

FinOps

UST helps organizations optimize cloud financial management by providing visibility, cost control, and strategic guidance to maximize cloud investments. These services enable businesses to align technology spending with business goals, ensuring efficient resource utilization and cost savings that enhance performance and prepare businesses for future growth.



Global Networking & Communications Leader

Established standardized tagging, automated dashboards, and rightsizing processes, bringing together finance, engineering, and operations within a unified governance framework to enhance accountability in addressing rising AWS costs and

\$7M savings

Retail Chain in Germany

To reduce rising Azure costs without affecting performance, a 3-week review led to retiring unused dev environments, consolidating apps, resizing VMs/DBs, and moving workloads to reserved instances, resulting in notable savings.

\$600K savings

An American supplier of axles, drivshafts, & electrodynamic

Drove governance and efficiency across Azure by identifying underutilized resources, enhancing subscription Categorization and recommending reserved instances.

\$500K savings

German-global telecom giant

Optimized cloud operations, cut costs, enhanced Digital Commerce with Gen AI, scaled Automations, modernized Spectrum Asset Management and implemented AutoOps for automated operations.

Drive reduction in I&O Costs by 40%

Key Features

- **AI-powered FinOps:** Align cloud services with cost efficiency, speed, and innovation without compromising security or business agility.
- **Extensive Experience:** Over seven years of FinOps delivery experience, with a team of over 20 specialists and 1,000 cloud engineers.
- **Significant Savings:** \$30 million+ in savings delivered across global clients in the last four years with a 25% average reduction in cloud spend.
- **Strategic Alliances:** Partnerships with AWS, Azure, Google Cloud, AWS Cost Explorer, Azure Cost Management, FinOps Hub, Apptio, and Cloud Health Technologies.
- **Key Platforms:** UST Cloud Manager and GenOps.AI, each with specific functionalities in cloud management, automation, and AI-driven operations.

Differentiators

- **Guaranteed Cloud Savings:** Slash your cloud costs and maximize business value with a full FinOps framework, paying only when you save.
- **Proven Delivery Success:** Fast-tracked optimization benefits, supported by a global track record with leading companies.
- **Comprehensive FinOps Excellence:** Delivered through UST FinOps COE and strategic partnerships with industry analysts and global cloud leaders, including AWS, Azure, GCP, Oracle, and more.
- **Innovative Approaches:** Agility and compliance through UST Cloud Manager Platform, UST GenOps.AI, and trusted Cloud cost controls program.

Our Accelerators

UST Cloud Manager

Multi cloud management platform for FinOps, Compliance, Automation & Governance

GenOps.AI

Autonomous agents that use AI to detect, resolve, and optimize operations

Strategic alliances



Platform Partners

