperparameter tuning report (up to 2 production models).	£2,400
DevOps Guardrail Sync	Weekly automated security patch review, CI/CD pipeline optimization, and secret rotation audit.	£1,850

Standard Managed Support	24/7 Infrastructure monitoring with 4-hour initial response time for critical incidents.	£3,200
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5. Standard Standards for Consultancy Day Rates

- **Consultant's Working Day:** 8 hours exclusive of travel and lunch.
- **Working Week:** Monday to Friday excluding Bank Holidays.
- **Office Hours:** 09:00 – 17:00 Monday to Friday.
- **Travel, Subsistence, and Indemnity:** Included in day rate within M25. Payable at The Buyer's standard travel and subsistence policy outside M25. Professional Indemnity and all required insurances are included in the day rate.

6. Overtime & Out of Hours

Where The Buyer explicitly requests work outside of the "Office Hours" defined above, the following multipliers will be applied to the SFIA base rate:

- **Monday to Friday (17:00 – 22:00):** 1.25x
- **Saturdays & Night Shifts (22:00 – 07:00):** 1.5x
- **Sundays & Bank Holidays:** 2.0x

Note on Compliance: The rates listed in this document are the **maximum** rates The Supplier may charge. Under CCS G-Cloud rules, these rates can be adjusted downwards during the Call-Off process based on specific project requirements, but they can never be increased beyond these caps.