



Management Consultancy
and Solutions



Lot 2b: IBM ALM powered by MEAM

Pricing Document

G-CLOUD 15

Customer : G-Cloud 15
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Lot 2b: IBM ALM powered by MEAM

Services

MACS offers both cloud services and implementation & business consultancy on the following IBM Products;

- MEAM powered by IBM® ALM for Maximo and Maximo for Real Estates and Facilities - The world's leading enterprise asset management solution keeps your most critical assets and resources operating at maximum efficiency.

Cloud Software Pricing

MEAM (MACS Enterprise Asset Management)

MACS can deliver your desired solution in our MEAM Software as a Service (SaaS) model, or as a hybrid solution. This approach allows you to securely access its secure data from anywhere, at any time, via the internet from our data centres.

Standard SaaS

Priced on the application.

Premium SaaS

Premium SaaS includes high availability and disaster recovery with extended support and basic patch testing. A minimum of forty registered users are required for this service to be provisioned. Price will be dependent upon the user's specific requirements.

Implementation & Consultancy Service Pricing

The service for this G-Cloud 15 submission is provided on a time and materials basis. The pricing for M.E.A.M is on the Maximo SIFA Rate Card, which accompanies this Service Description.

All parties interested in procuring our services can select to purchase against the rate identified in the SIFA Rate Cards or can alternatively contact our nominated focal point and provide a brief outline of the requirements to allow a more bespoke and tailored pricing solution to be created.

Extended Support Service

MACS Support Services are crafted around your bespoke requirements, please contact us to discuss your support requirements so we can provide you with competitive support solution.

Training

The MACS favoured Train the Trainer approach supplies elected delegates with an in- depth knowledge and comfort in their abilities to use the knowledge back in their workplace and the confidence to train and mentor others as Internal Trainers/Mentors. As part of this process, MACS work with your internal team to identify the roles and training requirements for each role, provide a training matrix to ensure all training needs are delivered.

MACS can provide training support from as little as £225 per delegate based on class size and requirements, please contact us today to discuss your training requirements.

Security Operations Centre

The UK based Security Operations Centre (SOC) provides client organisations round the clock protective monitoring to detect, respond and help mitigate threats of all complexities using the collective experience and capabilities of our in-house security analysts and experts.

Priced according to the level of protection required.

Consultancy services

Consultancy services offered based on the following SFIA rate cards:

MACS MEAM – SFIA Rate Card (GBP, ex VAT)						
	Strategy and architecture	Change and transformation	Development and implementation	Delivery and operation	People and skills	Relationships and engagement
1. Follow	£528	£528	£528	£528	£528	£528
2. Assist	£694	£694	£694	£694	£694	£694
3. Apply	£1,040	£1,040	£1,040	£1,040	£1,040	£1,040
4. Enable	£1,176	£1,176	£1,176	£1,176	£1,176	£1,176
5. Ensure/Advise	£1,328	£1,328	£1,328	£1,328	£1,328	£1,328
6. Initiate/Influence	£1,588	£1,588	£1,588	£1,588	£1,588	£1,588
7. Set Strategy/Inspire	£1,680	£1,680	£1,680	£1,680	£1,680	£1,680

Standards for consultancy day rate cards:

- **Consultant's working day:** 8 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 5:00pm Monday to Friday
- **Professional indemnity insurance:** included in day rate