

# Pricing Document

## AI-Powered Agents Platform for Public Sector Digital Transformation

Framework: G-Cloud 15 (RM1557.15)  
Supplier: Datasumi Ltd  
Valid From: Framework Commencement Date  
Price Guarantee: All prices fixed for framework term (up to 4 years)

Pricing Basis: All prices are maximum unit prices, exclusive of VAT, fixed for the framework term. Buyers may use this pricing to derive Call-Off Contract Charges (Schedule 2) without further negotiation. Discounts are applied automatically based on transparent rules defined below.

### 1. Recurring Charges - SaaS Subscriptions

Unit of Measure: Per User Per Month (unless otherwise stated)  
Billing: Monthly in advance or Annual in advance (10% discount applied)

| SKU            | Service Description         | Unit of Measure    | List Price (£) | Min Qty | Max Qty   |
|----------------|-----------------------------|--------------------|----------------|---------|-----------|
| SAAS-STARTER-M | Starter Tier - Monthly      | Per User Per Month | 50.00          | 1       | 10        |
| SAAS-STARTER-A | Starter Tier - Annual       | Per User Per Year  | 540.00         | 1       | 10        |
| SAAS-PRO-M     | Professional Tier - Monthly | Per User Per Month | 100.00         | 1       | 50        |
| SAAS-PRO-A     | Professional Tier - Annual  | Per User Per Year  | 1,080.00       | 1       | 50        |
| SAAS-ENT-M     | Enterprise Tier - Monthly   | Per User Per Month | 200.00         | 1       | Unlimited |
| SAAS-ENT-A     | Enterprise Tier - Annual    | Per User Per Year  | 2,160.00       | 1       | Unlimited |

#### 1.1 Volume Discounts (Applied Automatically)

| Total Annual Contract Value (£) | Discount % | Calculation Method       |
|---------------------------------|------------|--------------------------|
| £0 - £9,999                     | 0%         | List price applies       |
| £10,000 - £24,999               | 5%         | Deducted from list price |
| £25,000 - £49,999               | 10%        | Deducted from list price |
| £50,000+                        | 15%        | Deducted from list price |

## 2. Professional Services - SFIA Day Rates

Unit of Measure: Per Day (8 hours)

Billing: Time and Materials, invoiced monthly in arrears

All rates are maximum day rates as per SFIA framework

| SKU          | Role / SFIA Level            | SFIA Code | Max Day Rate (£) |
|--------------|------------------------------|-----------|------------------|
| SFIA-L3-CONS | Consultant - Level 3         | BURM/L3   | 600              |
| SFIA-L4-CONS | Consultant - Level 4         | BURM/L4   | 800              |
| SFIA-L5-CONS | Senior Consultant - Level 5  | BURM/L5   | 1,000            |
| SFIA-L4-ARCH | Solution Architect - Level 4 | ARCH/L4   | 850              |
| SFIA-L5-ARCH | Solution Architect - Level 5 | ARCH/L5   | 1,100            |
| SFIA-L4-DATA | Data Engineer - Level 4      | DENG/L4   | 750              |
| SFIA-L5-DATA | Data Engineer - Level 5      | DENG/L5   | 950              |
| SFIA-L3-PROJ | Project Manager - Level 3    | PRMG/L3   | 650              |
| SFIA-L4-PROJ | Project Manager - Level 4    | PRMG/L4   | 850              |

## 3. One-Off Costs and Implementation Fees

Unit of Measure: Per Implementation / Per Instance (as specified)

Billing: Invoiced upon completion or as per agreed milestone schedule

| SKU              | Service Description               | Unit of Measure    | Price (£) |
|------------------|-----------------------------------|--------------------|-----------|
| SETUP-BASIC      | Basic Setup & Configuration       | Per Implementation | 0.00      |
| SETUP-STANDARD   | Standard Setup with Integration   | Per Implementation | 500.00    |
| SETUP-ADVANCED   | Advanced Setup with Custom Config | Per Implementation | 1,500.00  |
| MIGRATE-DATA     | Data Migration (Standard)         | Per 10GB           | 0.00      |
| MIGRATE-DATA-ADD | Additional Data Migration         | Per GB             | 50.00     |
| TRAIN-BASIC      | Basic User Training (2 hours)     | Per Session        | 0.00      |
| TRAIN-ADVANCED   | Advanced Training                 | Per Hour           | 150.00    |
| CUSTOM-DEV       | Custom Development/Integration    | Per Hour           | 200.00    |

## 4. Off-boarding Costs

As required by CCS guidance, off-boarding costs are explicitly stated for whole-life cost calculations.

| SKU              | Service Description            | Unit of Measure | Price (£) |
|------------------|--------------------------------|-----------------|-----------|
| OFFBOARD-EXPORT  | Data Export (Standard Formats) | Per Export      | 0.00      |
| OFFBOARD-CONVERT | Data Format Conversion         | Per Hour        | 100.00    |
| OFFBOARD-CLOSE   | Account Closure & Cleanup      | Per Account     | 0.00      |

## 5. Payment Terms and Conditions

Currency: GBP (£) Sterling

VAT: All prices exclusive of VAT. VAT charged at prevailing UK rate (currently 20%)

Payment Terms: Net 30 days from invoice date

Payment Methods: Bank Transfer, Direct Debit, Purchase Order

Late Payment: Interest at 8% above Bank of England base rate (Late Payment of Commercial Debts Act 1998)

Invoicing: Monthly in advance for subscriptions, monthly in arrears for time & materials

## 6. Contract Terms

Minimum Term: 1 month (monthly) or 12 months (annual)

Maximum Term: 36 months + optional 12-month extension (48 months total, per G-Cloud framework)

Termination Notice: 30 days written notice

Price Guarantee: All prices fixed for G-Cloud 15 framework term (up to 4 years)

## 7. Important Notes

- All prices are maximum prices and will not be exceeded
- Prices are fixed for the framework term and will not increase
- Volume discounts are applied automatically based on total annual contract value
- Buyers may use this pricing to populate Call-Off Contract Schedule 2 (Charges) without further negotiation
- Any variations to quantities or service configuration are managed through Call-Off Contract amendments
- For custom pricing enquiries or clarifications, contact sales@datasumi.com

## **8. Contact Information**

Datasumi Ltd

Email: [sales@datasumi.com](mailto:sales@datasumi.com)

Web: [www.datasumi.com](http://www.datasumi.com)

Response Time: Within 1 business day