G-CLOUD 15 FABRIC

Microsoft Fabric Pricing

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influential

Azure Pricing

Influential Software offer a full range of Microsoft Fabric services; from Consultancy to Bespoke Cloud Native Integration and Development projects.

Influential specialise in bespoke cloud-native solutions for early adopters, ensuring foundational best practises and clear understanding of cost and value is rooted in your organisation from the very first cloud deployment.

We offer a full managed service, hybrid, or client led delivery modes. In each case, the right mode can be facilitated from our expert, multi-disciplinary team.

Introduction

This section contains details of our range of Microsoft Fabric Services and the associated pricing models.

CLOUD INTEGRATION/PAAS ARCHITECTURE, DEVELOPMENT & OPERATIONS

For all ad-hoc engagements, integration projects, Lakehouse/Warehouse delivery, data modelling and reporting, digital transformations and other bespoke development solutions, prices would be provided on a Time & Materials (T&M) basis using the following resource day-rates:

Role	Day Rate
Azure Solution Architect	£950
Principal Azure Consultant	£850
Senior Data Engineer	£795
Support Engineer (365/Azure)	£675
Project Manager	£675
All roles are exclusive of VAT and relevant expenses	

For all engagements under this bracket, we would strongly recommend engaging on a **Discovery** phase, prior to full-delivery cycles commencing which would be pricing at the resource day-rate depending on the scope and complexity of the customer requirement.

The **Discovery** phase will yield a detailed requirements document, and suitable estimate or quote for the delivery of the solution.

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MANAGED MICROSOFT FABRIC (PAAS)

Our Managed Microsoft Fabric service pricing depends on whether you purchase Microsoft Fabric capacity through Influential (acting as a Cloud Solutions Provider) or directly through Microsoft, and is typically made up of three components:

- **Microsoft Fabric capacity charges** (the fee you pay for the Fabric capacity and services you are using), including access to Microsoft Premier Support
- **A core managed service fee**
- **Fees for any Service Options you are using**

All service options are in addition to the core managed service.

Microsoft Fabric Capacity Charges

Microsoft Fabric Capacity Charges	Pricing
Microsoft Fabric capacity purchased via Influential CSP	Microsoft list price (ERP)
Access to Microsoft Premier Support	Free

Managed Service	Pricing
Managed Service charge when Microsoft Fabric capacity is purchased via Influential CSP	Free
Managed Service charge when Microsoft Fabric capacity is purchased direct from Microsoft	15% of Azure consumption charge

Additional Service Options	Pricing

Annual Fabric Security & Governance Review	Free
Microsoft Fabric Cost & Capacity Optimisation Review	Per Engagement
Fabric Workspace & Capacity Management	£500 per workspace per month
Fabric Lakehouse & OneLake Management	£500 per workspace per month
Fabric Data Engineering Pipeline Management	£250 per pipeline per month
General Fabric Management	£7% of Azure consumption

Full details for Microsoft Fabric pricing are available at:
https://learn.microsoft.com/en-us/fabric/enterprise/pricing

All prices exclude VAT at current rate.

All prices are subject to change.

All prices exclude travel and subsistence which is chargeable separately at cost.

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