



G-CLOUD 15

ORACLE ENGINEERED SYSTEMS

2025

ORACLE

Partner

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ABOUT DSP



DSP is a leading IT services provider specialising in the design, delivery, and management of enterprise infrastructure and data platforms, on-premises, hybrid and in the cloud. As a long-standing Oracle partner with multiple accreditations, including Oracle Cloud Solutions Provider (CSP), Oracle Cloud Managed Services Provider (MSP), and Oracle Engineered Systems Expertise, DSP is recognised for its deep technical capabilities and trusted delivery of Oracle solutions across databases, applications, infrastructure, and analytics.

Our Oracle Centre of Excellence is at the heart of our operations, supporting customers through every stage of their cloud journey, from strategy and migration to optimisation and managed

services. Whether it's Autonomous Database, Exadata, OCI, or Oracle Cloud@Customer, DSP helps businesses unlock value, enhance performance, and reduce operational risk.

In addition to our Oracle expertise, DSP also partners with AWS, Microsoft, and Google Cloud, enabling us to support hybrid and multi-cloud strategies that are tailored to each customer's unique needs. This multi-cloud capability allows us to offer truly independent, outcome-driven advice and deliver secure, scalable, and cost-effective solutions, regardless of platform.

With a reputation built on trust, technical excellence, and customer success, DSP serves organisations across regulated industries including financial services, public sector, healthcare, and professional services.

Service Offering



SERVICES OVERVIEW

Oracle Engineered Systems services listed on G Cloud 15

Exadata Consultancy

- Exadata Proof of Concepts
- Exadata Refresh
- Exadata Implementation
- Exadata Component Upgrades
- Exadata Migrations
- Exadata Performance Optimisation
- Exadata Patching Review & Development
- Exadata Cloud at Customer (ExaCC)
- On-Premise to ExaCC Migration
- Reducing Oracle Licensing costs with ExaCC
- Exadata Workload & Capacity Planning
- Exadata Architecture Review
- PCA Configuration

Exadata Managed Services

Oracle Database Appliance (ODA) Support & Managed Services

Oracle Database Appliance (ODA) Consultancy

- Oracle Database Appliance (ODA) Implementation/Installation
- Oracle Database Appliance (ODA) Performance Optimisation
- Oracle Database Appliance (ODA) Upgrades
- Oracle Database Appliance (ODA) Migration
- Oracle Database Appliance (ODA) Architecture Review
- Oracle Database Appliance (ODA) Cloud

BUSINESS NEED

Public sector organisations often face complex challenges such as ageing infrastructure, limited internal IT resources, strict regulatory requirements, and increasing demand for digital public services. These pressures drive the need for modern, high-performance database platforms that can deliver scalability, security, and reliability without excessive overhead.

By turning to DSP for their Engineered Systems needs, specifically Exadata and Oracle Database Appliance (ODA), public sector bodies gain access to expertly architected, pre-integrated solutions that simplify operations and reduce risk. DSP helps these organisations consolidate database workloads, dramatically improve performance, and ensure high availability for mission-critical applications.

With DSP's deep Oracle expertise and ongoing managed services, public sector teams can modernise legacy environments, remain compliant with data protection standards, and focus more on strategic priorities such as citizen engagement and digital transformation, without compromising on budget or service quality.

Talk to DSP about:



- 24/7 monitoring and incident response
- Performance tuning and optimisation
- Patching and upgrades
- Capacity planning and scalability
- Backup and disaster recovery management
- Security and compliance management
- Health checks and proactive maintenance
- System architecture and configuration
- Licensing advisory and optimisation
- Integration with hybrid cloud or multi-cloud environments
- Knowledge transfer and training

OUR APPROACH

Exadata Cloud Service / Exadata Cloud@Customer

DSP helps organisations take full advantage of Oracle's high-performance cloud infrastructure by delivering tailored implementations of Exadata Cloud Service and Exadata Cloud@Customer. We design, deploy, and manage these solutions to provide the benefits of cloud scalability and agility with enterprise-grade performance, security, and control.

Exadata Consultancy

Our consultancy services are designed to help organisations maximise the value of their Exadata investment. From initial planning to long-term optimisation, our Oracle experts provide strategic advice and technical guidance aligned to business goals, helping clients make informed, efficient, and cost-effective decisions.

Exadata Proof of Concepts

DSP offers hands-on Proof of Concepts (PoCs) to demonstrate Exadata's real-world performance and suitability for specific workloads. We set up realistic test environments, enabling organisations to validate functionality, performance gains, and ROI before full-scale implementation.

Exadata Refresh

We guide organisations through hardware and software refresh cycles for existing Exadata environments. DSP ensures upgrades are completed with minimal disruption, improved efficiency, and aligned with current and future performance requirements.

Exadata Implementation

DSP delivers full lifecycle Exadata implementations, from planning and configuration through to deployment and go-live. Our experienced engineers ensure the system is aligned to best practices and optimised from day one for availability, performance, and scalability.

Exadata Component Upgrades

We manage component-level upgrades, such as storage, compute nodes, or firmware, to keep Exadata platforms up to date without risk. Our approach ensures business continuity and compatibility with Oracle's latest features and security updates.

OUR APPROACH

Exadata Migrations

DSP has a proven methodology for migrating on-premise or legacy environments to Exadata, with minimal downtime and risk. We handle assessment, planning, data movement, testing, and go-live support to ensure a seamless transition.

Exadata Performance Optimisation

We analyse Exadata workloads and configurations to identify and resolve bottlenecks, tuning performance across the stack. This includes SQL optimisation, storage configuration reviews, and resource balancing to maximise throughput and efficiency.

Exadata Patching Review & Development

DSP provides proactive patching services, including review, planning, and execution. We reduce risk and downtime through thorough testing and rollback planning, ensuring environments stay secure and performant.

Exadata Cloud at Customer (ExaCC)

DSP helps clients harness the power of ExaCC by implementing and managing this hybrid solution in line with organisational security, data sovereignty, and compliance. We bring cloud benefits on-premise, with tailored architectures and ongoing support.

On-Premise to ExaCC Migration

Our team delivers structured migrations from on-prem environments to ExaCC, using proven tools and processes to ensure data integrity and minimal disruption. We modernise infrastructure while preserving security and governance frameworks.

Reducing Oracle Licensing Costs with ExaCC

DSP helps organisations optimise licensing by leveraging ExaCC's architecture to reduce CPU consumption, consolidate workloads, and apply licence-efficient configurations. We balance performance and cost to deliver measurable savings.

Exadata Workload & Capacity Planning

We assess current and projected workloads to ensure Exadata environments are right-sized and future-proofed. DSP's proactive planning services prevent over-provisioning and performance shortfalls.

OUR APPROACH

Exadata Architecture Review

DSP conducts in-depth reviews of existing Exadata deployments, assessing configuration, scalability, resilience, and alignment with business goals. We provide actionable recommendations to improve stability, performance, and cost-effectiveness.

PCA Configuration

Our team provides expert configuration of Oracle Private Cloud Appliance (PCA) to support diverse workloads in a secure, scalable private cloud. We align PCA deployments with modern hybrid cloud strategies and integration requirements.

Exadata Managed Services

DSP delivers proactive, 24/7 managed services for Exadata environments, including monitoring, incident resolution, patching, and optimisation. We act as an extension of the customer's team, ensuring systems remain secure, stable, and high-performing.

Oracle Database Appliance (ODA) Support & Managed Services

Our managed services for ODA cover everything from system monitoring and health checks to patching and performance tuning. DSP ensures ODA environments are fully supported, compliant, and aligned with operational goals.

Oracle Database Appliance (ODA) Consultancy

DSP provides strategic consultancy for ODA deployments, helping customers choose the right model, architecture, and configuration to suit their needs. We focus on simplicity, efficiency, and ROI.

Oracle Database Appliance (ODA) Implementation/Installation

We deliver end-to-end ODA installations, from racking and stacking to database setup and integration. Our team ensures each implementation is done quickly, securely, and according to Oracle best practices.

Oracle Database Appliance (ODA) Performance Optimisation

Our experts fine-tune ODA environments to resolve inefficiencies, enhance responsiveness, and reduce resource consumption. We focus on storage, memory, CPU, and workload balancing to achieve optimal results.

OUR APPROACH

Oracle Database Appliance (ODA) Upgrades

DSP manages software and hardware upgrades for ODA, ensuring minimal disruption and full compatibility with your applications and database workloads. We provide upgrade planning, testing, and rollback strategies.

Oracle Database Appliance (ODA) Migration

We handle the migration of workloads from legacy systems to ODA, managing end-to-end processes to ensure data integrity and service continuity. Our approach reduces downtime and accelerates ROI.

Oracle Database Appliance (ODA) Architecture Review

DSP evaluates ODA environments to ensure architectural design meets business, security, and performance requirements. We provide practical recommendations to optimise design, improve efficiency, and reduce risk.

Oracle Database Appliance (ODA) Cloud

We support hybrid and cloud-enabled ODA deployments, helping organisations integrate with Oracle Cloud Infrastructure (OCI) for backup, disaster recovery, or full cloud transition. Our services bridge on-prem and cloud for maximum flexibility.

METHODOLOGY & TRANSFORMATION

DSP follows a proven, structured methodology that ensures the successful delivery of Engineered Systems services, from initial engagement through to long-term optimisation. Our approach is grounded in industry best practices and tailored to each organisation's unique needs. We begin with a discovery and assessment phase to fully understand the current environment, challenges, and objectives. This informs a detailed design and planning stage, followed by implementation or migration using robust governance, minimal disruption, and clear success criteria. Post-deployment, we focus on transformation, optimising performance, reducing operational overhead, and enabling new capabilities through automation, cloud integration, and proactive support. Whether modernising legacy infrastructure or delivering hybrid cloud solutions, our methodology delivers measurable outcomes aligned with service efficiency, compliance, and business growth.

BUYER RESPONSIBILITIES

Please refer to the Terms and Conditions associated with this service on the Platform. These terms may include additional Buyer obligations or costs that are not detailed elsewhere.

The Buyer responsibilities as part of this service with DSP are as follows:

- Provide all reasonably requested resources, stakeholders, information, and materials promptly to support service delivery.
- Assign appropriate process and subject matter experts to collaborate with DSP in designing the solution.
- Supply business users to perform user acceptance testing according to the agreed plan.
- Procure all necessary software licenses and subscriptions, including SaaS, PaaS, and IaaS, ensuring all environments are provisioned for security and performance to meet Buyer requirements.
- Provide access to existing systems or data required for migration purposes.
- Supply test instances of any third-party systems necessary for testing inbound or outbound interfaces.
- Make relevant employees available for training as needed.
- Ensure the Buyer's project team is empowered to make timely decisions to facilitate smooth progress.
- Fulfil all obligations outlined in the Agreement clauses and associated Schedules.
- Comply with applicable laws and regulations, and direct DSP regarding any business-specific processes and procedures that must be followed.
- Review and sign off all deliverables promptly based on agreed acceptance criteria.

If these responsibilities do not align with your expectations, please contact DSP to discuss potential adjustments to our approach.

PROTECTION OF DATA

DSP places data protection at the core of every engagement, ensuring all services are designed and managed in line with UK public sector security standards, including GDPR, ISO 27001, and the Government's Cloud Security Principles.

ON-BOARDING & OFF-BOARDING

Prior to the execution of the Order, the Supplier and the Buyer will agree the scope of the exit plan for the Services and a timescale for delivering an exit plan to ensure continuity of service.

SKILLS & KNOWLEDGE TRANSFER

DSP recognises that skills and knowledge transfer is a fundamental part of delivering G-Cloud services to public sector clients. Wherever possible and applicable, knowledge transfer is incorporated into the service delivery plan agreed at the start of each engagement. Our consultants and engineers have significant experience in providing effective skills transfer to public sector organisations operating within the G-Cloud framework.

To ensure consistency and effectiveness, DSP utilises a structured approach tailored to the specific topic, identified skills gaps, and individual client needs. This approach follows our proven Assess-Plan-Implement framework, which guides the entire knowledge transfer process, from understanding objectives and planning training delivery to executing and evaluating success. This framework is designed to empower public sector teams to sustain and drive ongoing change long after the formal service period ends, fully aligned with G-Cloud best practices.

ACCREDITATIONS & ADVOCACY

With 67 Oracle assessments completed, DSP offers tailored Exadata solutions, migrations, and managed services. Our expertise spans the wider Oracle ecosystem, from NAS and ZDLRA to Primavera and StorageTek, delivering technically robust, commercially compelling solutions that unlock the full value of Engineered Systems. What sets DSP apart is how we integrate Engineered Systems expertise into a broader value proposition. With an in-depth understanding of Oracle DB/MW/Apps licensing, packs, and operational models, we develop comprehensive ROI-focused frameworks for our clients.

ORDERING & INVOICING

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements for our service in more detail.

FURTHER INFORMATION

For more information about this or any of our G-Cloud services, please contact our G Cloud Team.

Phone: +44 (0) 203 880 1686

Email: gcloud@dsp.co.uk including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.



DSP provides Exadata and ZFS Storage bespoke solutions for Premier Farnell

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DSP supports Liverpool Victoria (LV) with infrastructure modernisation and optimisation

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"Premier Farnell engaged with DSP to perform an Architecture Review of their current systems and to seek guidance on options to meet the business's technical and operational objectives. DSP was chosen due to their many years of experience with Oracle database and Oracle products and their excellent reputation within the Oracle User Group community."

Premier Farnell



LET'S WORK TOGETHER

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