

essential ©

Pricing

Resource Central



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Solution Options

Our solution combines resource booking with service requests and simple role-based management. Digital room signs and an iOS/Android app can be added either as additional components, or standalone.

All components can be customer hosted (on-premises or in Azure) or be provided as a full SaaS offering (O365 only).

Software

Customer hosted:

If preferred, Microsoft components of the solution (Application servers, SQL, IIS...) can be deployed using your own on-premises infrastructure or subscription to Azure services. Note that standard SQL in Azure is required rather than Azure SQL Services.

Microsoft Azure consumption is metered on storage usage & search activity, on a monthly, pay-as-you-go model.

Software licenses are based on a per room/per resource basis, per annum.

Software as a Service (SaaS):

The solution can be deployed as a hosted single tenant service. Software licenses are based on a per room/per resource basis. Software licensing is purchased on an annual subscription basis, or in multi-year bundles.

Subscriptions include:

- Technical support (no limit on support issues raised)
- Software updates
- Secure hosting within the EU

Minimum purchase 20 room or other resource licenses.

Pricing Outline

All prices include booking via Outlook and technical support.

License Item	License price per annum (including mobile app access)
Room Licenses: Required for bookable meeting rooms with order forms.	£150
Desk/Parking Licenses: Required for bookable desks and parking spaces.	£37
Light Licenses: Required for bookable equipment and other meeting spaces.	£85
Digital Sign Licenses: Required for interactive room screens.	£102
Desk Device Licenses: Required for interactive desk devices.	£37

Hosting & Always Updated Service	Total Bookable Resources (Digital Signs, Rooms, Desks, Light licenses, Parking Licenses)	Price per annum
Dedicated Tenant Hosting Charge <i>A dedicated tenant model is provided, which includes product upgrades, performance monitoring and management.</i>	1-50	£2675
	51-100	£3475
	101-200	£4275
	201-500	£5575
	501+	£6775

Services

Services to assist with configuration, training and rollout are delivered remotely from a daily rate of £1,400 excluding VAT. Where services are delivered on-site, expenses are charged to the customer.

Most services are delivered remotely.

Onboarding packages start at £4,200 for a standard installation and onboarding for up to 100 resources, up to £10,000 for Professional installation and onboarding for larger teams and 100+ resources. Essential will work with you to scope which service would be suitable for your needs.

Services to help the implementation and delivery go smoothly include:

- A fully collaborative design and planning stage with all relevant stakeholders.
- Installation and configuration of software to an agreed design.
- Training for administrators, service providers and end users.
- Go live support.
- Technical support with no call limits.
- Ongoing communications regarding latest product news and updates.

Resource Central and related software are owned and produced by **Add-On Products**, based in Denmark.

Essential have been working with Add-On Products for many years, delivering successful projects using mature software, tightly integrated to Microsoft technologies.