

Pricing Document

G-Cloud 15

Introduction to Pricing

This Pricing document accompanies the Service Definition Documents and Terms & Conditions for each product and service listed on the G-Cloud 15 framework.

Base pricing assumes client readiness to implement, the required information governance (IG) arrangements are in place and data from all organisations in scope is ready to be shared and processed. Prices do not cover IG support or securing data feeds unless support is procured as an extra ancillary service (under Lot 2b) or on a day rate basis (under Lot 3).

We offer volume discounts where total contract value exceeds specific thresholds – see the volume discount table below.

All prices are in GBP and exclusive of VAT.

We anticipate that the offers covered in this pricing document and the Service Definition Documents will be further developed during the lifetime of this framework. We will discuss any improvements in functionality with customers, with a view to providing the most useful enhancements.

Invoicing process

Services are invoiced monthly in arrears, unless otherwise agreed as a special term under the Call-Off contract. All invoices are payable within 30 days of the date of invoice.

Ensuring value for money

We are experts in health dedicated to delivering value for money to our clients. We have been recognised with multiple awards for our products and cloud service capabilities. CF provides values for money through a balance of price and quality and will work with you to ensure the work we do satisfies your requirements.

Pricing – Lot 2b: Software as a Service (SaaS)

Service pricing

Software / product	Core service		Extra services		
	Unit	Data extraction	Bronze ancillary support	Silver ancillary support	Gold ancillary support
Demand & capacity tool	£40,000	£10,000	£50,000	£100,000	£150,000
ICS and place-based support analytics tool	£20,000	£5,000	£25,000	£50,000	£75,000



Workforce management tool	£40,000	£10,000	£50,000	£100,000	£150,000
Population Health Management tool	£90,000	£10,000	£100,000	£250,000	£400,000
Health Inequalities tool	£20,000	£5,000	£25,000	£75,000	£100,000
System Control Centre tool	£90,000	£10,000	£100,000	£250,000	£400,000
Financial Sustainability and Productivity tool	£40,000	£10,000	£50,000	£100,000	£150,000
Integrated Data Platform	£40,000	£10,000	£25,000	£75,000	£100,000
Integrated Impact Assessment platform	£20,000	£5,000	£25,000	£75,000	£100,000
Health Strata Tool	£200,000	£50,000	£100,000	£200,000	£300,000

Ancillary support definitions

Bronze: Assumes light-touch implementation support required, 2 weeks of support

Silver: Assumes some implementation support required, 4 weeks of support

Gold: Assumes high-touch implementation support required, 8 weeks of support

Pricing – Lot 3: Cloud Support

Our pricing structure is based on day rates listed in **Appendix A of this document**, aligned to the Government Digital and Data Profession Capability Framework roles.

Volume Discounts

Overall volume discount structure for all products and services

The volume discount applies to each individual Call-Off Order where the contract value exceeds £250,000. Volume discounts are not cumulative, apply to work under the Service Description and individual Call-Off Order only and are not retrospective. In the instance where a Call-Off variation is requested, the volume discounts would no longer apply.



Annual Contract Value, excl VAT GBP £	Minimum % discount
Less than 250,000	0%
250,001 to 500,000	5%
500,001 to 1,000,000	10%
1,000,001 to 2,500,000	10%
2,500,001 to 5,000,000	10%
5,000,001+	10%

Appendix A

CF G-Cloud Rate Card

Job family	Job role	Role level	CF Rate	
Architecture roles	Business architect	1. Trainee business architect	£	1,080.00
		2. Associate business architect	£	1,250.00
		3. Business architect	£	1,410.00
		4. Lead business architect	£	1,840.00
	Data architect	1. Data architect	£	1,250.00
		2. Senior data architect	£	1,410.00
		3. Chief data architect	£	1,840.00
	Enterprise architect	1. Enterprise architect	£	1,250.00
		2. Senior enterprise architect	£	1,250.00
		3. Lead enterprise architect	£	1,840.00
		4. Principal enterprise architect	£	1,840.00
	Network architect	1. Associate network architect	£	1,250.00
		2. Network architect	£	1,250.00
		3. Lead network architect	£	1,840.00
	Security architect	1. Security architect	£	1,250.00
		2. Lead security architect	£	1,840.00
		3. Principal security architect	£	1,840.00
	Solution architect	1. Associate solution architect	£	1,080.00
		2. Solution architect	£	1,250.00
		3. Senior solution architect	£	1,410.00
		4. Lead solution architect	£	1,840.00



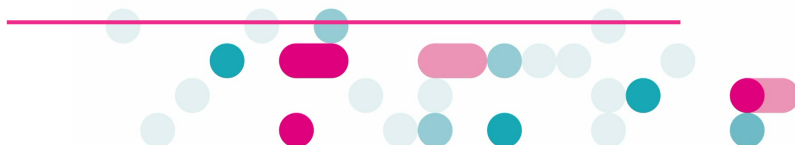
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		5. Principal solution architect	£	1,840.00
	Technical architect	1. Associate technical architect	£	1,080.00
		2. Technical architect	£	1,250.00
		3. Senior technical architect	£	1,410.00
		4. Lead technical architect	£	1,840.00
		5. Principal technical architect	£	2,600.00
Chief digital and data roles	Chief data officer	1. Chief data officer	£	3,250.00
	Chief information security officer	1. Chief information security officer	£	3,250.00
	Chief technology officer	1. Chief technology officer	£	3,250.00
Data roles	Analytics engineer	1. Trainee analytics engineer	£	1,080.00
		2. Analytics engineer	£	1,250.00
		3. Senior analytics engineer	£	1,410.00
		4. Lead analytics engineer	£	1,840.00
		5. Head of analytics engineering	£	2,600.00
	Data analyst	1. Associate analyst	£	1,080.00
		2. Data analyst	£	1,250.00
		3. Senior data analyst	£	1,410.00
		4. Principal data analyst	£	1,840.00
	Data engineer	1. Data engineer	£	1,250.00
		2. Senior data engineer	£	1,410.00
		3. Lead data engineer	£	1,840.00
		4. Head of data engineering	£	2,600.00
	Data ethicist	1. Data ethics lead	£	1,250.00
		2. Head of data ethics	£	1,840.00
	Data governance manager	1. Data governance manager	£	1,250.00
		2. Lead data governance manager	£	1,410.00
		3. Head of data governance	£	1,840.00
	Data scientist	1. Trainee data scientist	£	1,080.00
		2. Associate data scientist	£	1,250.00
		3. Data scientist	£	1,410.00
		4. Principal data scientist	£	1,840.00
		5. Lead data scientist	£	2,600.00
		6. Head of data science	£	3,250.00



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	Machine learning engineer	1. Senior machine learning engineer	£	1,410.00
		2. Lead machine learning engineer	£	1,840.00
	Performance analyst	1. Associate performance analyst	£	980.00
		2. Performance analyst	£	1,080.00
		3. Senior performance analyst	£	1,250.00
		4. Lead performance analyst	£	1,410.00
		5. Head of performance analysis	£	1,840.00
IT operations roles	Application operations engineer	1. Associate application operations engineer	£	1,080.00
		2. Application operations engineer	£	1,250.00
		3. Senior application operations engineer	£	1,410.00
		4. Lead application operations engineer	£	1,840.00
		5. Principal application operations engineer	£	2,060.00
	Business relationship manager	1. Business relationship manager	£	1,410.00
		2. Senior business relationship manager	£	1,840.00
		3. Lead business relationship manager	£	2,060.00
	Change and release manager	1. Configuration analyst	£	980.00
		2. Change and release analyst	£	1,080.00
		3. Change and release manager	£	1,250.00
	Command and control centre manager	1. Operations analyst	£	980.00
		2. Senior operations analyst	£	1,080.00
		3. Operational control manager	£	1,250.00
		4. Head of command and control	£	1,840.00
	End user computing engineer	1. Associate end user computing engineer	£	1,250.00
		2. End user computing engineer	£	1,250.00



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		3. Senior end user computing engineer	£	1,410.00
		4. Lead end user computing engineer	£	1,840.00
		5. Principal end user computing engineer	£	1,840.00
	IT service manager	1. IT service analyst	£	980.00
		2. IT service manager	£	1,250.00
		3. Senior IT service manager	£	1,840.00
		4. Head of IT service management	£	2,060.00
	Incident manager	1. Incident manager	£	1,840.00
		2. Major incident manager	£	2,060.00
	Infrastructure engineer	1. Associate infrastructure engineer	£	1,250.00
		2. Infrastructure engineer	£	1,250.00
		3. Senior infrastructure engineer	£	1,410.00
		4. Lead infrastructure engineer	£	1,840.00
		5. Principal infrastructure engineer	£	1,840.00
	Infrastructure operations engineer	1. Associate infrastructure operations engineer	£	1,250.00
		2. Infrastructure operations engineer	£	1,250.00
		3. Senior infrastructure operations engineer	£	1,410.00
		4. Lead infrastructure operations engineer	£	1,840.00
		5. Principal infrastructure operations engineer	£	1,840.00
	Problem manager	1. Problem analyst	£	980.00
		2. Problem manager	£	1,250.00
	Service desk manager	1. Service desk analyst	£	980.00
		2. Senior service desk analyst	£	980.00
		3. Service desk manager	£	1,250.00
		4. Head of service desk	£	1,840.00
	Service transition manager	1. Service acceptance analyst	£	980.00



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		2. Service readiness analyst	£	980.00
		3. Service transition manager	£	1,250.00
		4. Lead service transition manager	£	1,840.00
Product and delivery roles	Business analyst	1. Trainee business analyst	£	650.00
		2. Junior business analyst	£	910.00
		3. Business analyst	£	980.00
		4. Senior business analyst	£	1,080.00
		5. Lead business analyst	£	1,250.00
		6. Head of business analysis	£	1,410.00
	Delivery manager	1. Associate delivery manager	£	1,410.00
		2. Delivery manager	£	1,840.00
		3. Senior delivery manager	£	2,060.00
		4. Head of (Agile) delivery management	£	3,250.00
	Digital portfolio manager	1. Digital portfolio analyst	£	980.00
		2. Digital portfolio manager	£	1,840.00
		3. Senior digital portfolio manager	£	2,060.00
		4. Head of portfolio	£	3,250.00
	Product manager	1. Associate product manager	£	1,410.00
		2. Product manager	£	1,840.00
		3. Senior product manager	£	2,060.00
		4. Lead product manager	£	2,060.00
		5. Head of product	£	3,250.00
	Programme delivery manager	1. Programme delivery manager	£	2,060.00
	Service owner	1. Service owner	£	2,060.00
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	1. Tester (QAT)	£	1,080.00
		2. QAT analyst	£	1,080.00
		3. Senior QAT analyst	£	1,250.00
		4. Lead QAT analyst	£	1,840.00
	Test engineer	1. Tester (test engineer)	£	1,080.00
		2. Test engineer	£	1,080.00
		3. Senior test engineer	£	1,250.00



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		4. Lead test engineer	£	1,250.00
	Test manager	1. Test manager	£	1,840.00
		2. Head of test	£	2,060.00
Software development roles	Development operations (DevOps) engineer	1. Apprentice DevOps engineer	£	1,080.00
		2. Junior DevOps engineer	£	1,250.00
		3. DevOps engineer	£	1,250.00
		4. Senior DevOps engineer	£	1,410.00
		5. Senior DevOps engineer - management	£	1,410.00
		6. Lead DevOps engineer	£	1,410.00
		7. Lead DevOps engineer - management	£	1,840.00
		8. Principal DevOps engineer	£	1,840.00
		9. Principal DevOps engineer - management	£	1,840.00
	Frontend developer	1. Apprentice frontend developer	£	1,080.00
		2. Junior frontend developer	£	1,080.00
		3. Frontend developer	£	1,250.00
		4. Senior frontend developer	£	1,410.00
		5. Lead frontend developer	£	1,840.00
		6. Head of frontend development	£	1,840.00
	Software developer	1. Apprentice developer	£	1,080.00
		2. Junior developer	£	1,080.00
		3. Developer	£	1,250.00
		4. Senior developer	£	1,410.00
		5. Senior developer - management	£	1,410.00
		6. Lead developer	£	1,840.00
		7. Lead developer - management	£	1,840.00
		8. Principal developer	£	1,840.00
		9. Principal developer - management	£	1,840.00
User-centred design roles	Accessibility specialist	1. Junior accessibility specialist	£	980.00
		2. Accessibility specialist	£	1,250.00



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		3. Senior accessibility specialist	£	1,410.00
		4. Head of accessibility	£	1,840.00
	Content designer	1. Associate content designer	£	980.00
		2. Junior content designer	£	1,080.00
		3. Content designer	£	1,250.00
		4. Senior content designer	£	1,410.00
		5. Lead content designer	£	1,840.00
		6. Head of content design	£	2,060.00
	Interaction designer	1. Associate interaction designer	£	980.00
		2. Junior interaction designer	£	1,080.00
		3. Interaction designer	£	1,250.00
		4. Senior interaction designer	£	1,410.00
		5. Lead interaction designer	£	1,840.00
		6. Head of interaction design	£	2,060.00
	Service designer	1. Associate service designer	£	980.00
		2. Junior service designer	£	1,080.00
		3. Service designer	£	1,250.00
		4. Senior service designer	£	1,410.00
		5. Lead service designer	£	1,840.00
		6. Head of service design	£	2,060.00
	Technical writer	1. Technical writer	£	1,410.00
		2. Lead technical writer	£	1,840.00
	User researcher	1. Associate user researcher	£	980.00
		2. Junior user researcher	£	1,080.00
		3. User researcher	£	1,250.00
		4. Senior user researcher	£	1,410.00
		5. Lead user researcher	£	1,840.00
		6. Head of user research	£	2,060.00

