



PRICING AND RATES MATRIX
NICANDER ASSET MAINTENANCE SYSTEMS (NAMS)

1 INTRODUCTION

We offer our clients, through the G-Cloud Procurement platform the ability to procure both the standard product configuration, with a set amount of configuration to tailor the service and the ability to customise the implementation through development of additional functionality and integrations.

2 STANDARD IMPLEMENTATION

The standard implementation is organised such that we can align the solution to the user needs, utilising the core platform and the configuration capabilities of the solution. To this end we begin all projects with requirements capture workshop and then employ an agile approach to delivering the requirements to the user.

Item	Cost	Comment
System Deployment	£10,000	Due when the system has been deployed compliant with the requirements.
Data Migration	£15,000	Due when all data has been migrated into the system.
Training Course	£2,500	Due upon delivery of training
Big Data Integration	£5,000 p.a	Due upon delivery of Big Data Integration.
Video Storage and playback	£2.50per Gb	
Video Analysis and Object recognition model	£2.50 per Gb	
Annual Licence, Hosting and Maintenance	£35,000 p.a	

All annual costs are due on the 1st of May each year for the following year subject to 30-day payment terms. In the first year the annual cost will be pro-rata from the point at which the system is deployed to the 31st of May and shall be paid alongside the Deployment milestone.

All annual costs are subject to inflation by CPI + 1.5% from the base year (2026).

3 ADDITIONAL DEVELOPMENT

All additional developments shall require a detailed requirement capture workshop and shall be accompanied by an Engineering Change Request. Development is defined as any task that requires the addition of or changing of any source code found within the front end, back end, database or data transfer layers.

All additional development costs shall be subject to the below SFIA rates card as well as a 5% uplift on the annual maintenance.

4 SFIA RATE CARD

	Strategy and Architecture	Business Change	Solution Development and Integration	Service Management	Procurement and Management Support	Client Interfaces
Follow	£ 577	£ 577	£ 523	£ 523	£ 577	£ 577
Assist	£ 661	£ 661	£ 577	£ 577	£ 661	£ 661
Apply	£ 736	£ 736	£ 661	£ 661	£ 736	£ 736
Enable	£ 820	£ 820	£ 736	£ 736	£ 820	£ 820
Advise	£ 893	£ 893	£ 820	£ 820	£ 893	£ 893
Influence	£ 1,100	£ 1,100	£ 893	£ 893	£ 1,100	£ 1,100
Inspire	£ 1,250	£ 1,250	£1,100	£1,100	£ 1,250	£ 1,250

The above are day rates, working from a 7.5 hour day and a 37.5 hour working week operating usual business hours. Any time required outside of these restrictions shall incur a 50% surcharge.

5 ASSUMPTIONS

- Down time for maintenance activities will be scheduled twice a year for up to half a day
- All existing data must be provided in a computer readable format
- Integrations are a development cost and must be quoted separately
- Any functionality or visualisation changes are developments and must be quoted separately
- All developments will incur a 10% maintenance surcharge added to the maintenance fee
- Maximum number of users is 20, we can support more but must be quoted separately
- Maximum number of assets is 30,000, we can support more but must be quoted separately
- Support is Monday to Friday, 9am -5pm, excluding public holidays
- Within the pricing we can accommodate up to three contracts as a maximum, though additional support beyond this limit can be arranged separately upon request