

Company: Brookcourt Solutions Ltd

Client: UK Government – G-Cloud 15 (2026)

Effective Date: 31 January 2026

Version: 1.0.1

Services Included:

- G-Cloud 15 Lot 3 – Cloud Support – Brookcourt Managed Services
- Professional Services (Project-based delivery and advisory)

Commercial Summary (at a glance):

- Managed Services Annual or monthly recurring charge based on the scope of the proposed service, technology and hours of coverage.
- Professional Services (time & materials): A day-rate charge, based on Government G-Cloud 15 the role(s).

2) Managed Services Price List

2.1 Service Tiers & Inclusions (Examples)

Service	Tier	Unit	Unit Price (£)	Included Features	SLA	Notes
Information Systems and Network Segregation Services	Onboarding Per Site	Appliance	Between £18,750 £27,500/Per Appliance (Based on sizing requirement)	See Data Sheet	N/A	Consultancy Services and appliances to provide physical network segregation. (Ref. CAF4 Reg's)
	Standard	Appliance/month	£100	Business-hours support, Reactive ticket creation and investigation	P1: Within 2 hours. Out of Hours available on request	Reactive support - Mon – Fri 09:00 – 17:30 (EX. Public Holidays)
Mind Security	Tier 1	Per user/ Per Month	£7.88/user	AI Driven Endpoint Protection, Breach Monitoring. Prevention First Cyber Resilience	P1: Within 2 hours. Out of Hours available on request	Managed Monitoring Service – up to 2500 Users
	Tier 2	Per user/ Per Month	£12.76/user	Tier 1 + Vulnerability Scanning/ Management		Managed Monitoring Service – up to 2500 Users
	Server	per server / month	£TBC	As above, server-grade		Longer retention add-on
	N/A	per user / month	£TBC	License pass-through + admin	N/A	Margin included
	NBD	per site / visit	£TBC	Engineer dispatch, 4h onsite	NBD	Mileage may apply

2.2 Managed Services Pricing Notes

- **Onboarding Fee:** Fixed or time & materials (see Professional Services)
- **SLA Hours:** e.g., Business Hours (Mon–Fri, 09:00–17:30, excl. bank holidays); 24×7 add-on available
- **Exclusions:** third-party subscriptions, major projects, site buildouts, bespoke integrations
- **KPIs & Reporting:** Monthly dashboard: tickets, SLA compliance, CSAT, patch compliance, security posture
- **Other:** Bespoke Managed Services are available on request and will be priced based on scope/requirements.

Brookcourt Solutions, a Shearwater Group plc company

Registered Office: 22 Great James Street, London, WC1N 3ES, UK. | Registered in England & Wales: 05356175 | VAT No: 331802826

Office Address: Kingsgate, 62 High Street, Redhill, Surrey, RH1 1SH, UK.

T: +44 (0) 1737 886111 | W: brookcourtsolutions.com | E: contact@brookcourtsolutions.com

3) Brookcourt Professional Services Price List

Government Digital and Data Roles

Role Group Title	Day Rate
Business Architect	£1,400
Data Architect	£1,400
Enterprise Architect	£1,625
Network Architect	£1,250
Security Architect	£1,775
Solution Architect	£1,775
Technical Architect	£1,775

Role Group Title	Day Rate
Business Analyst	£1,500
Delivery Manager	£1,500
Digital Portfolio Manager	£1,500
Product Manager	£1,500
Programme Delivery Manager	£1,275
Service Owner	£1,350

Role Group Title	Day Rate
Business Relationship Manager	£975
Change and Release Manager	£1,025
Command and Control Centre Manager	£1,500
End User Computing (EUC) Engineer	£1,350
IT Service Manager (ITSM)	£1,500
Incident Manager	£1,250
Infrastructure Engineer	£1,300
Problem Manager	£850
Service Desk Manager	£1,000
Service Transition Manager	£1,200

Business and Technical Risk Roles

Role Group Title	Day Rate
Chief Data Officer (CDO)	£2,000
Chief Info Security Officer (CISO)	£1,850
Chief Technology Officer (CTO)	£2,000

Role Group Title	Day Rate
Cyber Security Audit and Assurance	£1,450
Cyber Security GRC	£1,500

Note: In line with G-Cloud 15 Requirements, the pricing within these tables represent the current maximum price per day per role for onshore based services.

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Surcharges & Discounts

- **Out-of-hours:** +50–100% (Evenings/Weekends/Bank Holidays)
- **Remote vs On-site:** On-site minimum ½ day
- **Volume/Retainer Discount:** e.g., 5–15% for block purchases (e.g., 50–200 days)

3.2 Fixed-Scope Project Packages (Examples)

Package	Scope Highlights	Price (£)	Assumptions
Secure Lan Environment (PaaS, SaaS)	Design (HLD & LLD), Source HW & SW build, implement up to OS + Windows Applications over Red Hat, Hand Over (inc - Eng Draw Down for Support for a 12-month period)	£750,000	Secure/Air Gapped Environment. Up to 50 concurrent users. Standard and bespoke application deployments.
Network Segregation	Design & deploy CAF-aligned (HLD & LLD) infrastructure, implement, Hand Over.	£75,000	Up to 20 devices across 10 locations
Data Security Automation Programme	Design & deploy CAF-aligned LZ, policy & RBAC - 600 hours PS Support	£123,000	600 DB Server Environment, ServiceNow Integration. Max Term 6 months.
Data Base Security Migration	Discovery, migration of 3000+ db's and associated db Servers. PII classification, rationalisation and onboarding onto existing DSF platform. Rolling Contract, 30-day termination clause.	£18,700/month	Clients Executive mandate across all business areas. Ongoing licencing budget and growth approved.
Sentinel MDR Onboarding	Connector setup, baselines, playbooks, dashboards. End Point Commercial Model	£37,500	Clients Executive mandate across all business areas. Ongoing licencing budget and growth approved.
Network Refresh	Switch/AP/router config, cutover, validation	£48,000	Hardware not included

For each fixed-price package, will include detailed scope, success criteria, assumptions, exclusions, and change control terms.

6) Commercial Terms

- **Contract Term:** 12 / 24 / 36 months (auto-renew with 60-day notice)
- **Billing Frequency:** Monthly in advance for Managed Services; Professional Services /Monthly weekly in arrears; Projects, deliverable based with the options for milestone payments
- **Payment Terms:** Net 30 days
- **Indexation:** Annual CPI or 5% uplift (whichever is higher)
- **Foreign Exchange Risk:** Prices are quoted in GBP. If the exchange rate between GBP and the currency of any underlying product or vendor costs fluctuates by more than +/- 3% from the contract date, the provider reserves the right to adjust future invoices accordingly.
- **Travel & Expenses:** At cost with prior approval

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- **Rate Review:** Annually, with 30-day notice
 - **Change Control:** Material changes via change order; T&M or repriced fixed scope
 - **Early Termination:** Early termination fee (e.g., 3 months or remaining term %)
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8) Optional Add-Ons

- 24x7 Service Desk/Support
- VIP Concierge
- Phishing Simulation & Security Awareness
- Compliance Pack (ISO 27001 / Cyber Essentials)
- vCIO / vCISO
- Quarterly Architecture Review

All pricing is subject to scope and is based on annual subscription licenses where applicable. Discounts available for multi-year contracts.

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