



G-Cloud 15 Consultancy Rate Card Note:

As a provider of SaaS based Robotic Process Automation and Intelligent Automation solutions, we remain vendor agnostic, taking the view that utilising the right tool for the right job is a best practice approach. To enable that, we partner with industry leading vendors including UiPath, Blue Prism, Automation Anywhere and n8n. Recommendations around product and solution forms a key element of our consultancy and discovery deliverables. As such, direct third party licensing costs per platform option will be mutually discussed and agreed as part of our engagement.

SFIA Level	Role	Complexity	Day Rate
7	Set Strategy or Inspire	Leads on the formulation and application of strategy. Has a deep understanding of the IT industry and the implications of emerging technologies for the wider business environment	£1,500
6	Initiate or influence	Performs highly complex work activities covering technical, financial and quality aspects. Contributes to the formulation of IT strategy.	£1,200
5	Ensure or Advise	Performs a challenging range and variety of complex technical or professional work activities. Undertakes work which requires the application of fundamental principles in a wide and often unpredictable range of contexts.	£900
4	Enable	Performs a broad range of complex technical or professional work activities in a variety of contexts.	£800
3	Apply	Performs a broad range of work, sometimes complex and non-routine in a variety of environments.	£700
2	Assist	Performs a range of varied work activities in a variety of structured environments.	£600
1	Follow	Performs routine activities in a structured environment.	£500

Notes

1. Strategy and planning engagements will generally be staffed by levels 7, 6, 5 resources.
2. Implementation and support engagements will generally be staffed by levels 5, 4, 3 resources.
3. Rates are exclusive of VAT.
4. Rates are exclusive of expenses (where applicable) which will be payable at the client's standard T&S rates.
5. The rates are for a professional day of 8 hours worked between the hours of 0800 - 1800 Monday - Friday (excluding BH).
6. Professional indemnity insurance is included in the day rate.
7. Discounted rates may be considered for educational organisations.
8. SFIA Levels refer to Skills Framework for the Information Age. Please refer to <https://www.sfia-online.org/en>