



FLAT ROCK TECHNOLOGY

PRICING

Prepared for
G-Cloud 15

Pricing for Lift & Shift (Migration) -- Cloud Support Services

Table 1. Flat Rock Technology Estimated Costing for Lift & Shift (Migration) Services

No	Service Type	Description	Estimated Hourly Rate per Consultant
1	Lift & Shift (Migration)	Flat Rock Technology 'Lift & Shift' service covers migration of applications as-is from on-premise to cloud infrastructure. The service includes: • Migration assessment and planning. • Infrastructure setup in cloud. • Application and data migration. • Testing and validation. • Cutover support. • Post-migration optimization. This is a straightforward migration approach that maintains existing application architecture while moving to cloud infrastructure.	£120.00
2	Additional Support	If the amount of the calculated support hours is lower than the actual support hours, the difference is charged on time and materials basis.	£120.00

Flat Rock Technology Costs and Fees

Table 2. Flat Rock Technology Costs

No	Service Type	Description	Payment Model	Estimated Cost
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1	Initial Setup of Hosting Service	Setup and deployment of the system.	One time, on order.	£4,500
2	DevOps Setup	Configure organization, project, pipelines, etc.	One time, on order.	£1,500
3	FRT Monthly Management and Admin Fee	This is calculated as 25% of the actual cloud platform monthly billing.	Recurring, each month.	25%

General Cloud Pricing Terms & Conditions

1. All rates and final monthly and annual costs associated with the use of Azure cloud hosting depend on the actual resources' consumption per month, which will be available for clients in the Azure portal 'Cost Management' section and each monthly invoice.
2. The document at hand is not a quote but serves to provide general pricing information. An estimation would be produced per Client case based on the Client's case system scope and requirements as discussed with Flat Rock Technology, and on their matching cloud resources.
3. The price offering presented is indicative and final Client estimations will be based on Flat Rock Technology's analysis of the information provided by the Client. Therefore, reservation commitment requirements, payment schedules and models, rates, etc., may vary accordingly.
4. For the avoidance of any doubt, the costs outlined above are excluding VAT.
5. The solution offered would require a minimum period of 1-year commitment from the Client.
6. Flat Rock Technology will require admin access to all resources for management and support purposes.
7. Flat Rock Technology is added and indicated as a Digital Partner of Record (DPOR) for the Client's project subscription.
8. The final monthly cost will be calculated based on Azure billing plus 25% service and maintenance fee, i.e. "FRT Monthly Management and Admin Fee" in the "Flat Rock Technology Costs and Fees" Section
9. Migration is not included in the pricing and is calculated based on the Client's business case or on a time and materials basis given a standard Flat Rock Technology rate.
10. Third-party rates (e.g. Microsoft Azure rates) may occasionally change and once Flat Rock receives such notice, they will notify the clients.