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Migration Services Pricing

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About Essential Computing

Essential helps enterprises prepare for the cloud, make a smooth migration, and get the most out of their investment going forward. With a service portfolio that includes planning, training and migration, underpinned by complete or assisted project management, our goal is to empower your team and help you make tangible cost savings.

With over 20 years' experience in delivering messaging and transitional solutions, we can help you navigate complexity and take advantage of best-of-breed software as a service as your needs and business challenges evolve.

Office 365 helps organisations to create a single managed and effective collaboration platform. Easing the flow and information management challenges associated with the legacy communication platforms. An important step in achieving this means is a migration of business applications like email and unstructured information, including mailboxes, public folders, legacy PST files, to Office 365 and Azure.

Migrating to Office 365 and Azure

It can be difficult to stay on top of Microsoft's cloud developments and make sure your business is getting maximum value from its investment.

That's where we come in - Essentials will help you take full advantage of Microsoft's cloud functionality and fill any gaps with complementary solutions.

We are proudly vendor agnostic, assessing the best tools for each job based on hands-on experience with similar projects in similar spheres.

We're specialists in delivering solutions and building partnerships for the long term. Projects are always planned and implemented against a cohesive project framework, which enables us to set realistic expectations for our customers as they embark on their cloud journey. If you've thousands of users to migrate, multiple locations at different stages in their cloud journey, a merger or acquisition to cope with, incompatible data and infrastructure, or wider issues such as compliance and eDiscovery concerns, we can help.

Our range of services will help you navigate the changes within your organisation; digital transformation through to mergers and acquisitions, ensuring your business data ends up where it needs to go.

- PST Migration
- Email Archive Migration
- One Drive Migration
- SharePoint & Teams Migration
- Cloud Migrations (Mimecast, Proofpoint, EV.Cloud etc.)
- SharePoint, OneDrive & Teams archiving
- WhatsApp Archiving
- Email journal migration
- Public folder migration

How we'll work with you

Our solution delivery framework has 4 key stages underpinned by project management, regular communications and emphasis on knowledge transfer:

Discover

Starting with one or more workshops, we'll review your requirements and desired outcome, including security and access control, network issues, compliance needs and data sovereignty requirements.

Plan

Next, we'll plan a practical, no-nonsense approach to achieving your vision. This includes establishing any pre-requisites and training required, along with giving you a realistic expectation of timelines and costs.

Execute

The target environment and any additional infrastructure is configured, and users, data and applications are migrated. Where needed we use proof of concepts, re-design, and remediation to ensure a successful transition.

Review

This is where we review outcomes and assess whether additional training, services or tools are needed to keep your cloud operations running smoothly with optimum uptake. Cloud Essentials – Unstructured data migration services

Pricing:

Pricing is determined based on the scope of the requirement, including amount of user accounts, volume of data to be migrated, and service level required.

The Essential team will work with you to determine the best approach for your project. We offer two approaches:

- End to end migration; we will work with you (or your IT partner) to plan, test, assess and deliver your migration as a service, aiming to minimise impact on your team. Leaving them to focus on their objectives.
- Assisted migration; where budgets or internal complexity mean you need to take more of a hands on approach, we will support at the Discovery and Planning phase, leaving your team with guidance and support to tackle the migration on a timescale that suits you.

Estimates are available on request. Services to assist with configuration, onboarding and training are typically delivered remotely.

Daily rates based on remote delivery will be charged at £1,350 per day.

Software Licencing

Volume	Price per TB
1-5TB	£4,200
6-10TB	£3,850
11TB-20TB	£3,550
21TB – 30TB	£3,250
31TB – 50TB	£2,895
51+TB	£2,650

Services Pricing

Services will be dependent on the source and target destination of the migration and will be scoped accordingly to determine accurate pricing.

Services are calculated using the number of messages that are required to be migrated.

Daily rates based on remote delivery will be charged at £1,350 per day.