



Company Headquarters

5A Woodland Way
Canterbury
Kent
CT2 7LS

Development Centre

Office 6, Green Hill
Moretonhampstead
Devon
TQ13 8LL

0345 548 4458

www.arcspeed.co.uk

support@arcspeed.co.uk

Product Pricing: Asset Manager

Licencing, Hosting & Support (User Volume Based)

	1 - 10	11 - 20	21 - 30	31 - 40	41 - 50	51+
Platform Licence & Support (based on total no: users Web Portal and Mobile)	£3,000	£3,350	£3,700	£4,050	£4,400	£350 for each additional 10 users
Hosting Fee (based on total no: users Web Portal and Mobile)	£1,000	£1,250	£1,500	£1,750	£2,000	£250 for each additional 10 users
Web Portal Only User Licences (per user, banding cost applied to all users, read only users get a 50% discount)	£350	£340	£330	£320	£310	£300 per user
Mobile Only User Licences (per user, banding cost applied to all users)	£250	£240	£230	£220	£210	£200 per user
Combined Web Portal & Mobile licenses (per user, banding cost applied to all users)	£500	£480	£460	£440	£420	£400 per user
Optional Functionality						
API Licence	£1,000	Fleet / Vehicle Module Licence		£1,000		
Contractor Portal Licence	£1,000	Public Engagement Activity Log		£1,000		
Tenancy & Agreements	£2,000	Integration Hosting		£1,000	*per integration	

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Additional Services	
Consultancy	£900 per day
Technical Account Manager	£900 per day
Cloud Support Engineer	£900 per day
Project Management	£700 per day
Development & Integration	£800 per day
Training	£650 per day
Tester	£650 per day
Configuration	£650 per day
Support Analyst	£575 per day
Data Migration	£575 per day
Support & Maintenance (Interface / Development / Configuration)	
17.5% of Integration / Development / Configuration Cost (per annum)	
Ad-hoc / Ancillary Costs	
Hotel rooms will be invoiced at cost (where required and pre-approved with client)	
Rail or Air Travel will be invoiced at cost (where required and pre-approved with client)	
Mileage charged at Inland Revenue rates (where required and pre-approved with client)	



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Pricing Example: 2 x Asset Manager users with 1 optional module selected, Mobile App users x 8 (*No bespoke client development / integration / configuration required*)

Asset Manager				
Product / Service	No:	Unit	Unit Cost	Total Cost
*Platform Licence & Support (based on total no: users Web Portal and Mobile) total number of users 10	1	Each	£3,000	£3,000
*Hosting Fee (based on total no: users Web Portal and Mobile) total number of users 10	1	Each	£1,000	£1,000
*Web Portal Only User Licences (per user, banding cost applied to all users, read only users get a 50% discount)	2	Each	£350	£700
*Mobile Only User Licences (per user, banding cost applied to all users)	8	Each	£250	£2,000
*optional item: Fleet / Vehicle Module Licence	1	Each	£1,000	£1,000
Additional Service: Configuration (one off cost)	3	Days	£650	£1,950
Additional Service: Testing (one off cost)	1	Days	£650	£650
Additional Service: Data Migration (one off cost)	2	Days	£575	£1,150
Additional Service: Training (one off cost)	1	Days	£650	£650
	Total			£12,100
Grand Total (Year 1)				£12,100
*Subsequent Annual Recurring Cost (Licences, Hosting & Support)				£7,700



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Pricing Example: 4 x Asset Manager users with 4 optional modules selected, Mobile App users x 21 and Combined Web Portal & Mobile users x 2 (*minor level of bespoke client development / integration / configuration required*)

Asset Manager				
Product / Service	No:	Unit	Unit Cost	Total Cost
*Platform Licence & Support (based on total no: users Web Portal and Mobile) total number of users 27	1	Each	£3,700	£3,700
*Hosting Fee (based on total no: users Web Portal and Mobile) total number of users 27	1	Each	£1,500	£1,500
*Web Portal Only User Licences (per user, banding cost applied to all users, read only users get a 50% discount)	4	Each	£350	£1,400
*Mobile Only User Licences (per user, banding cost applied to all users)	21	Each	£230	£4,830
*Combined Web Portal & Mobile licenses (per user, banding cost applied to all users)	2	Each	£500	£1,000
#Additional Support & Maintenance at 17.5% of Integration / Development / Configuration Cost (per annum)	1	Each	£875	£875
*optional item: Fleet / Vehicle Module Licence	1	Each	£1,000	£1,000
*optional item: Contractor Portal Licence	1	Each	£1,000	£1,000
*optional item: Public Engagement Activity Log	1	Each	£1,000	£1,000



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Product / Service	No:	Unit	Unit Cost	Total Cost
*optional item: Integration Hosting	1	Each	£1,000	£1,000
#Additional Service: Development & Integration	3	Days	£800	£2,400
#Additional Service: Configuration (one off cost)	4	Days	£650	£2,600
Additional Service: Testing (one off cost)	2	Days	£650	£1,300
Additional Service: Data Migration (one off cost)	2	Days	£575	£1,150
Additional Service: Training (one off cost)	2	Days	£650	£1,300
	Total			£26,055
Grand Total (Year 1)				£26,055
*Subsequent Annual Recurring Cost (Licences, Hosting & Support)				£17,305



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Pricing Example: 10 x Asset Manager users with 5 optional modules selected, Mobile App users x 55 users and Combined Web Portal & Mobile users x 15 (more complex level of bespoke client development / integrator / configuration required)

Asset Manager				
Product / Service	No:	Unit	Unit Cost	Total Cost
*Platform Licence & Support (based on total no: users Web Portal and Mobile) total number of users 82	1	Each	£3,700	£3,700
*Hosting Fee (based on total no: users Web Portal and Mobile) total number of users 82	1	Each	£1,500	£1,500
*Web Portal Only User Licences (per user, banding cost applied to all users, read only users get a 50% discount)	12	Each	£350	£4,200
*Mobile Only User Licences (per user, banding cost applied to all users)	55	Each	£200	£11,000
*Combined Web Portal & Mobile licenses (per user, banding cost applied to all users)	15	Each	£480	£7,200
#Additional Support & Maintenance at 17.5% of Integration / Development / Configuration Cost (per annum)	1	Each	£3,106	£3,106
*optional item: Fleet / Vehicle Module Licence	1	Each	£1,000	£1,000
*optional item: Contractor Portal Licence	1	Each	£1,000	£1,000
*optional item: Public Engagement Activity Log	1	Each	£1,000	£1,000



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Product / Service	No:	Unit	Unit Cost	Total Cost
*optional item: API Licence	1	Each	£1,000	£1,000
*optional item: Integration Hosting	1	Each	£1,000	£1,000
*optional item: Tenancy & Agreements	1	Each	£2,000	£2,000
#Additional Service: Development & Integration	10	Days	£800	£8,000
#Additional Service: Configuration (one off cost)	15	Days	£650	£9,750
Additional Service: Testing (one off cost)	5	Days	£650	£3,250
Additional Service: Data Migration (one off cost)	5	Days	£575	£2,875
Additional Service: Training (one off cost)	5	Days	£650	£3,250
	Total			£64,831
Grand Total (Year 1)				£64,831
*Subsequent Annual Recurring Cost (Licences, Hosting & Support)				£37,706