



G-CLOUD 15

MICROSOFT AZURE

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Microsoft
Solutions Partner

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ABOUT DSP



DSP is a leading UK-based provider of cloud, data, and application services with deep expertise in Microsoft Azure. As a trusted Microsoft Solutions Partner, we deliver tailored Azure consultancy, migrations, and managed services to public sector and commercial organisations across the UK. Our Microsoft-certified experts help customers harness the full potential of Azure for scalability, security, performance, and cost optimisation.

With decades of experience in mission-critical data platforms, DSP specialises in the design, deployment, and management of complex hybrid and cloud-native solutions. We work closely with organisations to modernise infrastructure, accelerate digital transformation, and ensure ongoing operational excellence.

In addition to our Microsoft partnership, DSP is a long-standing Oracle Partner with deep capabilities across Oracle Cloud Infrastructure (OCI), Oracle Autonomous Database, and Engineered Systems. We are also an award-winning Managed Services Provider (MSP), recognised by Gartner and Oracle, and support multi-cloud environments, including AWS.

Whether it's migrating workloads to Azure, optimising SQL Server performance, or managing entire cloud estates, DSP acts as a strategic partner to deliver secure, resilient, and future-ready platforms for public sector innovation.

Service Offering



SERVICES OVERVIEW

Microsoft Azure services listed on G Cloud 15

Azure Cloud Support & Managed Service

Azure Cloud Migration & Onboarding

SQL Server to Azure Migration Services

Azure Active Directory

Azure AD Connect / Premium

Azure Advanced Threat Protection (ATP)

Azure Automation

Azure Backup and Backup Server

Azure Cloud Service

Azure Connectivity

Azure Database & Migration

Azure DevOps

Azure DNS

Azure IaaS

Azure Information Protection (AIP)

Microsoft Information Protection

Azure Migrate

Azure Multi-factor Authentication

Azure Site Recovery

Azure SQL

Azure Storage

Azure Test & Dev

Azure Traffic Manager, Load Balancers

Azure Virtual Machines (VMs)

Azure Virtual Networks (VNETs)

Azure VPN Gateway

Azure Web Apps

Azure Data Factory

Azure Analysis Services

Azure Databricks

Azure Data Lake

Azure Synapse

Azure Cognitive Services

Azure FunctionS

Azure Service Bus

Azure Data Catalogue

Oracle@Azure

Azure Data Warehouse & Power BI Support

BUSINESS NEED

Public sector organisations engage DSP for their Microsoft Azure needs when they require a trusted, experienced partner to support digital transformation while meeting complex technical, regulatory, and operational demands. Common drivers include the need to modernise legacy infrastructure, enable hybrid cloud strategies, improve resilience and disaster recovery, and ensure alignment with government cloud-first policies and data protection standards such as GDPR and the UK Government's Security Classification Framework.

DSP delivers end-to-end Azure services, from discovery and architecture design to secure migration, optimisation, and ongoing management. Our Azure-certified consultants work closely with internal IT and governance teams to architect scalable solutions that integrate with existing systems, support identity and access management via Azure Active Directory, and implement advanced capabilities such as Infrastructure-as-Code, automation, and role-based access control. We also ensure high availability, cost efficiency, and performance tuning for mission-critical applications and data platforms. With proven experience across central and local government, education, and healthcare sectors, DSP helps public bodies unlock the full potential of Microsoft Azure with minimal disruption and maximum compliance.

Talk to DSP about:



- Cloud Strategy & Architecture Design
- Azure Migration Services
- Hybrid Cloud Integration
- Identity and Access Management (IAM)
- Security and Compliance Monitoring
- Cost Management and Optimisation
- Backup and Disaster Recovery (DR)
- Azure Infrastructure Management
- Automation and Infrastructure-as-Code (IaC)
- Managed Database Services
- 24/7 Monitoring and Incident Response
- Ongoing Governance and Policy Enforcement

OUR APPROACH

Azure Cloud Support & Managed Service

DSP provides proactive, 24/7 Azure managed services, covering infrastructure, applications, and databases. We act as an extension of your IT team, offering monitoring, patching, performance tuning, and cost optimisation, underpinned by ITIL-aligned service management and strict SLAs.

Azure Cloud Migration & Onboarding

We deliver structured, low-risk Azure migration services, from discovery and assessment to design, pilot, and full production cutover, ensuring a secure, compliant, and business-aligned cloud onboarding experience.

SQL Server to Azure Migration Services

Our experts specialise in migrating SQL Server workloads to Azure SQL, Managed Instance, or VMs, ensuring minimal downtime, performance continuity, and licensing optimisation through deep expertise in databases and infrastructure.

Azure Active Directory

DSP configures and manages Azure AD to deliver secure identity and access control, integrating with Microsoft 365 and third-party apps, and supporting governance through role-based access control and conditional access policies.

Azure AD Connect / Premium

We implement and manage Azure AD Connect for seamless hybrid identity management, enabling secure single sign-on, password synchronisation, and federation between on-prem and cloud directories.

Azure Advanced Threat Protection (ATP)

DSP deploys and configures Microsoft Defender for Identity (formerly ATP) to protect against identity-based threats, offering real-time monitoring, behavioural analytics, and integration with Microsoft Sentinel for extended visibility.

OUR APPROACH

Azure Automation

We develop and manage Azure Automation runbooks to streamline operational tasks like patching, VM lifecycle management, and compliance enforcement, reducing manual effort and risk.

Azure Backup and Backup Server

DSP designs resilient backup strategies using Azure Backup and MABS to protect critical workloads. Our solutions include policy-based retention, encryption, and secure off-site storage.

Azure Cloud Service

We support legacy Cloud Services (classic and extended support model), offering migration guidance and application lifecycle management, including scaling and fault domain configuration.

Azure Connectivity: ExpressRoute, Site-to-Site VPN, etc.

We design and implement secure, high-performance connectivity solutions, including ExpressRoute and VPN gateways, enabling hybrid networking and seamless integration with on-premise environments.

Azure Database & Migration

DSP delivers secure and optimised database migrations to Azure, including SQL Server, Oracle, and open-source DBs, supported by performance testing, tuning, and data integrity validation.

Azure DevOps

We help public sector teams adopt Azure DevOps for CI/CD pipelines, infrastructure automation, version control, and agile project management, enabling faster and more reliable software delivery.

Azure DNS

DSP configures Azure DNS zones to ensure scalable, secure domain resolution with integration into broader network and application architecture.

OUR APPROACH

Azure IaaS

We build and manage Azure Infrastructure-as-a-Service environments that are scalable, secure, and cost-optimised, covering compute, storage, and network layers.

Azure Information Protection (AIP)

We implement and manage AIP to classify, label, and protect sensitive data in line with government and regulatory standards, ensuring full lifecycle information governance.

Microsoft Information Protection

DSP supports the full Microsoft Information Protection stack, including sensitivity labels, DLP policies, and compliance centre configuration to safeguard critical data across services.

Azure Migrate

We utilise Azure Migrate to assess on-premise workloads, plan migrations, and execute cloud transitions using real-time performance data and dependency mapping for accurate right-sizing.

Azure Multi-factor Authentication

DSP deploys Azure MFA to enhance security posture, integrating with AAD, on-prem systems, and third-party apps to provide granular access control and user-friendly authentication.

Azure Site Recovery

We configure and maintain Site Recovery to provide seamless business continuity and disaster recovery for critical workloads, supporting RTO/RPO targets and regular failover testing.

Azure SQL

Our team provides design, deployment, and optimisation of Azure SQL Database and Managed Instances, ensuring security, availability, and high performance for mission-critical applications.

OUR APPROACH

Azure Storage

DSP configures Blob, File, Queue, and Table storage solutions with appropriate redundancy, encryption, and lifecycle policies to support scalable and secure data retention.

Azure Test & Dev

We provision isolated and cost-controlled Azure environments for testing and development, using automation and governance tools to ensure compliance and manage spend.

Azure Traffic Manager, Load Balancers

DSP designs and configures global and regional traffic management using Azure Traffic Manager and Load Balancers, optimising performance, availability, and user experience.

Azure Virtual Machines (VMs)

We deploy and manage secure, scalable Azure VMs with custom configurations, automated patching, backup, and monitoring to support diverse workloads.

Azure Virtual Networks (VNETs)

DSP builds secure, well-architected VNETs with subnets, NSGs, route tables, and integrated security controls to support scalable cloud infrastructure.

Azure VPN Gateway

We implement VPN Gateways for secure, encrypted site-to-site and point-to-site connectivity, supporting hybrid environments and remote access needs.

Azure Web Apps

DSP helps clients build, deploy, and scale web applications using Azure App Services, with integration for CI/CD, autoscaling, and performance monitoring.

Azure Data Factory

We develop and manage Azure Data Factory pipelines to support secure, scalable ETL/ELT workloads, enabling data movement across hybrid sources and destinations.

OUR APPROACH

Azure Analysis Services

Our team configures and maintains tabular models in Azure Analysis Services, enabling enterprise-grade BI solutions with fast in-memory data analytics.

Azure Databricks

DSP delivers secure and scalable implementations of Azure Databricks for data science, machine learning, and big data processing, with full integration into Azure data services.

Azure Data Lake

We implement Azure Data Lake Gen2 to support secure, high-throughput storage for analytics workloads, including schema-on-read, RBAC, and lifecycle management.

Azure Synapse

DSP designs and manages Synapse Analytics environments for unified big data and analytics solutions, integrating with Power BI, Azure Data Lake, and machine learning platforms.

Azure Cognitive Services

We help clients integrate AI capabilities like vision, language, and speech into applications using Azure Cognitive Services, with secure, ethical AI best practices.

Azure Functions

DSP builds and manages event-driven serverless solutions using Azure Functions, helping organisations reduce infrastructure overhead and increase development agility.

Azure Service Bus

We deploy Azure Service Bus to support secure, reliable messaging between decoupled systems, ensuring scalability and resilience in distributed architectures.

Azure Data Catalogue

We implement Azure Data Catalogue for enterprise-wide data discovery, enabling better data governance and self-service analytics.

OUR APPROACH

Oracle@Azure

DSP specialises in deploying Oracle workloads on Azure using Oracle-certified reference architectures, providing seamless integration, licensing optimisation, and full lifecycle support.

Azure Data Warehouse & Power BI Support

We design and manage Azure-based data warehouses integrated with Power BI, delivering modern analytics platforms with governed data models and interactive reporting.

METHODOLOGY & TRANSFORMATION

DSP delivers Microsoft Azure services through a structured, proven methodology tailored to the needs of public sector organisations. Our approach balances agility with governance, ensuring secure, compliant, and efficient cloud transformation.

Discovery & Planning

Comprehensive assessment of your existing estate, using tools like Azure Migrate and stakeholder engagement to shape a strategy aligned with your goals, budget, and regulatory requirements.

Design & Migration

Our cloud architects design secure, scalable Azure environments, then execute phased, low-risk migrations using automation and IaC to reduce disruption and ensure transparency.

Optimisation & Transformation

Post-migration, we focus on continuous improvement, modernising applications, optimising performance and costs, and enabling advanced services.

Ongoing Management

Through our managed services, DSP provides 24/7 monitoring, incident response, patching, and strategic guidance to keep your Azure environment secure, efficient, and aligned with evolving public sector demands.

BUYER RESPONSIBILITIES

Please refer to the Terms and Conditions associated with this service on the Platform. These terms may include additional Buyer obligations or costs that are not detailed elsewhere.

The Buyer responsibilities as part of this service with DSP are as follows:

- Provide all reasonably requested resources, stakeholders, information, and materials promptly to support service delivery.
- Assign appropriate process and subject matter experts to collaborate with DSP in designing the solution.
- Supply business users to perform user acceptance testing according to the agreed plan.
- Procure all necessary software licenses and subscriptions, including SaaS, PaaS, and IaaS, ensuring all environments are provisioned for security and performance to meet Buyer requirements.
- Provide access to existing systems or data required for migration purposes.
- Supply test instances of any third-party systems necessary for testing inbound or outbound interfaces.
- Make relevant employees available for training as needed.
- Ensure the Buyer's project team is empowered to make timely decisions to facilitate smooth progress.
- Fulfil all obligations outlined in the Agreement clauses and associated Schedules.
- Comply with applicable laws and regulations, and direct DSP regarding any business-specific processes and procedures that must be followed.
- Review and sign off all deliverables promptly based on agreed acceptance criteria.

If these responsibilities do not align with your expectations, please contact DSP to discuss potential adjustments to our approach.

PROTECTION OF DATA

DSP places data protection at the core of every Azure engagement, ensuring all services are designed and managed in line with UK public sector security standards, including GDPR, ISO 27001, and the Government's Cloud Security Principles.

ON-BOARDING & OFF-BOARDING

Prior to the execution of the Order, the Supplier and the Buyer will agree the scope of the exit plan for the Services and a timescale for delivering an exit plan to ensure continuity of service.

SKILLS & KNOWLEDGE TRANSFER

DSP recognises that skills and knowledge transfer is a fundamental part of delivering G-Cloud services to public sector clients. Wherever possible and applicable, knowledge transfer is incorporated into the service delivery plan agreed at the start of each engagement. Our consultants and engineers have significant experience in providing effective skills transfer to public sector organisations operating within the G-Cloud framework.

To ensure consistency and effectiveness, DSP utilises a structured approach tailored to the specific topic, identified skills gaps, and individual client needs. This approach follows our proven Assess-Plan-Implement framework, which guides the entire knowledge transfer process, from understanding objectives and planning training delivery to executing and evaluating success. This framework is designed to empower public sector teams to sustain and drive ongoing change long after the formal service period ends, fully aligned with G-Cloud best practices.

ACCREDITATIONS & ADVOCACY

DSP are a trusted and accredited Microsoft Data and AI Partner with over 25 years of experience designing, implementing, and supporting Microsoft solutions across a wide range of industry sectors. We hold numerous expertise certifications, our UK-based teams of Microsoft DBAs and Architects hold over 150 certifications combined and regularly complete the latest training and certifications provided by Microsoft.

ORDERING & INVOICING

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements for our service in more detail.

FURTHER INFORMATION

For more information about this or any of our G-Cloud services, please contact our G Cloud Team.

Phone: +44 (0) 203 880 1686

Email: gcloud@dsp.co.uk including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.



EPoS Logic's migration from SQL Server to Microsoft Azure

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Zenith's Oracle Azure Interconnect Journey

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"DSP's knowledge and expertise concerning architecting and building highly available and performant Azure solutions have been invaluable in the success of our projects."

Rail Resource Planning Software Company



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+44 (0) 203 880 1686

www.dsp.co.uk

enquiries@dsp.co.uk