

Pricing Document

G-Cloud 15

Framework Reference: RM1557.15

tecknuovo

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Tecknuovo Pricing

Purpose

This document explains the pricing applicable to services provided by Tecknuovo available via the G-Cloud 15 Framework, Lot 3 Cloud Support.

Pricing

Tecknuovo's pricing for all G-Cloud 15 support services is structured on a capped time and materials against outcome based contracts charging model and is based on the applicable GDaD (Government Digital and Data Profession Capability Framework).

Our consultants are assigned to projects and service provisions at the appropriate rate per person per day in our GDaD rate card document. Tecknuovo's GDaD rates are matched with the levels of responsibility and areas of competency as described in GDaD role descriptions. The rates quoted on our rate card represent the maximum price for each of the levels and areas.

The total pricing for each service or project is based on the specific needs of Buyers. We can provide cost estimates if a customer wishes to purchase a number of our services as a single package.

Standards for consultancy day rate cards

- **Consultant's working day** – 8 hours exclusive of travel and lunch
- **Working week** – Monday to Friday excluding national and bank holidays
- **Office hours** – 09:00 to 17:00, Monday to Friday
- **Travel, mileage, subsistence** – included in day rate within M25. Payable at department's standard T&S rates outside M25
- **Mileage** – As for travel, mileage subsistence
- **Expenses** – excluded from the day rate. These include accommodation and subsistence expenses incurred by Tecknuovo. Payable at Department's standard T&S rates / policy
- **Professional indemnity insurance** – included in day rate

Assumptions

Below are further pricing assumptions:

- **Account management and customer support** – part of our overall service provision and no additional costs will be charged for these added value services
- **VAT** – all rates quoted in our rate card are exclusive of VAT

Discounts

We offer a volume discount based on annual contract spend. Discounts are applied to fees that fall within each of the following bandings:

Band	Annual Spend	Discount
0	Up to £3 million	0%
1	£3 million – £9 million	1.5%
2	£9 million – £15 million	2%
3	£15 million +	3%

e.g., an annual spend of £10 million a Buyer would receive a discount of 1.5% on £6 million (band 1) and a 2% discount on £1 million (band 2).

About Tecknuovo

Tecknuovo builds technology alongside your teams, combining clear direction with hands-on delivery to solve complex technology challenges. We help you make confident decisions, maintain momentum, and retain ownership of your systems and services, while deliberately reducing reliance on external suppliers.

Building Together

We work closely with your teams to shape delivery, align stakeholders, and make progress and decisions visible. Our focus is on practical outcomes, transparent governance, and leaving your organisation more capable, confident, and in control of its technology.

Leading with Experience

Our work is led by experienced consultants with deep, hands-on delivery backgrounds. They guide delivery day to day, support decision-making as complexity increases, and ensure teams remain aligned to agreed outcomes. This approach allows us to move at pace without compromising quality, continuity, or control. Reducing dependency is a deliberate outcome of how we work. Through our Zero Dependency® approach, we build capability through delivery so that skills, knowledge, and ownership stay with your teams.

Our G-Cloud Services

Digital Delivery and Engineering

Build, modernise, and operate digital services

- Software Engineering
- Digital Delivery Squads-as-a-Service
- Product and Programme Delivery
- Live Service Management and CI/CD
- Digital Delivery and Knowledge Transfer
- Business Analysis-as-a-Service

Quality Assurance and Testing

Assure quality, performance, and service readiness

- Quality Assurance and Testing
- Systems Integration Testing
- User Acceptance Testing and Operational Acceptance Testing
- End-to-End Test Management
- Performance and Volume Testing

Cloud, Platforms and Infrastructure

Design, build, and operate secure, scalable platforms

- Cloud, DevOps and Platforms
- Cloud and Application Landing Zones
- Cloud Programme and Project Support
- Cloud and Technical FinOps and Spend Governance
- Network Infrastructure
- SaaS Service Integration and Configuration

Data, AI and Automation

Enable insight, intelligence, and automation

- Data Science and Engineering
- Data Foundations (Standards, Quality and Governance)
- Data and AI
- Automation, AI and Machine Learning
- Portfolio Intelligence and Digital Capability

Design and Operating Models

Design services that work for users and organisations

- Human and User Centred Design
- SaaS Service Design
- Digital Operating Model Design

Architecture, Security and Assurance

Providing clarity, control, and confidence of your platforms

- Architecture and Assurance
- Cloud Strategy and Assurance
- Cyber Security and Penetration Testing

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