

built intelligence



Pricing

G-Cloud 15

builtintelligence.com

FastDraft - G-Cloud 15 Pricing Document

Built intelligence provides smarter contract management solutions through a unique toolkit of software, knowledge, and community. We are driven by our goal of building the skills and tools necessary for a better industry through market-leading construction SaaS.

Our pricing is split into different components as follows:

- **Licence fee**
- **Configuration, set up and training**
- **Bespoke configuration and development**

The pricing structure for each is set out below.

Licence Fee

The Licence fee is calculated based on a combination of construction contract value, contract type, contract term and the level of platform features required.

We offer three levels of platform feature requirements: Essential (entry level), Plus (mid level), and Pro (advanced / Enterprise level). Details of the features included at each level are given in Appendix A.

Once the platform feature level that best suits our customer's requirements has been agreed, our pricing model takes into account the contract value and contract term, offering a better unit price as the value and term increases. This allows customers to benefit from better value for money the more they use the system.

Given the variables involved, each price is quoted based on the requirements of the specific tender and it is not possible to provide exact standardised pricing for all scenarios. However, in **Appendix B** we have set out a Licence fee example based on the Essential FastDraft tier for NEC / JCT / FIDIC standard form of construction contracts with a project duration of 24 months.

All licence fees include the following services as standard:

- Unlimited users
- Unlimited number of contracts
- UK-based technical support desk
- UK-based hosting
- Security and maintenance
- Dedicated Account Manager

Configuration, setup and training

In order to ensure that our customers receive immediate value from our products, we provide various services to facilitate timely and thorough adoption. These include:

- | | |
|--|-----------|
| • Initial Configuration and Set Up | Variable* |
| • General User Training | £750.00 |
| • Super User & Administration Training | £950.00 |

* depends on contract value

Development and Bespoke Configuration Requests

FastDraft is a modern and highly configurable platform which means that we can modify it quickly and easily to suit our customer's need. When this is required, either where bespoke configuration is required, or where the underlying software needs to be developed, we have Professional Services to accommodate these needs. The pricing for these requests is dependent on the specific needs of each client and their requirements.

APPENDIX A

FastDraft Tiers

FastDraft can satisfy entry level contract management requirements, all the way up to the needs of enterprise wide environments with advanced levels of AI, Reporting & Analytics, Integrations and Benchmarking. In order to satisfy this broad range of needs we have segmented FastDraft into Tiers, as follows:

Portfolio	BI Platform	Essential	Plus	Pro
FastDraft	FastDraft Foundation - scalable platform with preconfigured workflows and contract templates. Financial delegation and approvals include in Plus & Pro	Limited	Fully Included	Fully Included
	FastDraft Configuration – customisable fields, dropdowns, workflows and permissions	Limited	Limited	Fully Included
	FastDraft Reporting & Dashboards - Embedded Power BI reporting with customisation in Pro	Limited	Partially Included	Fully Included*
	FastDraft Integration - Core API's and no-code webhooks with construction and general business applications	Not Included	Partially Included	Fully Included*
Academy	Integrated Training - Included contract specific online learning with instructor led hybrid options in Pro	Limited	Partially Included	Fully Included
ReachBack	Integrated Community & Advice with private project hubs in Pro	Partially Included	Partially Included	Fully Included
Platform	GDPR compliant, ISO27001:2013 and Cyber Essential Plus Certified. Mobile first and WCAG AA+ compliant. Secure and resilient with Microsoft Azure Cloud storage	Fully Included	Fully Included	Fully Included

	Dedicated Single sign-on (SSO) + MFA. Regional data storage/dedicated. Federated SSO	Limited	Partially Included	Fully Included*
Deployment & Ongoing Support	Support and Customer Success with custom SLA's in Pro	Partially Included	Partially Included	Fully Included

* may be subject to bespoke configuration / set up charges depending on level of support required.
The pricing on these depends on the specific needs to each client and their exact requirements.

APPENDIX B

FastDraft Tiers

The table below shows a Licence Fee example for the Essential FastDraft tier for NEC / JCT / FIDIC standard form of construction contracts with a project duration of 24 months. Other types of contracts and project durations will have some upwards or downwards impacts on these charges.

Annual Contract Value	Essential Licence Fee (per month)
£1,000,000	£350.00
£2,000,000	£393.00
£4,000,000	£537.00
£8,000,000	£785.00
£12,000,000	£1,003.00
£16,000,000	£1,200.00
£20,000,000	£1,384.00
£25,000,000	£1,596.00
£30,000,000	£1,795.00
£40,000,000	£2,156.00
£50,000,000	£2,481.00

As can be seen in the above table our pricing methodology relies on a logarithmic model which provides economies of scale pricing as Annual Contract Values increase. This model ensures that our pricing aligns exactly with the size of the contracts being processed by FastDraft, and provides value for money.

Due to the variable nature of the needs relating to features provided in the Plus and Pro tiers, it is not possible to provide exact standardised pricing for those tiers. However, the indicative uplift for these plans against the Essential pricing given above is: Plus – 150%, Pro – 250%.

Licence fees are invoiced annually in advance.