

CONFIDENTIAL

Product or Service Name	Product Code	Product Group	Product Family	Product Description	Subscription Term	Subscription Type	Per # of Units of SKU	Average price per SKU (GBP)	Notes to Sales
Products									
SecurityScorecard Platform									
Unlimited Partial Monitoring (All Companies)	SSC_AC	Products	All Companies	Monitor high-level scorecard grade (A-F) and score (100-0) information for unlimited entities.		Renewable	1	£25,000	
All Companies									
Unlimited Partial Monitoring (All Companies)	SSC_AC	Products	All Companies	Monitor high-level scorecard grade (A-F) and score (100-0) information for unlimited entities.		Renewable	1	£25,000	
Automatic Vendor Detection									
Automatic Vendor Detection	AVD_1	Products	Automatic Vendor Detection	Automatic Vendor Detection for up to 100 companies monitored	12	Renewable	1	£15,000	This SKU should be used for customers that monitor 100 ratings slots or less. More info here.
Automatic Vendor Detection Unlimited	AVD_Unlimited	Products	Automatic Vendor Detection	Automatic Vendor Detection for unlimited companies.	12	Renewable	1	£50,000	This SKU should be used for cusotmer that monitor > 100 ratings slots. More info here.
AVD - Enhanced Illumination (EI)	SSC_AVD_EI	Products	Automatic Vendor Detection	Automatic Vendor Detection for unlimited companies with Enhanced Illumination	12	Renewable	1	£75,000	Discount for Automatic Vendor Detection Enhanced Illumination requires manager approval. More info here.
Hyper Comply									
StartUp	HC_StartUp	Products	Questionnaires	Trust Portal for Secure document sharing and AI supported questionnaire responses	12	Renewable	1	\$19,575	1 Trust Page, Unlimited Data rooms, 10 Users
Growth	HC_Growth	Products	Questionnaires	Trust Portal for Secure document sharing and AI supported questionnaire responses	12	Renewable	1	\$37,800	1 Trust Page, Unlimited Data rooms, 25 Users
Enterprise	HC_Enterprise	Products	Questionnaires	Trust Portal for Secure document sharing and AI supported questionnaire responses	12	Renewable	1	\$66,150	3 Trust Page, Unlimited Data rooms, 50 Users
Cyber Risk Quantification									
CRQ Report - Threat Connect (First 1-10 Reports)	SSC_CRQ_Report_TC	Products	Cyber Risk Quantification	Cyber Risk Quantification One-Off Reports using the ThreatConnect Model.	12	Renewable	1	£2,375	The price of reports changes based on the quantity consumed. For more information on the pricing structure, refer to this document.
CRQ Report - Threat Connect (Next 11-100 Reports)	SSC_CRQ_Report_TC	Products	Cyber Risk Quantification	Cyber Risk Quantification One-Off Reports using the ThreatConnect Model.	12	Renewable	1	£1,200	The price of reports changes based on the quantity consumed. For more information on the pricing structure, refer to this document.
CRQ Report - Threat Connect (Next 101-500 Reports)	SSC_CRQ_Report_TC	Products	Cyber Risk Quantification	Cyber Risk Quantification One-Off Reports using the ThreatConnect Model.	12	Renewable	1	£675	The price of reports changes based on the quantity consumed. For more information on the pricing structure, refer to this document.
CRQ Report - Threat Connect (Next 501-1,000 Reports)	SSC_CRQ_Report_TC	Products	Cyber Risk Quantification	Cyber Risk Quantification One-Off Reports using the ThreatConnect Model.	12	Renewable	1	£575	The price of reports changes based on the quantity consumed. For more information on the pricing structure, refer to this document.
CRQ Report - Threat Connect (Next 1,001-5,000 Reports)	SSC_CRQ_Report_TC	Products	Cyber Risk Quantification	Cyber Risk Quantification One-Off Reports using the ThreatConnect Model.	12	Renewable	1	£350	The price of reports changes based on the quantity consumed. For more information on the pricing structure, refer to this document.
CRQ Risk Quantification Basic Tier - RiskLens	SSC_RQBT_RL	Products	Cyber Risk Quantification	Cyber Risk Quantification continuous consumption for your own organization	12	Renewable	1	£25,000	Customers who purchase the RiskLens SKU also get access to RiskLens My Cyber Benchmark . The RiskLens SKU is only available for continuous consumption (your own company and any subsidiaries) so that pricing does not scale to support more than a handful of units
CRQ Risk Quantification Basic Tier - ThreatConnect	SSC_RQBT_TC	Products	Cyber Risk Quantification	Cyber Risk Quantification continuous consumption for your own organization	12	Renewable	1	£25,000	ThreatConnect SKU for continuous and snapshot assessments each and both support the full range of 1st and 3rd party analysis use cases. Customers who purchase the ThreatConnect SKU get a one month free trial of ThreatConnect Risk Quantifier .
Professional Services									
Third Party Cyber Risk Management									
Managed Cyber Risk Services Silver (Minimum 200 vendors)	PS_MS_SILVER	Professional Services	Managed Services	Silver tier managed vendor risk program including: non-critical vendor platform	12	Annual	1	£295	Priced per slot
Managed Cyber Risk Services Gold (Minimum 200 vendors)	PS_MS_GOLD	Professional Services	Managed Services	Gold tier managed vendor risk program including: regular vendor invitation &	12	Annual	1	£625	Priced per slot
Managed Cyber Risk Services Platinum (Minimum 200 vendors)	PS_MS_PLATINUM	Professional Services	Managed Services	Platinum tier managed vendor risk program including: regular vendor invitation &	12	Annual	1	£1,250	Priced per slot
Zero-Day-as-a-Service (Up to 200 vendors)	SSC-ZD_200	Professional Services	Managed Services	ZDaaS service providing early warning and detection of new potential zero-day	12	Annual	1-200	£45,000	
Zero-Day-as-a-Service (201-500 vendors)	SSC-ZD_500	Professional Services	Managed Services	ZDaaS service providing early warning and detection of new potential zero-day	12	Annual	201-500	£55,000	
Zero-Day-as-a-Service (501-1000 vendors)	SSC-ZD_1000	Professional Services	Managed Services	ZDaaS service providing early warning and detection of new potential zero-day	12	Annual	501-1000	£75,000	
Zero-Day-as-a-Service (1,001-2500 vendors)	SSC-ZD_2500	Professional Services	Managed Services	ZDaaS service providing early warning and detection of new potential zero-day	12	Annual	1001-2500	£125,000	
Proactive Services									
Penetration Test	LIF_PENTEST	Professional Services	Active Services	Penetration test to evaluate the cybersecurity of your IT infrastructure by safely trying to exploit	One-time		1	£250	Contact the services team for more information: ps@securityscorecard.io .
Red Team	LIF_REDTEAM	Professional Services	Active Services	Red team exercise to discover potential vulnerabilities in your cybersecurity and IT Infrastructure	One-time		1	£250	Contact the services team for more information: ps@securityscorecard.io .
Technical Table Top	LIF_TECH_TT	Professional Services	Active Services	Table top exercise to test your incident response team's ability to react to a significant cyber incident	One-time		1	£35,000	Contact the services team for more information: ps@securityscorecard.io .
Executive Table Top Exercise	LIF_EXEC_TT	Professional Services	Active Services	Table top exercise with executive team designed to test the internal incident response team's ability	One-time		1	£25,000	Contact the services team for more information: ps@securityscorecard.io .
Table Top after Executive	LIF_COMBO_TT	Professional Services	Active Services	Table Top exercise with an organization's executive and technical teams	One-time		1	£55,000	Contact the services team for more information: ps@securityscorecard.io .
Board of Directors addition to Table Top	LIF_BLADD_TT	Professional Services	Active Services	Board Level Table Top addition to provide two-way interaction for the Company's Executive Board	One-time		1	£10,000	Contact the services team for more information: ps@securityscorecard.io .
Onboarding									
Onboarding	PS_ONBOARDING	Products	Services	The comprehensive vendor and Implementation onboarding experience for New		One-time	1	£1,000	This SKU replaces the JumpStart and White Glove SKUs. Currently offering the Onboarding service in America and EMEA. More details here.