



Strata Insight

G-Cloud 15 Pricing Document

Framework Reference: RM1557.15

G-Cloud Team

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G-Cloud Pricing Terms

G-Cloud pricing is based on the size of the deployed Insight instances and the number of integrated data sources. Larger instances are required depending on the number of assets under management, the volumes and frequency of data imports, the items of active content or for larger active user numbers.

Instance size can be changed during the life of the contract by agreement as part of scheduled maintenance (i.e. scaled up and down to suit) a maximum of twice per year.

G-Cloud Service Description

Included in the product subscription is the following:

- Service and content health monitoring
- Support and maintenance of the platform
- Support and maintenance of any content as deployed or built by Strata
- Technical review meetings to an agreed schedule (typically every 2 months)
- Formal service management review meetings (typically every 6 months)
- Content package aligned with public sector requirements.

Additional configuration, customisation and integration services will be based on our T&M day rates from the SFIA rate card.



G-Cloud Service Pricing

Service Pricing

The following table outlines prices for each G-Cloud deployment sizing option. These prices are discounted based on a 2 year term, and are billed annually.

Deployment Size	Price Per Year	Typical User
Small	£28,800	District Council
Medium	£40,800	Unitary Local Authority
Large	£82,000	Small Government department
Custom	£POA	Large Government department

Contact us for alternative delivery models (e.g. for high risk environments that are not readily connected to cloud environments, or those processing information classified above OFFICIAL).

Implementation Pricing

Each deployment is accompanied with a quick start engagement consisting of 15 days of customisation and configuration to suit requirements.

This engagement integrates your data sources and provides you with customised content to enable the agreed risk, compliance and governance features.

Before the quick start begins, customers will be required to complete a system definition document, which provides us details of your environment, data sources and requirements.

The cost of this service is £12,500 (plus applicable expenses as outlined below).

Additional configuration and customisation work can be undertaken as per our SFIA rate card.



G-Cloud Service Modules

Security Insight includes a number of modules that can be added to the G-Cloud service for additional cost:

- **Control Frameworks** - all deployments come with 1 control framework as standard (based on Cyber Essentials, CAF or ISO27001 controls). Additional frameworks available on request (e.g. custom frameworks can be developed for an additional fee).
- **Risk Models** - all deployments come with 1 pre-built risk model configured as part of the initial quick start deployment. Additional custom risk models can be developed on a T&M day rate. For each live additional risk model above 1, there is a £2,300 per model per year cost.
- **Data Collectors** - all deployments come with a range of collectors for cloud-based environments, cyber security tools and asset management tools. The agreed collectors will be configured during the deployment and maintained as part of the service offering. Additional collectors (for custom data sources) can be developed, configured and deployed on a T&M day rate.



SFIA Rate Card

SFIA Level	Strategy and architecture	Business change	Solution development and implementation	Service management	Procurement and management support	Client interface
1. Follow	790	790	790	790	790	790
2. Assist	880	880	880	880	880	880
3. Apply	920	920	920	920	920	920
4. Enable	1000	1000	1000	1000	1000	1000
5. Ensure or advise	1150	1150	1150	1150	1150	1150
6. Initiate or influence	1250	1250	1250	1250	1250	1250
7. Set Strategy or inspire	1500	1500	1500	1500	1500	1500

The following standards apply to services provided under the SFIA Rate Card:

- Consultant's Working Day – 8 hours exclusive of travel and lunch
- Working Week – Monday to Friday excluding national holidays
- Office Hours - 09:00 – 17:00 Monday to Friday
- Travel and Subsistence – Payable at department's standard T&S rates (where applicable)
- Mileage – As above
- Professional Indemnity Insurance – included in the day rate.