

essential ©

HubStar



Pricing

and Rate Card





Connect SaaS Pricing

Meeting Room Quantity Band	Cost Per Room Per Annum (GBP)
Up to 20	350
20 to 50	290
51 to 100	250
101 to 150	210
151 to 200	170

Desk Quantity Band	Cost Per Desk Per Annum (GBP)
Up to 50	50
51 to 100	40
101 to 200	35
201 to 500	30
501 to 1000	27

Parking / Lockers Quantity Band	Cost Per Car Park Space Per Annum (GBP)
Up to 50	40
51 to 100	35
101 to 200	30

Additional discounts will be offered on deals where the customer purchases rooms, desks and/or car parking, or where the customer signs a multi-year deal.



Connect Optional Modules

Optional Modules	Cost per Annum
Active Directory and SSO Integration	£2,500
Outlook / Office 365 App and Integration	£3,000
MS Teams App and Integration	£1,800
Advanced Dashboards	£2,000 – £12,000*
Digital Concierge	£2,000 – £12,000*
Visitor Management	£2,000
Room Signage App	£ 60 per device per annum
Kiosk Signage App	£400 per device per annum

*Cost of Advanced Dashboards and Digital Assistant varies by size of deployment

Hours: Monday to Friday – 9:00 to 17:00

Remote delivery for all services.



Rate Card

Service Description	Price
Standard Onboarding Service: Designed to get you up and running effectively, with a guided service from experienced workplace technology specialists. • Design workshop • Assistance with system requirements • Provisioning of Hubstar Connect • Configuration of integrations (EntraID, Exchange, Teams) if applicable • Population of resource information • Implementation of standard rules, approval process and notifications • Project management • Handover to Customer Success Team <i>All customers have access to Essential Support Mon-Fri 9:00 – 17:00, plus Essential Customer Success Team for periodic health checks, reviews and free customer user groups.</i>	£5,000
Additional days required for supplementary training, configuration and floorplan design services. Typically for large implementations the days required will be agreed with the customer. Travel included within mainland UK.	£1,250 Day Rate