SAP BUSINESS OBJECTS

SERVICE DEFINITION

influential

About Us

We are Influential Software.

Influential specialise in integrated digital solutions across a variety of web platforms.

We are experts in designing, delivering and supporting bespoke solutions, from our Digital Hub in Maidstone, Kent, backed up by our London City office.

We provide a totally flexible service, with partners such as Microsoft, SAP, IBM and Boomi, all built around the specific needs of our clients, all offering an outstanding blend of quality and value.

SECTION 1 - SERVICE INTRODUCTION

Influential is a privately-owned *Boutique Systems Integrator* with a highly respected, certified SAP PCOE practice, offering 20+ years of SAP BusinessObjects experience. Over the years, we have developed a reputation as the de-facto partner for innovative and premium value Business Objects deployments, which we can develop and maintain on-premise, or (more commonly) in the Cloud. Perhaps out greatest strength is our combination of experience and unique position within the Business Objects community, not only boasting members of the team with 15-20 years BO experience, but also part of a wider network of specialists, to answer any Business Objects requirement.

We offer our clients a complete range of SAP BusinessObjects Services including:

- BusinessObjects consultation and audits
- BusinessObjects design & implementation
- BusinessObjects upgrades and enhancements
- Support & maintenance for SAP products & services
- BusinessObjects training through public workshops & private courses

FEATURES

- Reporting and analysis
- Dashboards
- Data exploration
- Mobile
- BI platform

BENEFITS

SAP BusinessObjects BI OnDemand is designed with the user in mind. The software is free to try and has a scalable pricing model. SAP BusinessObjects BI OnDemand helps you provide immediate, anytime access to employees, customers, and partners. With access to the most current data, you can support users across all lines of enquiry and analysis to make timely, data-driven decisions. Fine grained and

robust security is also embedded from the ground-up to allow sharing of data to the right stakeholders with confidence.

- True actionable intelligence with intuitive exploration, reporting, and sharing
- Faster and more collaborative decision making
- Short ramp up through an intuitive interface to help users learn and leverage the solution
- Complete view of data eco-systems via the integration of information from multiple sources
- Time savings with self-service BI and streamlined exploring, reporting, and sharing
- Greater ability to access and analyze data without IT involvement
- Intuitive and accurate performance metric tracking
- Instant visibility of key performance indicators (KPIs) at all levels
- Faster response times, when exceptions and events occur

SECTION 2

ON-BOARDING

Key on-boarding tasks include:

- Discovery Phase – designed to elicit requirements, constrains, opportunities and suggest technical and operational approaches to be agreed with the client
- Governance Model –agreement on the most suitable governance model to meet the requirements of the engagement;
- Delivery approach –agreement on whether an agile, waterfall or hybrid approach is best suited to the project;
- Elaboration –engagement with suitably empowered individuals from our Customer with whom we can capture functional and non-functional requirements;
- Design and build of a customised data-model, via the Business Objects 'Universe', providing a bridge to underlying data in clear, contextual terms and vocabulary
- Commercial –finalise the commercial terms of the engagement with the Customer including agreement on delivery milestones.

OFF-BOARDING

As part of any project we undertake, Influential maintains a fully featured 'exit plan' with the aim of empowering local users and stakeholders; making them as autonomous as possible. This approach is designed and 'baked-in' from as early as the Discovery Phase, to ensure maximum engagement and empowerment of the user-base.