MICROSOFT FABRIC SERVICES



influential

About Us

We are Influential Software.

Influential specialise in integrated digital solutions across a variety of web platforms.

We are experts in designing, delivering and supporting bespoke solutions, from our Digital Hub in Maidstone, Kent, backed up by our London office.

We provide a totally flexible service, with partners such as Microsoft, SAP, IBM and Dell, all built around the specific needs of our clients, all offering an outstanding blend of quality and value.

Introduction

We create digital solutions for public and private organisations around the globe and build innovative software products that make life easier for our clients and their customers.

DIGITAL SERVICES

Our Digital Services include full lifecycle development and support of customised technology solutions for government and commercial customers

We work collaboratively with our customers to shape projects and build digital capability through a full portfolio of services, including:

- Digital Transformation
- Data
- Cyber Security
- Cloud
- Experience Design
- Enablement
- Digital Consulting
- Agile
- Innovation

MICROSOFT FABRIC DELIVERY

As a Microsoft Partner, we specialise in the design, build and delivery of modern analytics and data platforms using **Microsoft Fabric**. We help organisations adopt Fabric as a unified SaaS analytics platform, accelerating insight delivery while reducing architectural complexity and operational overhead.

Our approach combines strong software engineering practices with deep platform expertise, using automation, DevOps and data engineering best practices to deliver secure, scalable and cost-effective Fabric solutions.

Key capabilities

- Fabric solutions designed and delivered by certified Microsoft data and analytics architects.
- Assessment and design across Fabric workloads including Lakehouse, Data Engineering, Data Science, Data Warehouse, Real-Time Analytics and Power BI.
- End-to-end performance, scalability and cost assessment as part of solution design and delivery.
- Proven methods for migrating from legacy data warehouses, Azure Synapse, SQL Server and third-party platforms into Fabric.
- Secure tenant configuration, workspace design, data governance and access control aligned to organisational needs.
- Version-controlled analytics assets and deployment pipelines using Infrastructure and Analytics as Code.
- Cost optimisation through capacity planning, workload optimisation and usage governance.
- Joint build and enablement options to upskill internal teams on Microsoft Fabric.

Example tools and technologies

Microsoft Fabric, OneLake, Lakehouse, Power BI, Azure DevOps/GitHub, CI/CD pipelines, SQL, PySpark, Dataflows Gen2

DATA & ANALYTICS INTEGRATION

Influential's pedigree lies in **software development and systems integration**. From our inception, we have delivered complex, bespoke integration solutions, and this experience underpins our modern data and analytics offerings built on Microsoft Fabric.

- We help organisations integrate Fabric seamlessly with:
- Line-of-business applications
- SaaS platforms
- On-premise and cloud-based data sources
- Legacy data warehouses and reporting platforms

With over 30 years' experience addressing complex technical challenges across sectors including Public Sector and Healthcare, Influential is ideally positioned to help organisations modernise their data estate and unlock value from analytics.

Our approach is technology-agnostic at the integration layer, ensuring Fabric fits naturally within your wider ecosystem. We apply Agile delivery methods to ensure solutions meet real user needs while supporting long-term business objectives.

We guide clients through:

- The pros and cons of consolidating analytics into Microsoft Fabric
- Designing secure, scalable data integration patterns
- Ensuring smooth coexistence and transition from legacy platforms
- Creating a clear, phased roadmap for analytics transformation

The result is a well-governed, future-ready analytics platform that enhances — rather than disrupts — existing investments.

FABRIC ARCHITECTURE, DEVELOPMENT & OPERATIONS

Our data architects, engineers and DevOps specialists provide end-to-end expertise to design, build and operate analytics solutions on Microsoft Fabric. We treat Fabric delivery as a **software engineering discipline**, applying automation, testing and continuous delivery to analytics workloads.

Features

- Analytics solutions designed to fully exploit Microsoft Fabric's unified SaaS architecture.
- Automated deployment pipelines for Fabric workspaces, data models and reports.
- Lakehouse-centric design using OneLake for simplified data management.
- Delivery of user-focused analytics products and dashboards, starting with MVPs.
- Standardised, repeatable processes supporting feature-based continuous delivery.
- End-to-end monitoring, data quality checks and performance dashboards.
- Reduced risk through managed automation, security and governance practices.
- Consistent, test-driven deployment of data pipelines and semantic models.
- Modern data engineering and analytics principles underpin all delivery.

Benefits

- Reduced platform complexity through Fabric's unified analytics experience.
- Lower operational and infrastructure management overhead.
- Faster time to insight through integrated data engineering, analytics and BI.
- Built-in security, governance and compliance aligned to Microsoft best practices.
- Access to continuously evolving Microsoft analytics capabilities.
- Rapid, repeatable delivery using DevOps and Analytics as Code practices.
- De-risked analytics modernisation delivered by a proven software consultancy.

MANAGED MICROSOFT FABRIC SERVICE

Flexible, outcome-focused support for **Microsoft Fabric analytics platforms**, allowing clients to offload day-to-day operational responsibility while retaining full visibility and control of their data estate. Our managed Fabric service covers everything from tenant and capacity management through to data pipelines, semantic models and analytics workloads.

Delivered by engineers and consultants with strong software and data engineering backgrounds, our service emphasises **automation, reliability, governance and continuous improvement**, rather than traditional infrastructure management.

Features

Core service elements

- Fabric capacity monitoring, optimisation and usage governance.
- Workspace, Lakehouse and Warehouse health monitoring.
- Data pipeline monitoring, alerting and failure management.
- Data quality checks and operational dashboards.
- Security and access management (Fabric, Entra ID, Power BI).
- Backup, recovery and data retention strategy implementation.
- Change, release and deployment support using CI/CD.
- Help desk support (single point of contact).
- Incident logging, tracking and root cause analysis.
- SLA-backed service targets aligned to business-critical analytics.
- Agreed escalation and incident response procedures.
- Monthly service, performance and cost optimisation reports.

Benefits

- Consumption-based support aligned to Fabric capacity usage.
- Clear cost visibility and proactive cost optimisation.

- Reduced operational overhead through Fabric's SaaS model.
- Rapid, repeatable operation driven by automation and DevOps.
- Customisable service with optional specialist data and analytics expertise.
- Confidence from a trusted partner experienced in complex, regulated environments.
- A long-term analytics partner — not just a support provide.