

Datos (AI-Driven Remote
Automation Patient
Monitoring)

PRICING DOCUMENT



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Datos Health

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Datos Open Care™ Automated Remote Care Platform Proposal

Pricing Summary:

The Datos Open Care™ Automated Remote Care Platform includes the following key capabilities:

- Care Pathways Design Studio
- Mobile Application - CareApp™
- Care Team Dashboard
- Virtual Visits application
- AI-powered platform
- PROMs/PREMs/Survey builder and distributor
- Communication platform
- Connectivity to [Pre-Integrated Devices](#)

1. Base Fees:

We offer two flexible pricing models to meet your needs: the **Enterprise** model for comprehensive access across multiple-use cases or clinics, and the **Single Use Case** model for a targeted solution or research. Choose the option that best aligns with your requirements.

		Enterprise	Single Use Case/Research	Comments
		<i>Best for broad, horizontal deployment across multiple clinics and diverse use cases.</i>	<i>Best for a single use case or single research</i>	
License	Patients capacity	400	150	Concurrently enrolled patients
	Clinician/staff user access	Unlimited	Unlimited	
	Use case/Study	Unlimited	1	
	Annual license	£ 105,000	£ 52,500	
	PMPM above limit	£ 7.00 - £ 10 See table below	£ 13	Per patients (members) per month
Included Implementation Package	Onboarding hours (one-time)	50	25	
	Ongoing Monthly hours	8	4	
Communication Services	Monthly video minutes	10,000 min included	4,000 min included	
		<i>Overage £ 0.20/min</i>	<i>Overage £ 0.20/min</i>	
	Monthly text message	1,000 messages included	400 messages included	
		<i>Overage £ 0.20/message</i>	<i>Overage £ 0.20/message</i>	
	Monthly VoIP minutes	1,000 min included	400 min included	
		<i>Overage £ 0.20/min</i>	<i>Overage £ 0.20/min</i>	
	Cloud options (GCP)	Dedicated	SaaS	

Cloud Infrastructure		cloud environment	Select one region for the Datos SaaS	
	One-time setup fee	£ 8,000	£ 2,200	
Mobile Application	iOS and aOS compatible application	Included	Included	

1.1 Patient Capacity Expansion for Enterprise License:

Patient capacity usage (concurrently enrolled)	Additional cost per month per patient
1-400	£ 0*
401-750	£ 10
751-1,000	£ 9
1,001-2,000	£ 8
2,000+	£ 7

* Included in the annual license fee

2. Optional Services and License Expansion Options:

		Enterprise <i>Best for broad, horizontal deployment across multiple clinics and diverse use cases.</i>	Single Use Case/Research <i>Best for a single use case or single research</i>	Comments
Optional Integrations Services*	SSO Integration	£8,800	£8,800	For staff access
	Device integration data types available in Datos - cloud API*	£43,700	£43,700	Integration with devices that are not included in the pre-Integrated Devices list
	Device integration - mobile SDK *	£ 43,700	£ 43,700	
	Device integration data types not available in Datos - cloud API*	£ 43,700	£ 43,700	
	Device integration data types not available in Datos – Mobile SDK*	£ 65,600	£ 65,600	
	Additional integration*	Quote upon request	Quote upon request	
	Annual integration maintenance	18% of the integration cost	18% of the integration cost	Starting from the year 2
	iHealth SDK license per branded app	£ 440/annually	£ 440/annually	
Additional Optional Services	Additional Datos cloud system	£17,500/annually	NA	E.g. test environment, pre-production etc.
	Disaster recovery site	£ 8,800/annually	NA	Same region, different data center
	Additional external backup	£ 3,500/annually	NA	At a different cloud provider
	Monthly Ai Module license per clinician	£ 44/monthly	£ 39/monthly	Per clinician per month
	Professional services hourly rate**	£175	£175	
	50 Hours package	£8,300	£8,300	5% discount
	100 Hours package	£15,800	£15,800	10% discount
	Mobile application branding	Includes 1 branded app for both iOS and Android.	£5,300 annually per OS	

* For each integration request, our team will analyze the requirement and produce a statement of work (SOW) for approval.

**E.g. Customer Success, project management, training, integration, custom development, and other services.

Other features, including third-party vendors, will be quoted separately upon request:

- Virtual visits recording storage
- 3rd party licenses to connected devices (if applicable)

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