



2026: G-Cloud 15

Service Definition Content & Data Migration

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About Essential Computing

Essential helps enterprises prepare for the cloud, make a smooth migration, and get the most out of their investment going forward. With a service portfolio that includes planning, training and migration, underpinned by complete or assisted project management, our goal is to empower your team and help you make tangible cost savings.

With over 30 years' experience in delivering messaging and transitional solutions, we can help you navigate complexity and take advantage of best-of-breed software as a service as your needs and business challenges evolve.

An important step in managing change to organisation structures during mergers/demergers and acquisitions is managing the migration and consolidation of business applications like email and unstructured information, including mailboxes, public folders, legacy PST files, to Office 365 and Azure.

Migrating Unstructured Data to the Cloud

Microsoft 365 and Azure helps organisations to create a single managed and effective collaboration platform, easing the flow and information management challenges associated with the legacy communication platforms.

When unstructured information like email, email archives, files, SharePoint/Teams/OneDrive/M365 content, PSTs, Journals, Cloud Journals (e.g. Mimecast, EV.Cloud, Proofpoint etc.) and public folders need to be migrated, there are a lot of decisions and factors which can influence the migration process.

- What data do you need to move (everything? Or just some data- i.e. 3 years of emails, only emails where shortcuts exist in mailboxes, only items belonging to live users, only recent document versions?)
- Where should it go? Where are users expecting it? - How much data needs to be moved? Does it need to be there on day one, or can it be staged?
- How can the migration help or impact your data retention/privacy strategy? - Do different business units have different needs in terms of what data they need?
- What about the Exchange Journal, if you have one? What are your compliance needs?

We take care to step through the planning and assessment phase to cover off these questions and more, to build your business specific plan. We understand that during this time, it will be critical to minimise impact on existing processes and make sure the user experience is as smooth as possible throughout. The most important project objective is to ensure a smooth and controlled transition for the users and business functions affected. This will be achieved in a multi-step managed project approach.

How we'll work with you

The professional services delivered by Essential are designed to convey experience and impart information and will benefit your project in the following ways:

Minimal risk and a smooth roll-out

- An experienced team, bringing 'lessons learned' from 500+ implementations
- Quickly overcome challenges by working with knowledgeable people who come onsite
- Smoother roll-out and increased user uptake due to training and knowledge transfer

Save time by making good decisions

- A dedicated consultant to assist you with project management and co-ordination of tasks, allowing you to get on with your day-to-day job
- A team that knows the solution inside out so will say what can (and can't!) be done, quickly leading you to an agreed design that works for you
- Understanding of 'soft issues' where new software meets people and processes

Empower you to manage it for long term cost savings

- Workshops and collaborative sessions delivered in a way that works best for your IT team and key stakeholders
- Lots of opportunity to sit alongside the consultant and get involved to gain knowledge
- Well-presented design and post install documentation for future reference

Support for the future

- Responsive support from people who are knowledgeable and helpful
- Account management to take you through updates, roadmaps, and new features
- Regular account reviews and opportunities to participate in events and user group

Working with Essential

Our team helps organisations prepare for the cloud, make a smooth migration, and get the most out of their investment going forward.

We know that security in the cloud is important to our customers, so that's typically our starting point. Setting realistic expectations and navigating the 'softer issues' where new technology meets people, processes and business life, are other vital areas we address.

How you benefit from our partnership

Being a small, specialist service provider means we focus on fewer, larger and more complex projects. It means you get a personal service from a team that truly wants to add value to your business for many years to come.

We bring skillsets not just on paper, but in practice. You'll benefit from a team with experience in many Office hundreds of migration projects.

Our people are knowledgeable and passionate about getting things right. We're not afraid of big technical challenges, setting realistic expectations or dealing with 'softer issues' where new technology meets your people, processes and real life.



20+ years specialising in messaging & transitional technologies

500+ migration projects

200+ enterprise customers with current support contracts