

influential·software

Gold

Microsoft Partner



Why use a top 1% Microsoft Gold Partner like Influential?

Strength in depth



best practice advice



At the heart of all our Office 365 advice and solutions is Microsoft best-practice, prescribed by the source and developers of the tools being deployed. This has been honed to ensure you get the best value from your investment.

proven solutions & support



We have worked on 100s of Office 365 installations; comprising everything from simple content stores to complex applications, so have the benefit of proven approaches to common (and specialist) requirements. Our 360-degree support means you don't have to worry about losing time when you hit a problem. Just give us a call.



50+ years MS365 experience

Across our MS265 Services team we have **over 50 years** of collective experience using Office, and decades more across the wider Microsoft portfolio. We hold accreditations, stay abreast of new features and can help keep you ahead of the curve, allow your staff to concentrate on their specialist value-driving tasks



security & reliability 'built in'

By working in partnership with our customers to understand their priorities and culture, and by building upon best practice you can be assured that we can help you curate, protect and index the data within your content store reliably and seamlessly, so you can find what you need when you need it

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CSP What and Why?



What is the CSP programme?

Microsoft developed the Cloud Solutions Provider (CSP) programme to provide customers with the resources and end-to-end support they need from a trusted, experienced, certified Microsoft partner like Influential

Customised Solutions

- CSP Partners have the time and capacity to learn about your business
- They take the time to learn about your unique needs, challenges you face, and your specific preferences
- CSPs provide tailored solutions to your challenges

High quality support and reliability

- A quality CSP partner takes responsibility for every customer they have
- Because the CSP partner is qualified to diagnose and understand the needs of your business they can prioritise your concerns and provide efficient resolution to challenges as they arise

Flexible payments and billing, reduced costs

- With a CSP partner only pay for what you use – if your business needs the flexibility to add or remove licenses for a couple of months, your billing will reflect your needs
- A CSP partner can reduce costs by monitoring and optimising your licence usage. Microsoft cloud licences are billed monthly, meaning a CSP can regularly identify overspend and adjust your usage accordingly.

Microsoft Modern Workplace

Changing a fixed mindset into a forward-thinking one within any business is no easy task, and with the implications of remote working due to the pandemic, many businesses have undergone rapid transformation over the past few months by implementing Modern Workplace technology within their businesses.

This enables their employees to be supported by the leading technology that enables them to work smarter and be more productive, collaborate with remote teams and reap the other many benefits that Microsoft 365 offers.

Microsoft Modern Workplace applications improve employee productivity and satisfaction and create more seamless communication across the business whilst promoting collaboration and maintaining the security and integrity of systems and data.

The Microsoft Modern Workplace



Microsoft Office 365

Office Applications
Exchange Email



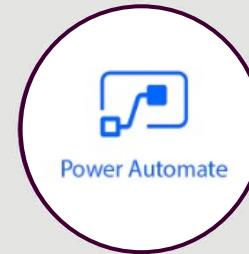
Apps

Teams is a business communication tool that with SharePoint as its foundation, which enables video calls and meetings, and allows for specific channels to be created to share ideas and content. When a user creates a 'team' it automatically reflects in SharePoint further enhancing content sharing



Enterprise Mobility + Security

Device Management



Apps

Power Automate allows you to create automated workflows around your content store, mimicking business processes and enhancing collection of data without the need for human input. This can extend to notifications and synchronization for reliable updates to the workforce.



SharePoint

SharePoint provides a secure and scalable file store, capable of indexing content to allow powerful searching and fast retrieval, free from the constraints of traditional hierarchical file stores. It also audits and tracks content interaction as standard, ensuring you have total control over your data



Azure

Data storage

Office Support Packages

Influential's SharePoint Managed Service packages will provide you with the right highly skilled Microsoft-certified consultants, via a series of flexible and cost-effective options, as per your business' needs

Get the most from your Office investment with Influential's Managed Service

With the day-to-day pressure of business, a constant is sometimes the case that things can slip through the net, with IT maintenance and support often one of the first to suffer. With more and more teams relying on SharePoint as the central nexus of collaborative virtual working it is vital that you ensure this solution is running at peak effectiveness.

Our packages are designed to help your business make the best of SharePoint capabilities, for example:

- Migration of a SharePoint solution to a newer on-premise version or to the cloud.
- Creating a hybrid SharePoint solution.
- Integrating a SharePoint solution with third-party software.

Or, perhaps a better fit for your business is Influential's **Pay-as-you-Go Office Support**.

If you are unsure about how much commitment would be best to support your growing needs in the Microsoft 365 arena, then our PAYG Support package will help you when you need it most. Call down on a pre-agreed number of consultant days and enable our experts to apply themselves to the challenges that will give your business the highest reward.

We offer this package in blocks of days that best suit your business. Reach out to one of sales engagement managers for more information

	STARTER	POPULAR	ENTERPRISE
On-hand experts	✓	✓	✓
Art of the Possible sessions	✓	✓	✓
Lifetime discount on all of your M365 licences	✓	✓	✓
Onboarding package incl. SharePoint Audit	✓	✓	✓
Help desk	✓	✓	✓
Monthly security check	✓	✓	Unlimited
Training delivered to key users*	Up to 50 users	Up to 150 users	Unlimited
Package days per calendar year	12	24	Min 48
Discount applied	10%	15%	20%
	£10,440 p.a.	£19,920 p.a.	Price On Application

*As a Microsoft Authorised Training Provider we would look to ascertain the correct certification path for trainees and support them to completion outside the accelerator package

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Microsoft 360 Tech Stack



We look forward to working with you. Contact us today to start a better journey

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