



# FLAT ROCK TECHNOLOGY

## PRICING

Prepared for  
**G-Cloud 15**



## Pricing for Cloud Consultancy -- Cloud Support Services

**Table 1. Flat Rock Technology Estimated Costing for Cloud Consultancy Services**

| No | Service Type       | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Estimated Hourly Rate per Consultant |
|----|--------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|
| 1  | Cloud Consultancy  | Flat Rock Technology consultancy services includes: <ul style="list-style-type: none"><li>• Evaluation of client cloud options and TCO (Total Cost of Ownership).</li><li>• Advisory on cloud portal basics &amp; cloud services.</li><li>• Cost management.</li><li>• Insights from cloud monitoring.</li></ul> Service output involves: <ul style="list-style-type: none"><li>• Solution alignment.</li><li>• Cloud assessment.</li><li>• Proof of concept.</li><li>• Hands-on based advisory on technical design, implementation and support.</li></ul> | £120.00                              |
| 2  | Additional Support | If the amount of the calculated support hours is lower than the actual support hours, the difference is charged on time and materials basis.                                                                                                                                                                                                                                                                                                                                                                                                               | £120.00                              |

## Flat Rock Technology Costs and Fees

**Table 2. Flat Rock Technology Costs**

| No | Service Type                     | Description                         | Payment Model       | Estimated Cost |
|----|----------------------------------|-------------------------------------|---------------------|----------------|
| 1  | Initial Setup of Hosting Service | Setup and deployment of the system. | One time, on order. | £4,500         |

|          |                                      |                                                                         |                        |        |
|----------|--------------------------------------|-------------------------------------------------------------------------|------------------------|--------|
| <b>2</b> | DevOps Setup                         | Configure organization, project, pipelines, etc.                        | One time, on order.    | £1,500 |
| <b>3</b> | FRT Monthly Management and Admin Fee | This is calculated as 25% of the actual cloud platform monthly billing. | Recurring, each month. | 25%    |

## General Cloud Pricing Terms & Conditions

1. All rates and final monthly and annual costs associated with the use of Azure cloud hosting depend on the actual resources' consumption per month, which will be available for clients in the Azure portal 'Cost Management' section and each monthly invoice.
2. The document at hand is not a quote but serves to provide general pricing information. An estimation would be produced per Client case based on the Client's case system scope and requirements as discussed with Flat Rock Technology, and on their matching cloud resources.
3. The price offering presented is indicative and final Client estimations will be based on Flat Rock Technology's analysis of the information provided by the Client. Therefore, reservation commitment requirements, payment schedules and models, rates, etc., may vary accordingly.
4. For the avoidance of any doubt, the costs outlined above are excluding VAT.
5. The solution offered would require a minimum period of 1-year commitment from the Client.
6. Flat Rock Technology will require admin access to all resources for management and support purposes.
7. Flat Rock Technology is added and indicated as a Digital Partner of Record (DPOR) for the Client's project subscription.
8. The final monthly cost will be calculated based on Azure billing plus 25% service and maintenance fee, i.e. "FRT Monthly Management and Admin Fee" in the "Flat Rock Technology Costs and Fees" Section
9. Migration is not included in the pricing and is calculated based on the Client's business case or on a time and materials basis given a standard Flat Rock Technology rate.
10. Third-party rates (e.g. Microsoft Azure rates) may occasionally change and once Flat Rock receives such notice, they will notify the clients.