

Key2: Fleet Management System

Pricing Schedule

G-Cloud 15

Framework reference: RM1557.15

About Our Pricing

We offer a Core package of specific modules available to new clients. This Core package must be purchased in order to access the suite of Optional modules available. Licencing includes all support services detailed within our Service Definition document, but excludes implementation, which will be designed to meet each customer's specific requirements and priced in accordance with the day rates listed below under the Professional Services section.

To support a smooth and consistent mobilisation process for public sector customers, a mandatory, one off setup charge is applied. This covers all essential preparatory activities required to establish the hosted service, including the provisioning and configuration of the hosting environment, commissioning of the necessary SQL licences, deployment of standard Key2 software components and the completion of baseline system configuration in line with recognised best practice. The setup charge also incorporates the delivery of standard training to ensure users are equipped to begin operating the system effectively from the outset. This structured and transparent approach ensures all customers begin with the same reliable foundation.

For customers who require support that extends beyond this standard mobilisation, such as tailored or role specific training, legacy data migration or more advanced configuration requirements, these needs can be met through our optional professional services, available from the rates listed below.

For both Core and Optional modules, licence pricing per month is calculated based on volumes of vehicles or vehicle assets.

Setup Charge

A one-off setup charge applies to cover the essential hosting, configuration and standard training required to establish the service, with tiered pricing based on the size of the customer installation

Tier	Setup Charge
Small Fleet (0 – 300 vehicles/assets)	**£12,350**
Medium Fleet (301 – 800 vehicles/assets)	**£18,525**
Large Fleet (801 – 1200 vehicles/assets)	**£24,700**
Enterprise Fleet (1201+ vehicles/assets)	**£30,875**

Core Package

The Core Package offers a standardised suite of essential modules designed to meet the operational needs of public sector fleet and asset management, providing a consistent and reliable foundation

for service delivery

Cost: £5.50 Per Vehicle/Asset Per Month and includes:

Vehicle Asset Management
Driver Management including DVLA Licence Checking (DECS) Access*
Fuel Tracking
Compliance and Maintenance
Dashboards
Report Studio and Export Studio
Document Management

*DVLA Licence Checking (DECS) requires licence check credits to purchased separately. **These will be charged at £3 per licence check.**

Core Package – Tiered Volume Discounts

Licencing discounts are applied on a tiered basis according to fleet size, ensuring transparent and equitable pricing from small fleets through to enterprise scale deployments.

Tier	**Discount per Vehicle Per Month (%)**
Small Fleet (0 – 300 vehicles/asset)	**0**
Medium Fleet (301 – 800 vehicles/asset)	**7.5%**
Large Fleet (801 – 1200 vehicles/asset)	**10%**
Enterprise Fleet (1201+ vehicles/asset)	**15%**

Promotional Pricing Additional Discount

Large Fleet (801 – 1200 vehicles/asset)	**10%**
Enterprise Fleet (1201+ vehicles/asset)	**10%**

Optional Modules

Each Optional module is available at a cost of **£2.50 Per Vehicle/Asset Per Month**. (**Volume Discounts also apply to Optional Modules selected)**

Workshop and Stock Control
Short Term Hire functionality via the MyDriver portal
Pool Booking Portal
MyVehicle App
MyTechnician App

Implementation Services: Recommended but Optional

To help our public sector G-Cloud customers fully leverage this experience and ensure their mobilisation achieves the strongest possible outcomes, we make our implementation services available as an optional but highly recommended extension to the standard setup charge.

While the setup charge establishes the core technical foundation, many organisations benefit from drawing on our worldclass implementation team to support wider programme success. This includes applying our deep understanding of data migration, business process design and cutover planning to customer specific requirements, as well as delivering tailored training and enhanced configuration where operational complexity demands it.

Many customers choose to engage these additional services once the core system has been successfully delivered, using a Phase 2 approach to further optimise their processes and unlock additional value.

By offering this expertise transparently and at a single, simplified day rate, customers can selectively access the additional support that maximises value, reduces risk and drives a stronger return on investment during the transition to Key2.

For simplicity, our rate card for these services is a single rate for all resource types.

Cost: £1,297 per day

We recognise that each implementation is unique, with variations in data quality, process maturity and organisational structure. To help customers assess the level of support that will deliver the strongest return on investment, we outline a recommended number of additional implementation days for each fleet tier, based on our extensive experience across the public sector. Should you be unsure of the level of support you require, we would be pleased to discuss your specific needs and provide a suitable recommendation

Tier	**Optional Recommended Days**
Small Fleet (0 – 300 vehicles/asset)	**1 – 5 Days**

Medium Fleet (301 – 800 vehicles/asset)	**5 – 10 Days**
Large Fleet (801 – 1200 vehicles/asset)	**10 – 15 Days**
Enterprise Fleet (1201+ vehicles/asset)	**15 – 25 Days**
Per Optional Module Selected	**1 – 5 Days**

- Onsite rates are based on a standard working window of 10:00 to 16:00 and include reasonable travel expenses.
- Both onsite and remote professional services will be provided as agreed during the planning phase.
- Any exceptional costs, such as flights or overnight accommodation, will be pre-authorised prior to arrangements being made.

Optional Integration Services

Jaama can provide Software Integration Services to support customers where tailored integrations are required. These services are offered on a day-rate basis, covering activities such as:

- Developing custom software components to meet unique integration requirements.
- Creating or adapting integrations between systems where standard connectors are not available.

It is important to note that the majority of customer needs are already met through our standard software and the wide range of off-the-shelf integrations we provide. As a result, the requirement for bespoke integration is expected to be minimal. These services are therefore positioned as an optional resource, available if and when a customer's situation genuinely requires it.

By offering this capability, we ensure that customers have the reassurance of flexibility and expertise, while also benefiting from the efficiency and cost-effectiveness of our standard solutions in most cases.

Cost: £1,549.00 per day + Annual Maintenance Charge of 15% of Total Development Days used.

Exit Assistance Charge: Only applicable on contract termination

We have a standard process for exit, supported by a fixed charge, which includes providing the client with their data in a predefined standard format such as CSV files or SQL tables. This process also covers the secure transfer of data via an approved method such as SFTP, the orderly decommissioning of the hosted environment, and the secure disposal of all customer data in line with our data-retention and security policies. Where custom exit support is required, additional services can be provided at the stated additional charge and will be subject to a quotation and Order Form.

Item Description	Charge
Exit Assistance Charge	£5,000 one off charge upon receipt of termination notice
Custom Additional Exit Assistance	£1,297 per day

Pricing Terms

Item Description	Payment Plan
Setup Charge	Non-refundable and invoiced in advance upon receipt of Order Form
Core Package & Optional Module Recurring Charges	Invoiced Quarterly in advance upon receipt of Order Form
Implementation Services	Invoiced in advance upon receipt of Order Form
DVLA Driver Licence Checks (DECS)	Invoiced in advance upon receipt of Order Form
Software Development & Integration Services	Invoiced in advance upon receipt of Order Form
Software Development & Integration Services (Recurring Maintenance Charge)	Invoiced Quarterly in advance upon release of Integration or Software Development
Exit Assistance Charge	Invoiced upon receipt of Notice of Termination

- Prices are for our Jaama-hosted service and include hosting costs at our secure UK based facility.
- Setup Charges are non-refundable and include all essential activities required to establish the service, including hosting environment preparation, SQL licence commissioning, deployment of standard system configuration and the delivery of standard configuration & training to support initial adoption.
- Optional Implementation Services days can be ordered but are optional / recommended. Please state how many Implementation Days you require on your Order Form.
- Please state the number of DVLA Driver Licence Checks required on your Order Form (DVLA

DECS Agreement Terms will apply if service selected)
- Please contact us directly to discuss your detailed requirements including custom integration.
- All services provided are subject to terms detailed in the Order Form, and associated charges are subject to 30 day payment terms from date of invoice.
- All prices are exclusive of VAT.

Introductory Discount

The following promotional rates are available under any Call-Off Contract with a Call-Off Start Date falling between 1st October 2026 and 31st March 2027 (inclusive), and a minimum Call-Off Initial Period of 36 months. Where applicable, the promotional pricing will apply throughout the Call-Off Initial Period and any Call-Off Optional Extension Period.

Time Limited Discount – Optional Modules

- A 50% discount applies to the recurring Unit Price of all Optional Modules under any Call-Off Contract with a Call-Off Start Date within the promotional window.
- The discount applies throughout the Call-Off Initial Period and any Call-Off Optional Extension Period, before any Tiered Volume Discount.

Time Limited Discount – Additional “non-vehicle” Asset Licences

- A reduced recurring rate of £0.50 per asset per month applies to all non-vehicle asset licences under any Call-Off Contract with a Call-Off Start Date within promotional window, provided that a minimum of 150 vehicle asset licences are purchased under the same Call-Off Contract.
- The promotional rate applies throughout the Call-Off Initial Period and any Call-Off Optional Extension Period.

Time Limited Discount – Tiered Volume Discounts

- An additional 10% discount applies to the currently published tiered volume discounts under any Call-Off Contract with a Call-Off Start Date within the promotional window, increasing the total Large Fleet discount from 10% to 20% and the total Enterprise Fleet discount from 15% to 25%.
- The promotional tiered volume discounts apply throughout the Call-Off Initial Period and any Call-Off Optional Extension Period.

Contact Details

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