G-CLOUD 15 AZURE

Azure Cloud Pricing

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influential

Azure Pricing

Influential Software offer a full range of Azure services; from fully Managed Cloud to Bespoke Cloud Native Integration and Development projects.

Influential specialise in bespoke cloud-native solutions for early adopters, ensuring foundational best practises and clear understanding of cost and value is rooted in your organisation from the very first cloud deployment.

We offer a full managed service, hybrid, or client led delivery modes. In each case, the right mode can be facilitated from our expert, multi-disciplinary team.

Introduction

This section contains details of our range of Azure Services and the associated pricing models.

CLOUD INTEGRATION/PAAS ARCHITECTURE, DEVELOPMENT & OPERATIONS

For all ad-hoc engagements, integration projects, digital transformations and other bespoke development solutions, prices would be provided on a Time & Materials (T&M) basis using the following resource day-rates:

Role	Day Rate
Azure Solution Architect	£950
Principal Azure Consultant	£850
Senior Azure Engineer	£795
Support Engineer (365/Azure)	£675
Project Manager	£675
All roles are exclusive of VAT and relevant expenses	

For all engagements under this bracket, we would strongly recommend engaging on a **Discovery** phase, prior to full-delivery cycles commencing which would be pricing at the resource day-rate depending on the scope and complexity of the customer requirement.

The **Discovery** phase will yield a detailed requirements document, and suitable estimate or quote for the delivery of the solution.

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MANAGED IAAS (VIRTUAL SERVERS) / MANAGED CLOUD (PAAS)

Our Managed Azure service pricing depends on whether you buy Azure through Influential (acting as a Cloud Solutions Provider) or through an EA agreement and is typically made up of three components:

- Azure consumption charges (the fee you pay for the Azure services you are using), including access to Microsoft Premier Support
- A core managed service fee
- Fees for any Service Options you are using

All service options are in addition to the core managed service.

Azure Consumption Charges	Pricing
Azure consumption charges been bought via Influential CSP	Azure list price (ERP)
Access to Microsoft Premier Support	Free

Managed Service	Pricing
Managed Service charge when Azure services bought via Influential CSP	Free
Managed Service charge when Azure services bought direct from Microsoft	15% of Azure consumption charge

Additional Service Options	Pricing
Annual Security Review	Free
Azure service Cost Analysis	Per

Azure SQL Database Management	£50 per database per month
Azure Virtual Machine Management	$50 per VM per month
General Azure Management	£7% of Azure consumption

Full details for all Azure pricing are available at https://azure.microsoft.com/en-gb/pricing/

All prices exclude VAT at current rate.

All prices exclude travel and subsistence which is chargeable separately at cost.

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