

essential ©

2026

Pricing

Learn365

Version 1.0



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Subscription Plans

Learn365 comes in two subscription plans:



Learn365 Standard

Run our intuitive solution that is integrated with the Microsoft 365 suite



Learn365 Professional

Everything from standard, plus more third-party integrations and AI-powered learning tools

	Standard	Professional
Course catalogs	Unlimited	Unlimited
Course & learning modules	Unlimited	Unlimited
Enrollments	Unlimited	Unlimited
Copy courses across catalogs	-	✓
Skill manager	-	✓
Offline mobile synchronization	-	✓
Success plans	✓	✓
Audit trail	-	✓
Audit & penetration reporting	-	-
Security, recovery & data	✓	✓
Advanced security, recovery & data	-	-
Third party integrations	-	✓

GBP	Learn365 Standard.		Learn365 Professional	
Users	PPU 36 month	PPU 12 month	PPU 36 month	PPU 12 month
500	£ 22.00	£ 24.20	£ 30.80	£ 33.90
1000	£ 17.80	£ 19.60	£ 26.20	£ 28.90
5000	£ 8.40	£ 9.24	£ 11.00	£ 12.10
10000	£ 8.40	£ 9.24	£ 8.40	£ 9.24
15000	£ 8.40	£ 9.80	£ 6.40	£ 7.04
25000	£ 8.40	£ 9.80	£ 6.40	£ 7.04
50,000	£ 8.40	£ 9.80	£ 4.80	£ 5.28

All pricing is Per User Per Month.

Minimum 12 month term.

Success Plans:

Select the right size of care for your organisation by looking at the different elements.

To help your organization implement Learn365 and experience the full value of the product, we offer three plans that include different levels of support and service.



Success Basic

Run our intuitive solution that is integrated with the Microsoft 365 suite



Success Plus

Everything from standard, plus more third-party integrations and AI-powered learning tools



Success Premium

Everything from Professional with greater resilience and protection. Get on-demand access to audit and penetration reports in a high availability environment

	Basic	Plus	Premium
Installation and setup			
Assisted installation of platform services into Microsoft 365 tenant	-	✓	✓
Platform setup and core configuration	-	✓	✓
Platform Launch – Go Live Services			
Project Plan	-	✓	✓
Live Consulting Session	-	Up to 2	Up to 4
Live Customer Success Session	Up to 1	Up to 3	Up to 6
Platform Academy Quick Start Courses	✓	✓	✓

Your success plan determines the amount of support from Essential as well as Zensai in terms of getting set up and running as well getting access to more third-party integrations, AI-learning tools, PowerBI report package for Success Plus and Premium plans.

Success Plus		Success Premium	
PPU 36 month	PPU 12 month	PPU 36 month	PPU 12 month
£ 11.00	£ 12.10	£ 18.40	£ 20.25
£ 6.40	£ 7.05	£ 11.00	£ 12.10
£ 3.00	£ 3.30	£ 4.20	£ 4.62
£ 3.00	£ 3.30	£ 4.20	£ 4.62
£ 3.00	£ 3.30	£ 4.20	£ 4.62
£ 3.00	£ 3.30	£ 4.20	£ 4.62
£ 3.00	£ 3.30	£ 4.20	£ 4.62

Essential Care & Support

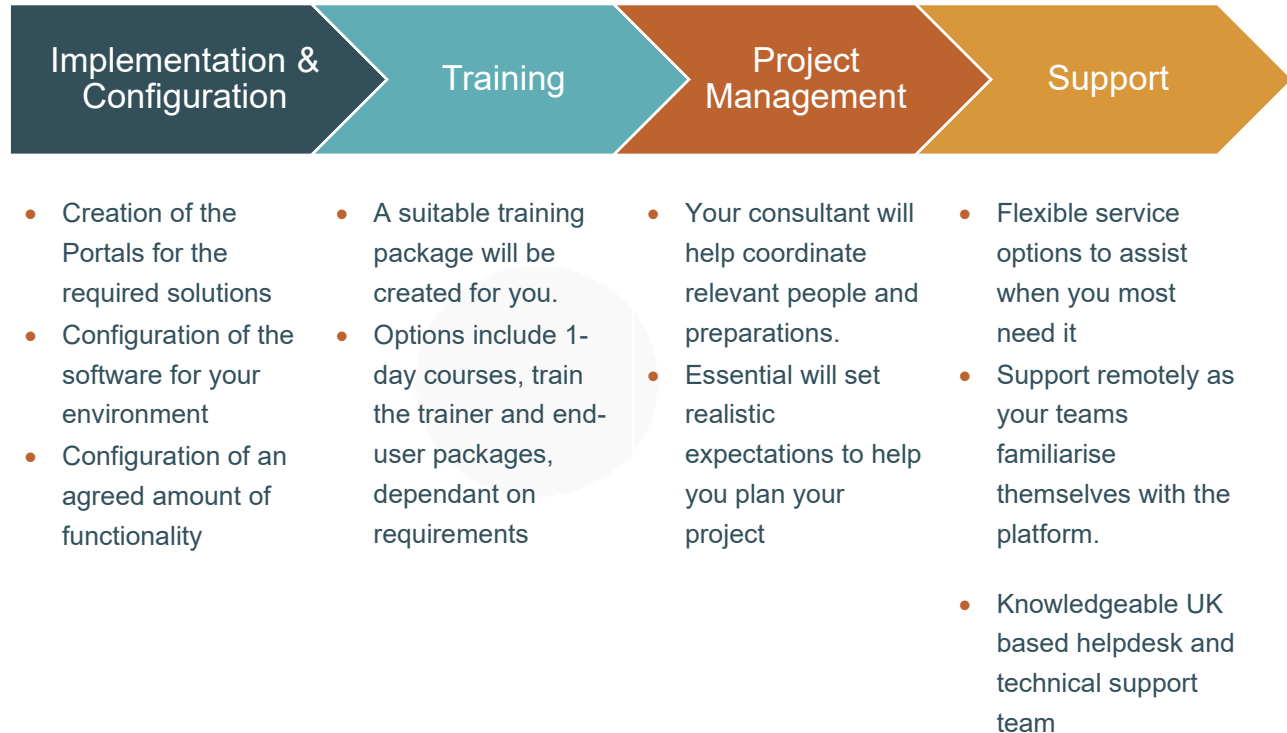
Alongside the Zensai Success Plans, and included in the subscription price Essential provides a 'hands-on' approach by providing a universal Support & Customer Care service as your partner, which includes:

- UK Office Hours Technical Support (email, phone, remote) Monday-Friday 9-5pm (excluding bank holidays)
- Knowledgeable Customer Service and Technical Support from Bristol based team.
- Access to our quarterly user group for Zensai customers, covering updates, training, and peer to peer knowledge transfer.
- Access to periodic additional Essential Customer Webinars and training sessions during your subscription period.
- Quarterly reviews with a specialist to review any next steps or queries.

Services: ensuring a successful implementation

The implementation will be delivered by Essential's LMS implementation consultants, and while all implementations follow a standard methodology, will be tailored to your team's specific needs.

Essential are a premium deployment partner for Zensai and have developed a professional services package delivered to meet your requirements. Typically, this consists of the following stages:



Essential's LMS team will work with your organisation to scope the package to suit your team's needs in terms of both implementation and ongoing support; we are very experienced in delivering complex requirements to enterprise organisations with large teams and diverse needs.

Our team go 'above and beyond' to ensure you have a clearly defined deployment of Learn365, with a tailored project plan, clear timescales and a runbook to map out each activity with responsibilities assigned to ensure a smooth transition and successful implementation.

Pricing for onboarding and additional packages:

£4,650 for standard implementation; installation, Look & Feel branding workshop, PowerBI Dashboards (standard), LMS Admin Training.

£1,350 for migration of historical learning records including training records, certificates, and courses.

More complex requirements might require additional training and configuration support, additional training and configuration services are provided at our daily rate and agreed with you to meet your scope of work.

- Additional training workshops, 2 x 3 hours for up to 4 x delegates per session £1,350.
- Additional configuration services for large/multi-catalog environments £1,350 per day.

£1,500 annual subscription to include Content365 authoring tool which will be added to your Learn365 subscription fees, this will include unlimited admins and creators and unlimited course content.

Pricing Terms and Conditions:

- Additional 12 month licence subscriptions can be purchased in packs of 100. Annual subscription will automatically renew unless cancelled min. 60 days prior to renewal
- Pricing above excludes VAT & delivery and are based on the standard SaaS teams (DPA and security information located in the trust centre)
- Payment is due 30 days from invoice
- All subscriptions are quoted as being paid in advance.
- Subscriptions will automatically renew unless cancelled minimum 60 days prior to renewal. *If you opt for 1 year, the Renewal will be subject to a CPI related annual price increase.*
- *Discounts available for charity, education and case study customers.*
 - Cloud Subscription support includes e-mail support, video tutorials, knowledge base and documentation with a maximum 3 working day response time

☒	Course Creator and Catalog Add-in	☒	SCORM/AICC Player Add-in	☒	Assignment and Gradebook
☒	AI Powered Quiz Builder Add-in	☒	Mobile Apps	☒	Learning Module Builder
☒	Mobile Apps Offline Synchronisation	☒	Skills Manager & Gap Analysis	☒	Teams App

Partnering with Essential



Since 1994 Essential has been helping organisations across the public and defense sectors to adopt and adapt to evolving Microsoft based workplaces, and to thrive as a result.

As the 'modern workplace' is evolving at lightning speed, we continue to support public sector organisations transition their legacy data and infrastructure to the cloud and then build on their investment to deliver successful outcomes for their workforce and organisation.

Examples include:

Enabling modern, more efficient ways of working:

- Portsmouth City Council uses one of our workspace booking systems to facilitate room and desk booking across Council buildings.
- A UK police force uses our Teams and SharePoint based LMS to deliver tailored learning experiences for staff securely across desktop and mobile devices.
- NHS Informatics Merseyside uses our LMS combined with External User Manager to securely manage learning for internal and external agency staff, all contained within their M365 tenant.

Accelerating cloud adoption:

- An international education institute is working with Essential to deliver SharePoint management and governance to control the sprawl of SharePoint and Teams sites and document versions, ensuring content is maintained and accessible, while rarely used content is archived to manage storage costs.
- Large UK University used our data migration service to support migration from a legacy email archive, to reduce costs and consolidate data into Microsoft 365.
- Ministry of Defence and Local Authority organisations across the UK and Europe work with Essential to support collaboration across ring-fenced and secure Microsoft environments, enabling people to find each other within separate Microsoft Global Address lists.

We value deep relationships with our customer base, many of whom have been working with us for well over a decade.