



G-CLOUD 15

MICROSOFT SQL SERVER

AUGUST 2025



Microsoft
Solutions Partner

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ABOUT DSP



DSP is a trusted IT partner specialising in on-premise, hybrid and cloud services, with deep expertise across both Microsoft and Oracle technologies. As a certified Microsoft Solutions Partner, DSP helps organisations modernise their infrastructure, optimise SQL Server environments, and leverage the full power of Microsoft Azure. From cloud migrations and managed services to performance tuning and high availability, DSP delivers tailored solutions that maximise uptime, reduce costs, and support digital transformation.

In addition to its Microsoft credentials, DSP is also a leading Oracle Partner, recognised as an Oracle Cloud Solutions Provider and Oracle Managed Services Expertise holder.

We work closely with Oracle on complex cloud and on-premises projects, including OCI migrations, Autonomous Database deployments, and Engineered Systems.

DSP's wider ecosystem of partnerships includes Amazon Web Services (AWS) and Google Cloud Platform (GCP) enabling the business to deliver secure, scalable, and flexible multi-cloud solutions that align with each customer's unique needs. With a team of certified experts, 24/7 support, and a customer-first approach, DSP is the partner of choice for organisations seeking enterprise-grade IT services with a personal touch.

Service Offering



SERVICES OVERVIEW

SQL Server Managed Services

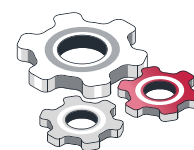
Service

DSP's SQL Server Managed Services provide proactive, expert-led management of your SQL Server environment to ensure optimal performance, availability, and security. Our service includes 24/7 monitoring, incident response, performance tuning, patching, backup and recovery, and capacity planning. Delivered by Microsoft-certified professionals, the service is tailored to meet the needs of each customer, whether hosted on-premises, in Azure, or in a hybrid environment.



Business Need

Organisations rely on SQL Server to run critical applications, but managing these environments in-house can be complex, resource-intensive, and costly. Common challenges include skills gaps, inconsistent performance, lack of 24/7 coverage, and increasing demands for security, compliance, and high availability. DSP's SQL Server Managed Services address these challenges by providing dedicated expertise, operational consistency, and a scalable support model, enabling organisations to reduce risk, control costs, and focus on innovation.



Price

This service is priced in accordance with the SFIA Rate Card attached. Projects can be priced either on a Time & Materials or Fixed Price basis.



SERVICES OVERVIEW

SQL Server Managed Services

Features

- 24x7x365 performance monitoring & alerting
- Continuous maintenance and automated patching
- Proactive database performance tuning
- Weekly, monthly or quarterly 'health checks'
- Hotline support service
- Management information reporting



Key Outcomes

- Typical reduction in operational costs of up to 70%
- An 'always on' team member available to help
- A team of experts with vast collective knowledge
- Minimised downtime and greater performance
- Reduced knowledge loss if an in-house DBA moves on
- Filled skills gaps in your in-house team
- Be always up to date with the latest technology without needing to invest in training



On-boarding/Off-boarding

Prior to the execution of the Order, the Supplier and the Buyer will agree the scope of the exit plan for the Services and a timescale for delivering an exit plan to ensure continuity of service.



SERVICES OVERVIEW

SQL Server Modernisation

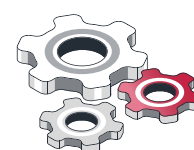
Service

SQL Server Modernisation services help organisations upgrade, consolidate, and transform their SQL Server estates. Whether moving from legacy versions, adopting Platform-as-a-Service (PaaS) in Azure, or optimising licensing and performance, DSP delivers end-to-end expertise. Our approach includes assessment, roadmap planning, migration, and post-migration support. DSP enables businesses to improve scalability, security, and manageability while reducing technical debt and future-proofing their data estate.



Business Need

Many organisations are running legacy SQL Server environments that are costly to maintain, difficult to scale, and increasingly vulnerable to security and compliance risks. End-of-support versions, hardware limitations, and outdated architectures can hinder performance and innovation. As businesses look to adopt cloud-first or hybrid strategies, there is a growing need to modernise SQL Server estates to align with digital transformation goals. SQL Server Modernisation addresses these challenges by enabling improved efficiency, reduced operational risk, and greater agility, unlocking the full potential of data in a secure, future-ready platform.



Price

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SERVICES OVERVIEW

SQL Server Modernisation

Features

- Assessment of current SQL Server estate
- Upgrade to supported SQL Server versions
- Instance and license optimisation
- Enhanced security and compliance
- High availability and DR design
- Post-modernisation support options



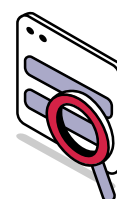
Key Outcomes

- Improved performance and scalability
- Reduced operational and licensing costs
- Enhanced security and compliance posture
- Elimination of technical debt and legacy risk
- Greater agility through cloud-ready architecture
- Increased availability and disaster resilience
- Future-proofed data platform aligned with business goals



Termination Terms

Please refer to the Supplier Terms and Conditions for this service.



SERVICES OVERVIEW

SQL Server Consultancy

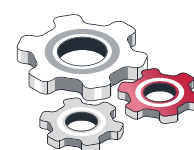
Service

SQL Server Consultancy services provide expert guidance and hands-on support to help organisations get the most out of their SQL Server environments. Whether addressing performance issues, planning a migration, optimising licensing, or designing high availability and disaster recovery solutions, our consultants bring deep technical expertise and industry experience. We offer flexible consultancy engagements, ranging from short-term troubleshooting to strategic long-term projects, tailored to each client's specific needs.



Business Need

As technology rapidly evolves, many organisations find themselves constrained by legacy SQL Server environments that are no longer fit for purpose. Outdated versions can pose significant risks, including security vulnerabilities, performance bottlenecks, rising support costs, and compliance issues. Additionally, the shift towards cloud adoption and digital transformation demands a more agile, scalable, and cost-effective data platform. Modernising SQL Server estates is essential to eliminate technical debt, unlock new capabilities, and ensure the infrastructure can support future growth, innovation, and regulatory requirements.



Price

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SERVICES OVERVIEW

SQL Server Consultancy

Features

- Performance tuning and query optimisation
- Health checks and environment assessments
- High availability and disaster recovery planning
- SQL Server upgrades and migrations
- Cloud readiness and Azure architecture design
- Security and compliance reviews
- Licensing analysis and cost optimisation
- Troubleshooting and issue resolution
- Flexible consultancy engagements (remote or on-site)



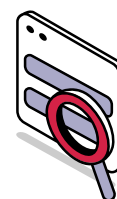
Key Outcomes

- Optimised SQL Server performance and reliability
- Reduced downtime and faster issue resolution
- Improved security and compliance posture
- Clear roadmap for upgrades and migrations
- Cost savings through efficient licensing and resource use
- Enhanced scalability and cloud readiness
- Increased confidence in SQL Server infrastructure
- Tailored solutions aligned with business objectives



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SERVICES OVERVIEW

SQL Server Health Check

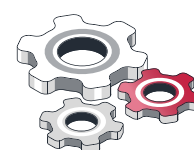
Service

SQL Server Health Check service offers a comprehensive, expert-led assessment of your SQL Server environment to identify performance bottlenecks, security vulnerabilities, configuration issues, and risks that could impact availability or compliance. Through detailed analysis and diagnostics, our certified consultants provide actionable insights and recommendations tailored to your business needs. This proactive review helps organisations optimise their SQL Server setup, improve stability, reduce downtime, and plan for future growth with confidence.



Business Need

SQL Server environments are critical to business operations, yet they often face challenges such as performance degradation, security gaps, misconfigurations, and unaddressed risks that can lead to downtime or data loss. Without regular review and optimisation, these issues may go unnoticed until they cause significant disruption. Organisations need a proactive, comprehensive health check to gain visibility into their SQL Server estate, ensure it operates efficiently, securely, and aligns with best practices, helping to prevent costly outages and support business continuity.



Price

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SERVICES OVERVIEW

SQL Server Health Check

Features

- Comprehensive performance analysis
- Configuration and settings review
- Security and compliance assessment
- Backup and recovery validation
- Resource utilisation and capacity planning
- Identification of bottlenecks and risks
- Detailed health check report with recommendations
- Prioritised action plan for improvements
- Optional follow-up consultancy support



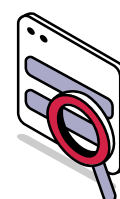
Key Outcomes

- Enhanced SQL Server performance and stability
- Improved security and compliance posture
- Reduced risk of unexpected downtime
- Clear visibility into environment health and risks
- Optimised resource utilisation and capacity planning
- Actionable recommendations for immediate and long-term improvements
- Increased confidence in database reliability and availability



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SERVICES OVERVIEW

SQL Server Migration to Cloud

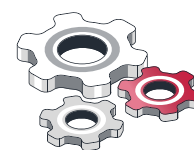
Service

SQL Server Migration to Cloud service helps organisations seamlessly transition their on-premises SQL Server databases to cloud platforms. Our end-to-end approach covers assessment, planning, migration, and post-migration optimisation. Leveraging industry best practices and automation tools, DSP enables a smooth move to cloud-native solutions like Azure SQL Database, Managed Instance, or SQL Server on Azure VMs. This service empowers businesses to unlock cloud scalability, improve performance, enhance security, and reduce infrastructure costs while accelerating digital transformation initiatives.



Business Need

Many organisations face increasing pressure to modernise their IT infrastructure by moving from on-premises to cloud environments. Traditional SQL Server deployments can be costly to maintain, difficult to scale, and may not meet evolving business demands for agility, security, and disaster recovery. Migrating SQL Server to the cloud addresses these challenges by enabling improved performance, cost efficiency, and business continuity. It also supports digital transformation by providing a foundation for innovation, simplified management, and seamless integration with cloud-native services.



Price

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SERVICES OVERVIEW

SQL Server Migration to Cloud

Features

- Comprehensive environment assessment and migration planning
- Compatibility and readiness analysis for cloud platforms
- Data migration using proven tools and automation
- Minimal downtime migration strategies
- Security and compliance configuration
- Post-migration performance tuning and optimisation
- Backup, disaster recovery, and high availability setup
- Knowledge transfer and documentation for ongoing cloud management



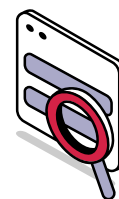
Key Outcomes

- Seamless transition to a scalable, secure cloud environment
- Reduced infrastructure and maintenance costs
- Improved database performance and availability
- Enhanced disaster recovery and business continuity
- Greater agility to support evolving business needs
- Simplified management with cloud-native tools
- Accelerated digital transformation initiatives
- Increased compliance with industry standards and regulations



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SERVICES OVERVIEW

SQL Server Database Performance & Optimisation

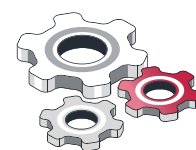
Service

This service is designed to enhance the efficiency, speed, and reliability of your SQL Server databases. Our team conducts thorough analysis and tuning of queries, indexes, configurations, and resource usage to eliminate bottlenecks and improve overall system responsiveness. Whether on-premises or in the cloud, this service ensures your databases operate at peak performance, supporting critical business applications with minimal latency and maximum uptime.



Business Need

Slow or inefficient SQL Server databases can significantly impact business operations, leading to poor application performance, frustrated users, and lost productivity. As data volumes grow and workloads become more complex, maintaining optimal database performance requires specialised expertise that many organisations lack in-house. Without regular tuning and optimisation, systems risk increased downtime, and higher infrastructure costs. Improving SQL Server performance is essential to ensure fast, reliable access to critical data, support business agility, and maximise return on investment.



Price

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SERVICES OVERVIEW

SQL Server Database Performance & Optimisation

Features

- Detailed query and index performance analysis
- Resource utilisation and wait statistics review
- Database configuration and parameter tuning
- Identification and resolution of bottlenecks
- Execution plan analysis and optimisation
- Proactive monitoring and alerting setup
- Performance baseline creation and benchmarking
- Recommendations for hardware or cloud resource adjustments
- Ongoing optimisation and performance reporting



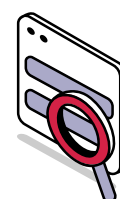
Key Outcomes

- Faster query response times and improved application performance
- Increased database stability and reliability
- Reduced resource consumption and infrastructure costs
- Minimised downtime and quicker issue resolution
- Enhanced user experience and productivity
- Clear visibility into performance trends and potential risks
- Optimised use of cloud or on-premises resources
- Proactive identification of future performance bottlenecks



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SERVICES OVERVIEW

SQL Server Cost Optimisation

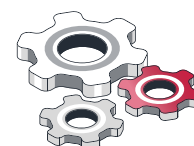
Service

This service helps organisations identify and implement strategies to reduce their overall SQL Server licensing, infrastructure, and operational expenses. By analysing usage patterns, workload demands, and licensing agreements, our experts provide tailored recommendations that balance cost savings with performance and compliance. DSP optimises resource allocation, right-sizes infrastructure, and maximises licensing efficiency, enabling you to control costs while maintaining a robust and scalable SQL Server environment.



Business Need

SQL Server environments can represent a significant portion of IT expenditure, especially as data volumes grow and workloads increase. Without careful management, organisations often face inflated licensing fees, over-provisioned infrastructure, and inefficient resource usage, leading to unnecessary costs. Optimising SQL Server costs is essential to maximise return on investment while maintaining performance and compliance. Organisations require expert guidance to identify cost-saving opportunities, avoid waste, and align their SQL Server strategy with financial and operational goals.



Price

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SERVICES OVERVIEW

SQL Server Cost Optimisation

Features

- Comprehensive analysis of SQL Server licensing and usage
- Infrastructure rightsizing and resource optimisation
- Identification of underutilised or idle resources
- Evaluation of on-premises vs. cloud cost models
- Licensing strategy review and optimisation
- Implementation of cost-saving configurations and policies
- Automated monitoring for cost anomalies and inefficiencies
- Recommendations for reserved instances and hybrid benefits
- Reporting and ongoing cost management support



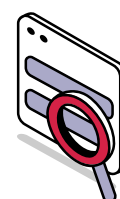
Key Outcomes

- Reduction in SQL Server licensing and infrastructure costs
- Improved resource utilisation and elimination of waste
- Optimised balance between cost, performance, and compliance
- Greater financial predictability and budget control
- Enhanced cloud cost efficiency and ROI
- Clear insights into cost drivers and saving opportunities
- Continuous monitoring to prevent cost overruns
- Strategic alignment of SQL Server spend with business goals



Termination Terms

Please refer to the Supplier Terms and Conditions for this service.



SERVICES OVERVIEW

SQL Server Disaster Recovery & High Availability

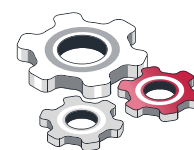
Service

This service ensures your critical databases remain available and resilient in the face of outages, failures, or disasters. We design, implement, and manage robust solutions leveraging technologies such as failover clustering and cloud-based disaster recovery options. Our service includes comprehensive planning, testing, and optimisation to minimise downtime and data loss, aligned with your organisation's recovery time objectives (RTO) and recovery point objectives (RPO).



Business Need

Unexpected outages, hardware failures, or disasters can lead to costly downtime, data loss, and damage to reputation. Many organisations lack the expertise or resources to design and maintain resilient environments that meet strict recovery time and recovery point objectives. Implementing robust disaster recovery and high availability solutions is essential to ensure continuous database access, minimise business disruption, and safeguard data integrity, helping organisations meet compliance requirements and maintain customer trust.



Price

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SERVICES OVERVIEW

SQL Server Disaster Recovery & High Availability

Features

- Design and implementation of Always On Availability Groups
- Failover clustering configuration and management
- Cloud-based disaster recovery solutions (e.g., Azure Site Recovery)
- Backup and restore strategy optimisation
- RTO and RPO alignment
- Regular failover testing and validation
- Continuous monitoring and alerting for availability issues
- Automated failover and failback processes
- Documentation and runbook development for disaster scenarios



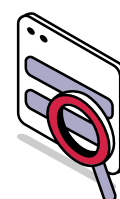
Key Outcomes

- Minimised downtime and rapid recovery from failures
- Enhanced data protection and reduced risk of data loss
- Improved business continuity and operational resilience
- Compliance with regulatory and audit requirements
- Increased confidence in database availability and reliability
- Automated failover reduces manual intervention and errors
- Regular testing ensures preparedness for disaster scenarios
- Clear documentation supports efficient incident response



Termination Terms

Please refer to the Supplier Terms and Conditions for this service.



BUYER RESPONSIBILITIES

Please refer to the Terms and Conditions associated with this service on the Platform. These terms may include additional Buyer obligations or costs that are not detailed elsewhere.

The Buyer responsibilities as part of this service with DSP are as follows:

- Provide all reasonably requested resources, stakeholders, information, and materials promptly to support service delivery.
- Assign appropriate process and subject matter experts to collaborate with DSP in designing the solution.
- Supply business users to perform user acceptance testing according to the agreed plan.
- Procure all necessary software licenses and subscriptions, including SaaS, PaaS, and IaaS, ensuring all environments are provisioned for security and performance to meet Buyer requirements.
- Provide access to existing systems or data required for migration purposes.
- Supply test instances of any third-party systems necessary for testing inbound or outbound interfaces.
- Make relevant employees available for training as needed.
- Ensure the Buyer's project team is empowered to make timely decisions to facilitate smooth progress.
- Fulfil all obligations outlined in the Agreement clauses and associated Schedules.
- Comply with applicable laws and regulations, and direct DSP regarding any business-specific processes and procedures that must be followed.
- Review and sign off all deliverables promptly based on agreed acceptance criteria.

If these responsibilities do not align with your expectations, please contact DSP to discuss potential adjustments to our approach.

SKILLS & KNOWLEDGE TRANSFER

DSP recognises that skills and knowledge transfer is a fundamental part of delivering G-Cloud services to public sector clients. Wherever possible and applicable, knowledge transfer is incorporated into the service delivery plan agreed at the start of each engagement. Our consultants and engineers have significant experience in providing effective skills transfer to public sector organisations operating within the G-Cloud framework.

To ensure consistency and effectiveness, DSP utilises a structured approach tailored to the specific topic, identified skills gaps, and individual client needs. This approach follows our proven Assess-Plan-Implement framework, which guides the entire knowledge transfer process, from understanding objectives and planning training delivery to executing and evaluating success. This framework is designed to empower public sector teams to sustain and drive ongoing change long after the formal service period ends, fully aligned with G-Cloud best practices.

ACCREDITATIONS/AWARDS

DSP are a trusted and accredited Microsoft Data and AI Partner with over 25 years of experience designing, implementing, and supporting Microsoft solutions across a wide range of industry sectors. We hold numerous expertise certifications, our UK-based teams of Microsoft DBAs and Architects hold over 150 certifications combined and regularly complete the latest training and certifications provided by Microsoft.

CUSTOMER SUCCESS



Torbay Council SQL Server Upgrade and SQL Server Managed Service

READ MORE 



SQL Server Upgrade for Financial Services Organisation

READ MORE 

"It was really impressive how quickly DSP got on board with our systems and processes in order to start delivering results from the outset. It was really impressive how quickly DSP got on board with our systems and processes in order to start delivering results from the outset."

Zopa



SQL Server Data Platform Modernisation for an Oil & Gas Company

READ MORE 



Microsoft SQL Server performance tuning and support for Zopa

READ MORE 

"DSP talked us through the options and considerations involved and produced a work plan which provided us with a modern database estate with minimal impact on business whilst implementation was underway. We also choose DSP to monitor and support our new database estate and this has been beneficial in freeing up resources on-site."

Torbay Council



LET'S WORK TOGETHER

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