



G-CLOUD 15

ORACLE DATABASE

AUGUST 2025

ORACLE

Partner

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ABOUT DSP



DSP is a leading IT services provider specialising in the design, delivery, and management of enterprise infrastructure and data platforms, on-premises, hybrid and in the cloud. As a long-standing Oracle partner with multiple accreditations, including Oracle Cloud Solutions Provider (CSP), Oracle Cloud Managed Services Provider (MSP), and Oracle Engineered Systems Expertise, DSP is recognised for its deep technical capabilities and trusted delivery of Oracle solutions across databases, applications, infrastructure, and analytics.

Our Oracle Centre of Excellence is at the heart of our operations, supporting customers through every stage of their cloud journey, from strategy and migration to optimisation and managed

services. Whether it's Autonomous Database, Exadata, OCI, or Oracle Cloud@Customer, DSP helps businesses unlock value, enhance performance, and reduce operational risk.

In addition to our Oracle expertise, DSP also partners with AWS, Microsoft, and Google Cloud, enabling us to support hybrid and multi-cloud strategies that are tailored to each customer's unique needs. This multi-cloud capability allows us to offer truly independent, outcome-driven advice and deliver secure, scalable, and cost-effective solutions, regardless of platform.

With a reputation built on trust, technical excellence, and customer success, DSP serves organisations across regulated industries including financial services, public sector, healthcare, and professional services.

Service Offering



SERVICES OVERVIEW

Oracle Managed Services

Service

Oracle Managed Service offers worry-free database management. Our offering is designed to simplify database administration, allowing you to focus on your business. With a dedicated team, 24/7 monitoring, and proactive performance tuning, our service covers all aspects, ensuring the seamless operations. DSP stands as the epitome of excellence in Oracle support and solutions. Holding the most Oracle certifications in EMEA and being the first Oracle CMSP partner in the region, we provide strong Oracle database experience and unparalleled expertise.

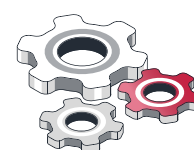


Business Need

By choosing DSP, you eliminate single points of failure, reduce costs by up to 70%, and free your internal staff from mundane database management tasks. Our team of skilled DBAs are always at your service, and our streamlined support processes ensure efficient issue resolution.

"We've benefitted from DSP's deep knowledge and expertise in Oracle infrastructure management to identify bottlenecks and resolve any issues without impacting the business, whilst also keeping costs down."

Fairbanks



Price

This service is priced in accordance with the SFIA Rate Card attached. Projects can be priced either on a Time & Materials or Fixed Price basis.



SERVICES OVERVIEW

Oracle Managed Services

Key Outcomes

- Reduce Costs by up to 70% with our Flexible Contract Models
- Streamlined Onboarding with our Dedicated Transition Team
- Eliminate Database Downtime with our Automated Support Process
- Peace of Mind with our Robust Security Features
- Insightful, Interactive and Instantly Accessible Oracle Database Reports
- Out of Hours Support with our 24/7/365 Service
- Peak Performance with Leading Oracle DBAs



DSP's Switch Service

If you're nearing your renewal date, aiming to simplify your supplier list, or just wish to evaluate your current provider, as the top Oracle database managed services provider in the UK, we would greatly value the chance to discuss your database needs with you.



On-boarding/Off-boarding

Prior to the execution of the Order, the Supplier and the Buyer will agree the scope of the exit plan for the Services and a timescale for delivering an exit plan to ensure continuity of service.



SERVICES OVERVIEW

Oracle Database Consultancy

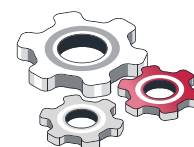
Service Description

This service provides expert guidance and hands-on support to help organisations plan, adopt, and optimise Oracle solutions. Whether migrating legacy systems, modernising, or deploying new services, our consultants bring deep Oracle expertise and proven methodologies to deliver secure, scalable, and cost-effective outcomes. From initial strategy and architecture to implementation, integration, and optimisation, DSP ensures each Oracle journey is aligned to business goals and delivered with minimal risk.



Service Breakdown

- Oracle Database Health Checks
- Performance Tuning
- Design and Development
- Maintenance Plans
- Business Intelligence, Machine Learning, Artificial Intelligence
- Emergency Oracle Support
- Database Migrations
- Oracle Disaster Recovery, High Availability, Clusters, Standby
- Data Platform Modernisation



Price

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SERVICES OVERVIEW

Migration to Oracle Cloud

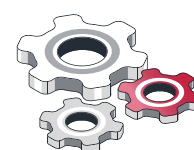
Service

DSP's Migration service provides end-to-end support for planning, executing, and validating the migration of workloads and applications to Oracle Cloud Infrastructure. Leveraging proven methodologies and tools, we ensure minimal disruption, data integrity, and optimised performance throughout the migration process. Our approach covers assessment, migration strategy, execution, testing, and post-migration optimisation to help organisations transition efficiently and confidently to Oracle Cloud.



Business Need

Migrating enterprise workloads to Oracle Cloud Infrastructure involves complex technical challenges including data integrity, application compatibility, network configuration, and minimising downtime. Organisations require a structured migration approach to address dependencies, ensure seamless integration with existing systems, and optimise target cloud environments. Effective migration planning and execution are critical to mitigate risks, prevent data loss, and maintain business continuity during the transition to Oracle Cloud.



Price

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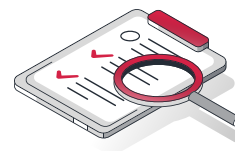


SERVICES OVERVIEW

Migration to Oracle Cloud

Features

- Workload and application assessment for cloud readiness
- Migration strategy (lift-and-shift, replatforming, refactoring options)
- Data migration planning and execution with minimal downtime and data integrity validation
- Network and security configuration
- Integration and compatibility testing between migrated workloads and existing systems
- Post-migration performance tuning and optimisation to leverage OCI capabilities



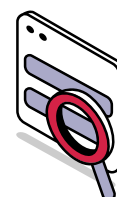
Key Outcomes

- Successful migration with minimal downtime and zero data loss
- Optimised cloud environment configured for performance, security, and scalability
- Compatibility and seamless integration with existing systems
- Improved operational efficiency through streamlined processes
- Reduced risk by following best practices in migration and security
- Enhanced post-migration monitoring and tuning to maximise OCI resource utilisation



Termination Terms

Please refer to the Supplier Terms and Conditions for this service.



SERVICES OVERVIEW

Oracle Licensing Consultancy

Service

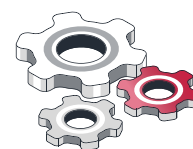
Our Oracle Licensing team will work in partnership with you to assess your current requirements, identify any areas of inefficiency, and recommend solutions to meet your unique business needs. Whether you're currently in an audit and need third-party independent Oracle audit support, or you want to ensure your estate is compliant with the latest Oracle licensing rules with a Software Asset Management review, or even if you're looking to get the most competitive pricing for your Oracle licensing purchase... we're here to provide our expert services.



Business Need

"We were approached by Oracle as they requested an audit of our Oracle estate, with DSP assigned to assist us. Oracle licensing has always been complex, DSP's in-depth knowledge and long-standing relationship as an Oracle partner helped us assess our licensing situation, identify the areas of non-compliance or inefficiency, and recommend solutions that met our business needs. No Oracle audit is pain-free, but DSP helped us achieve full compliance, completing the audit with a focus on what's best for RSSB and not their sales team..."

RSSB



Price

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SERVICES OVERVIEW

Oracle Licensing Consultancy

Features

- Analysis of Oracle deployments across all environments
- Identification of compliance risks and remediation steps
- Comparison of contractual rights vs actual usage
- Technical advice on cost-effective licensing
- Tools and scripts for ongoing licence monitoring
- Guidance on OCI, Cloud@Customer, and BYOL strategies



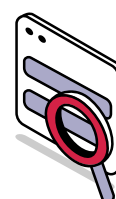
Key Outcomes

- Identifies all Oracle usage to inform compliance and control costs
- Matches licences to deployments to eliminate overspend
- Flags compliance risks to reduce audit exposure
- Designs architectures to optimise licensing and lower TCO
- Advises on contracts, metrics, and renewals for commercial advantage
- Assesses licensing impacts of OCI and hybrid migrations



Termination Terms

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SERVICES OVERVIEW

Oracle-based Databases

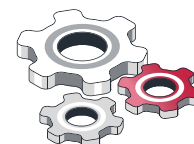
Service

This service provides support, and consultancy for a range of open-source and Oracle-based databases, including MySQL, PostgreSQL, MariaDB, and Oracle Database variants. Designed to ensure performance, scalability, and security, the service covers the full lifecycle of environments, from design and deployment to optimisation, and proactive maintenance. Whether hosted on-premise, in the cloud, or in hybrid environments, our expert team delivers tailored solutions to meet business-critical requirements and ensure continuous availability.



Business Need

Organisations increasingly rely on a diverse mix of open-source and enterprise-grade databases to support critical applications, analytics, and services. Managing this complexity requires specialised expertise to ensure performance, availability, and security across heterogeneous environments. Without a unified approach to database management, businesses face increased operational risk, higher costs, and reduced agility. This service addresses the need for consistent, expert-driven support and optimisation across databases, enabling businesses to focus on innovation while ensuring their data infrastructure remains robust and future-ready.



Price

This service is priced in accordance with the SFIA Rate Card attached. Projects can be priced either on a Time & Materials or Fixed Price basis.



SERVICES OVERVIEW

Oracle-based Databases

Features

- Expert management of MySQL, PostgreSQL, MariaDB, and Oracle database environments
- High availability and disaster recovery configuration and support
- Performance tuning and query optimisation
- Security hardening and compliance alignment
- Backup strategy design and automated recovery testing
- 24/7 monitoring, alerting, and incident response



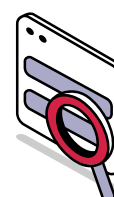
Key Outcomes

- Improved database uptime and reliability, reducing business disruption
- Enhanced application performance through continuous optimisation
- Minimised data loss risk with robust backup and recovery processes
- Strengthened security posture aligning with industry compliance standards
- Reduced total cost of ownership through efficient database management
- Faster incident resolution enabling sustained operational efficiency



Termination Terms

Please refer to the Supplier Terms and Conditions for this service.



SERVICES OVERVIEW

Oracle Disaster Recovery & High Availability

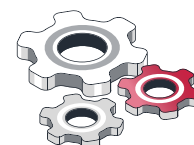
Service

This service ensures critical systems remain resilient, secure, and operational in the face of planned or unplanned disruptions. Leveraging Oracle technologies such as Data Guard, RAC, GoldenGate, and OCI-native services, we design and implement tailored architectures that meet RTO and RPO requirements. Whether on-premise, cloud, or hybrid, our service ensures business continuity through automated failover, real-time replication, and ongoing validation of DR readiness.



Business Need

Uninterrupted access to critical data and applications is essential for maintaining business operations, protecting revenue, and safeguarding reputation. Oracle environments require specialised Disaster Recovery and High Availability solutions to minimise downtime, prevent data loss, and comply with regulatory requirements. Without effective DR and HA strategies, organisations face significant risks including prolonged outages, financial loss, and damage to customer trust. This service addresses the urgent need for resilient Oracle infrastructure that ensures continuous availability and rapid recovery from disruptions.



Price

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SERVICES OVERVIEW

Oracle Disaster Recovery & High Availability

Features

- Implementation and management of Oracle Data Guard and RAC for HA and DR
- Real-time data replication and automated failover configurations
- Backup validation and recovery testing aligned with RTO/RPO targets
- Monitoring and alerting of DR and HA environments 24/7
- Patch management and configuration optimisation for DR/HA components
- Support for on-premise, cloud, and hybrid Oracle infrastructures



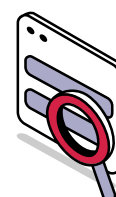
Key Outcomes

- Max. system availability to support critical business operations
- Reduced recovery time and data loss through automated failover and replication
- Enhanced resilience against planned and unplanned outages
- Improved compliance with regulatory and audit requirements
- Lowered operational risk with validated and tested disaster recovery processes
- Increased confidence in business continuity and IT service reliability



Termination Terms

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SERVICES OVERVIEW

Oracle Database Optimisation

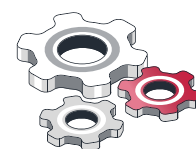
Service

This service provides expert Oracle Database Optimisation to enhance performance, scalability, and resource efficiency. Through comprehensive analysis and tuning of queries, indexing strategies, memory allocation, and configuration parameters, we ensure databases operate at peak efficiency. Our approach reduces latency, improves transaction throughput, and supports growing business demands while minimising infrastructure costs. This service is applicable to on-premise, cloud, and hybrid Oracle database environments.



Business Need

As business workloads grow and become more complex, Oracle databases often face performance bottlenecks that can impact application responsiveness and user experience. Inefficient database performance leads to increased operational costs, slower decision-making, and reduced competitiveness. There is a critical need for specialised optimisation services to ensure Oracle databases deliver consistent, high-speed performance, support scalability, and make efficient use of infrastructure, enabling organisations to meet business objectives effectively and cost-efficiently.



Price

This service is priced in accordance with the SFIA Rate Card attached. Projects can be priced either on a Time & Materials or Fixed Price basis.



SERVICES OVERVIEW

Oracle Database Optimisation

Features

- Comprehensive SQL query analysis and tuning
- Index strategy review and optimisation
- Memory and cache configuration adjustment
- Database parameter fine-tuning for workload efficiency
- Performance baseline creation and continuous monitoring
- Recommendations for infrastructure scaling and resource allocation



Key Outcomes

- Improved transaction throughput and reduced query response times
- Enhanced application performance and user experience
- Optimised resource utilisation, lowering infrastructure costs
- Increased database scalability to support business growth
- Proactive identification and resolution of performance bottlenecks
- Greater operational efficiency through continuous performance monitoring



Termination Terms

Please refer to the Supplier Terms and Conditions for this service.



BUYER RESPONSIBILITIES

Please refer to the Terms and Conditions associated with this service on the Platform. These terms may include additional Buyer obligations or costs that are not detailed elsewhere.

The Buyer responsibilities as part of this service with DSP are as follows:

- Provide all reasonably requested resources, stakeholders, information, and materials promptly to support service delivery.
- Assign appropriate process and subject matter experts to collaborate with DSP in designing the solution.
- Supply business users to perform user acceptance testing according to the agreed plan.
- Procure all necessary software licenses and subscriptions, including SaaS, PaaS, and IaaS, ensuring all environments are provisioned for security and performance to meet Buyer requirements.
- Provide access to existing systems or data required for migration purposes.
- Supply test instances of any third-party systems necessary for testing inbound or outbound interfaces.
- Make relevant employees available for training as needed.
- Ensure the Buyer's project team is empowered to make timely decisions to facilitate smooth progress.
- Fulfil all obligations outlined in the Agreement clauses and associated Schedules.
- Comply with applicable laws and regulations, and direct DSP regarding any business-specific processes and procedures that must be followed.
- Review and sign off all deliverables promptly based on agreed acceptance criteria.

If these responsibilities do not align with your expectations, please contact DSP to discuss potential adjustments to our approach.

SKILLS & KNOWLEDGE TRANSFER

DSP recognises that skills and knowledge transfer is a fundamental part of delivering G-Cloud services to public sector clients. Wherever possible and applicable, knowledge transfer is incorporated into the service delivery plan agreed at the start of each engagement. Our consultants and engineers have significant experience in providing effective skills transfer to public sector organisations operating within the G-Cloud framework.

To ensure consistency and effectiveness, DSP utilises a structured approach tailored to the specific topic, identified skills gaps, and individual client needs. This approach follows our proven Assess-Plan-Implement framework, which guides the entire knowledge transfer process, from understanding objectives and planning training delivery to executing and evaluating success. This framework is designed to empower public sector teams to sustain and drive ongoing change long after the formal service period ends, fully aligned with G-Cloud best practices.

ACCREDITATIONS/AWARDS

As an Oracle partner with 1,800+ OCI certifications, we align every solution with Oracle's standards and best practices. This expertise has earned us Gartner 'Representative Vendor' status for OCI services three years in a row, along with recognition from ISG across all four quadrants.

We work closely with clients on planning and architecture, leveraging Oracle best practices and access to Oracle experts to design secure, cost-efficient, and resilient cloud architectures.



2024 Oracle Partner
Awards Winner
Best-in-class
Technology Business Impact

ORACLE | Partner



2024
Oracle Europe, Middle East & Africa
Cloud/Tech Partner Award
Innovation



2024
Oracle Europe West
Cloud/Tech Partner Award
Innovation



2024
Oracle Europe, Middle East & Africa
Cloud/Tech Partner Award
Business Impact



2024
Oracle Europe West
Cloud/Tech Partner Award
Business Impact

CUSTOMER SUCCESS



DSP successfully supported UKSBS to ensure a smooth Oracle upgrade

[READ MORE](#) 



DSP provides Oracle database review, migration and managed services for Nuaire LTD

[READ MORE](#) 

"The results of this project were great! We happily recommend DSP for anyone looking for proven results in Oracle consultancy."

Metasphere



North Yorkshire Council Oracle Environment Optimisation and Modernisation

[READ MORE](#) 



Oracle backup implementation for Metasphere's database

[READ MORE](#) 

"Thank you to DSP for your support in the planning stages, assurance, analysis and the DBA's ongoing work with us on the cloning. I am so proud of the team that has got us to this point and it means we can provide full assurance of ongoing technical support for our Government clients."

Head of Enterprise Application | UKSBS



LET'S WORK TOGETHER

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