

ETM.next by BearingPoint



Pricing model

ETM.next Yearly Subscription: starts from 95,000 USD per year*

Enterprise option: price upon request

*ETM.next pricing is based on multiple criteria, such as e.g. user count, asset volume, the overall scope of the solution, and selected additional modules. For further details about the pricing offer, please reach out to etm@bearingpoint.com

Pricing for Value Added Cloud Support Services



Please be advised that all wraparound services related to Spend Navigator including technical development, end user support, and procurement insights are priced according to BearingPoint’s standard rate card. Expanding user access or including additional entities will require an initial discovery session to evaluate complexity and define the project scope.

BearingPoint calculates pricing for Cloud Support services based on a rate card for each grade of staff. These grades are broadly equivalent to the SFIA definitions. We would be happy to discuss working on a Time & Materials, Fixed Fee, or other more innovative pricing basis (depending on the scale and complexity of the project). We are firmly committed to providing our public services clients with demonstrable Value for Money. We do this by balancing appropriate grades and experience in our team with a competitive commercial model and effective engagement management, to deliver the outcomes that our clients expect from our work. Our rate card is below:

SFIA	Grade	Max Day Rate UK (excl. VAT)	Max Day Rate Nearshore (excl. VAT)
Set Strategy or Inspire	Partner	£2200	£1760
Initiate or Influence	Director	£1800	£1440
Ensure or Advise	Manager	£1480	£1184
Enable	Principle Consultant	£1200	£960
Apply	Senior Consultant	£1100	£880
Assist	Consultant	£900	£720
Follow	Analyst	£750	£600

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These day rates are:

- Exclusive of VAT at the prevailing rate.
- Inclusive of all insurances.
- Inclusive of travel, mileage, and subsistence within the M25. Expenses for work outside the M25 will be agreed with the contracting body during negotiation of the call-off contract.
- Based on a working day of 8 hours duration, excluding travel and lunch.
- Based on office hours of 9am to 6pm Monday to Friday excluding public holidays.
- These rates will be used for all Time and Materials contracts. If we are contracting on a fixed price or other innovative commercial basis, we reserve the right to add a premium above these rates, or an overall discount, to reflect the risk and specific requirements of the engagement, without amendment to these day rates.
- We request that all contracting bodies treat the commercial arrangements associated with call off contracts as commercially sensitive.