



ePRINTit Secure Cloud Print Service

Pricing Guide

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ePRINTit Secure Cloud Print Service

Pricing Model

1. ePRINTit SaaS platform

The ePRINTit SaaS model is built on price predictability, ensuring there are no hidden fees during the contract term.

A subscription-based licensing model is used, which is tiered according to duration of contract term (1 to 5 years), and licence volume (licencing is per printer)..

- **Full SaaS Access:** Use of the cloud printing platform, mobile apps, and web portals
- **Security Updates:** All maintenance, security patches, and Zero Trust firmware integrations for HP MFDs.
- **Tiered Support:** Access to Level 1–5 support (managed by DTP and ePRINTit)
- **Cloud Hosting:** All infrastructure and storage costs required to run the global SaaS environment.
- **Universal Compatibility:** Access to the Kiosk mode for all non-HP print manufacturers.

2. Initial Deployment & Onboarding Costs

- **Initial Installation Phase:** There is a one-time professional services fee for the initial ePRINTit SaaS tenant setup, site configuration, and customer onboarding activities conducted by DTP.

3. Advanced Professional Services Support (Optional)

Ongoing Advanced PS Support: DTP are able to provide an enhanced, proactive remote support service to customers, which is delivered by highly HP-accredited technical specialists who are specifically assigned to the customer to address additional support needs in relation to the ePRINTit solution and HP printer estates such as:

- Proactive device firmware and security patching
- Personal ownership of support calls, escalations, vendor liaison and communications
- Provision of authorised vendor roadmap information and planning guidance
- Response to general customer queries and requests for technical advice.
- Best practice recommendations.

4. Additional Costs

- **Custom Development:** Any bespoke API integrations or non-standard feature developments requested by the client outside the core SaaS roadmap may incur additional costs.
- **Post-Onboarding Consultancy & Training:** Additional ad hoc consultancy and training can be provided on a daily rate basis,

5. Specific Exclusions

- **Hardware:** Supply of physical printer hardware, parts, maintenance / break-fix or other hardware related services
- **Consumables:** Supply of paper, toner and other consumables.

Pricing Basis

(a) ePRINTit SaaS Subscription

Each ePRINTit enabled printer device requires an active licence to be enrolled into the service.

The following unit pricing is per print device, with standard support entitlement over a period of 1 – 5 years:

SKU	Description	£ Price Per Printer
ePRINTit SaaS	ePRINTit SaaS	
ePISaaS1+1Y	ePRINTit SaaS 1year 1 License	334.96
ePISaaS10+1Y	ePRINTit SaaS 1year 10 License	234.22
ePISaaS25+1Y	ePRINTit SaaS 1year 25 License	209.04
ePISaaS50+1Y	ePRINTit SaaS 1year 50 License	163.70
ePISaaS100+1Y	ePRINTit SaaS 1year 100 License	136.84
ePISaaS200+1Y	ePRINTit SaaS 1year 200 License	134.32
ePISaaS500+1Y	ePRINTit SaaS 1year 500 License	131.80
ePISaaS1+3Y	ePRINTit SaaS 3year 1 License	854.15
ePISaaS10+3Y	ePRINTit SaaS 3year 10 License	597.26
ePISaaS25+3Y	ePRINTit SaaS 3year 25 License	533.04
ePISaaS50+3Y	ePRINTit SaaS 3year 50 License	417.44
ePISaaS100+3Y	ePRINTit SaaS 3year 100 License	348.94
ePISaaS200+3Y	ePRINTit SaaS 3year 200 License	342.52
ePISaaS500+3Y	ePRINTit SaaS 3year 500 License	336.09
ePISaaS1+5Y	ePRINTit SaaS 5year 1 License	1256.10
ePISaaS10+5Y	ePRINTit SaaS 5year 10 License	878.33
ePISaaS25+5Y	ePRINTit SaaS 5year 25 License	783.88
ePISaaS50+5Y	ePRINTit SaaS 5year 50 License	613.89

SKU	Description	£ Price Per Printer
ePISaaS100+5Y	ePRINTit SaaS 5year 100 License	513.15
ePISaaS200+5Y	ePRINTit SaaS 5year 200 License	503.70
ePISaaS500+5Y	ePRINTit SaaS 5year 500 License	494.25

(b) Initial Deployment and Onboarding

Description	£ Price
ePRINTit SaaS Tenant Setup	125
Admin User Training (Remote) & Handover	900
On-site installation, configuration & testing (£ per printer)	50
Admin User Training (1 Remote Session) & Handover	900

(c) Advanced Professional Services Support

Description	£ Price Per Annum Per Device
Advanced Professional Services Support – Annual Charge	
Number of Print Device:	
1 – 10	60
11 – 20	45
21 – 50	40
51 – 100	30
101+	20

(d) Ad hoc Consultancy and Training

Where additional consultancy and training is requested to be provided, this will be charged at a daily rate of £750 remote / £900 plus expenses (onsite, UK mainland locations) within normal working hours.