



G-CLOUD 15

HOSTING

2025

ORACLE

Partner



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ABOUT DSP



DSP is a leading Cloud Services Provider specialising in the design, delivery, and management of business-critical data platforms across Oracle, Microsoft, AWS, and Google Cloud environments. With decades of experience and deep technical expertise, DSP helps organisations modernise, optimise, and secure their infrastructure, wherever it resides.

As a trusted Oracle Partner, Microsoft Solutions Partner, AWS Select Partner, and Google Cloud Partner, DSP delivers end-to-end services that empower customers to harness the full potential of multi-cloud ecosystems. From cloud migration and database modernisation to 24x7 managed services and proactive optimisation, DSP ensures performance, resilience, and cost-efficiency at

every stage of the digital journey.

Our mission is simple: to help businesses innovate faster, operate smarter, and achieve more through intelligent cloud solutions backed by world-class service and industry-recognised expertise.

Service Offering





SERVICES OVERVIEW

DSP Hosting services listed on G Cloud 15

- Hybrid Cloud Hosting Solutions
- Managed Hosting for Oracle E-Business Suite
- Microsoft Azure Hosting for SQL Server
- Oracle Cloud Hosting (OCI)
- Disaster Recovery Hosting in Oracle / Azure Cloud
- Private Cloud Hosting
- Cloud Hosting for BI & Analytics (OBIEE / Hyperion)
- Database Hosting (Oracle, SQL Server)

Service Summary

DSP's Oracle Cloud Hosting (OCI) service provides secure, scalable, and high-performance cloud hosting for Oracle workloads on Oracle Cloud Infrastructure (OCI). As a Gartner-recognised Oracle Cloud Managed Services Provider (MSP) and long-standing Oracle Partner, DSP delivers a fully managed hosting service that combines OCI's next-generation infrastructure with DSP's extensive Oracle expertise.

Our service enables organisations to host Oracle workloads with confidence, whether databases, middleware, or full application stacks, supported by DSP's 24/7 proactive monitoring, optimisation, and incident management.

Key Features

- Hosting and management of Oracle databases, middleware, and applications on OCI.
- Design and deployment of OCI tenancy, networking, and security architecture.
- Hosting options for IaaS, PaaS, and SaaS layers.
- Integration with on-premises or third-party cloud environments (e.g., Azure, AWS).
- Continuous patching, backup, and health checks for all hosted environments.
- Proactive cost monitoring and optimisation recommendations.
- 24/7/365 support via DSP's UK-based Service Desk.
- Automated performance tuning and capacity management.
- Multi-tenancy and private tenancy hosting options.

Service Benefits

- Optimised for Oracle: Built and managed by accredited Oracle Cloud experts.
- Resilient and Secure: Enterprise-grade SLAs with advanced OCI security controls.
- Cost-Effective: Proven cost savings through proactive management and right-sizing.
- Performance-Driven: Tuned specifically for Oracle workloads with guaranteed high availability.

- Simplified Management: DSP acts as an extension of your IT team, managing infrastructure end-to-end.
- Scalable on Demand: Rapid provisioning and scaling of compute and storage resources.
- Compliance Ready: Aligned with ISO 27001, Cyber Essentials Plus, and GDPR standards.

Technical Features

- OCI Compute, Block Storage, Object Storage, and Networking (VCN, Load Balancers, VPN, FastConnect).
- OCI Database Services including Oracle Autonomous Database, Exadata Cloud Service, and Database Cloud Service.
- OCI Identity and Access Management (IAM) for secure user control.
- Optional integration with Oracle Cloud Guard, Logging Analytics, and Security Zones.
- High Availability (HA) and Disaster Recovery (DR) architectures across multiple Availability Domains.
- Full monitoring and alerting through DSP's centralised monitoring platform.
- Automated patch management, cloning, and configuration drift detection.

Service Options / Add-ons

- OCI Landing Zone design and implementation.
- Multi-cloud integration (Azure-OCI Interconnect).
- Database and middleware migration to OCI.
- Backup and Disaster Recovery hosting.
- 24/7 Managed Service wrap with incident response.
- OCI cost and performance assessments.

Why DSP? / Differentiators

- Oracle Partner of Excellence: Decades of experience across Oracle technologies.
- Gartner-Recognised MSP: Trusted for managed services excellence.
- Certified Cloud Experts: OCI-certified architects, DBAs, and engineers.
- Proactive by Design: Health checks, capacity reviews, and ongoing optimisation included.
- Customer Success Focus: Proven track record across public sector and enterprise clients.
- Secure & Compliant: All environments managed within DSP's ISO 27001 framework.

Onboarding and Offboarding

Onboarding:

- Initial discovery workshop to define business, security, and technical requirements.
- OCI tenancy and network design tailored to customer architecture.
- Migration or deployment of workloads using DSP's structured onboarding methodology.
- Service handover and knowledge transfer to DSP's 24/7 support team.

Offboarding:

- Full data extraction and handover to the customer or third party.
- Secure data deletion upon confirmation.
- Optional assistance with migration to another hosting environment.

Service Management

- Managed through DSP's Service Management Framework, aligned with ITIL best practices.
- Dedicated Service Delivery Manager (SDM) for strategic oversight and customer communication.
- Monthly service reports covering SLAs, incidents, and performance metrics.
- Monthly / Quarterly service reviews to assess optimisation and future improvements.

Service Summary

DSP's Hybrid Cloud Hosting Solutions enable organisations to leverage the best of both on-premises and cloud environments through a unified hosting strategy. Combining Oracle Cloud Infrastructure (OCI), Microsoft Azure, and private cloud platforms, DSP delivers secure, scalable, and integrated hosting designed for performance, compliance, and cost efficiency.

Our hybrid approach provides the flexibility to host critical workloads where they perform best, while maintaining centralised visibility, control, and management.

Key Features

- Design, implementation, and management of hybrid cloud architectures.
- Seamless integration between OCI, Azure, and private environments.
- Secure connectivity via VPN, FastConnect, and ExpressRoute.
- Centralised monitoring and unified management of all hosted assets.
- Automated backup, patching, and health checks across environments.
- Proactive cost optimisation and usage analysis.
- 24/7/365 managed service and incident response.

Service Benefits

- Flexibility: Run workloads across the most suitable environment.
- Resilience: Improved continuity through cross-platform redundancy.
- Compliance: Data residency and regulatory control retained.
- Optimised Performance: Match application demands to ideal hosting platforms.
- Cost Control: Reduce infrastructure waste via intelligent workload placement.

Technical Features

- OCI-Azure Interconnect integration.
- Multi-cloud orchestration and automation tools.
- Secure VPN and network segmentation.
- Integration with existing identity providers (e.g., Azure AD).
- Standardised backup and DR capabilities.
- Managed patching and update schedules across platforms.

Service Options / Add-ons

- Multi-cloud landing zone setup.
- Cross-cloud DR and failover configuration.
- Database replication between OCI and Azure.
- Full hybrid managed service wrap.

Why DSP? / Differentiators

- Proven expertise across Oracle, Azure, and on-prem platforms.
- Experience in regulated and hybrid environments.
- Strategic Oracle and Microsoft partnerships.
- Certified cloud engineers and architects.
- Proactive service management underpinned by ISO 27001 processes.

Onboarding and Offboarding

- Onboarding: Assessment, architecture design, and connectivity configuration between environments.
- Offboarding: Decommissioning of connections, secure data transfer, and full documentation handover.

Managed Hosting for Oracle E-Business Suite

Service Summary

DSP's Managed Hosting for Oracle E-Business Suite (EBS) provides a secure, optimised, and fully managed hosting environment for EBS applications. Delivered on Oracle Cloud Infrastructure or hybrid models, the service ensures high availability, strong performance, and compliance across all EBS modules. DSP's Oracle-certified team manages everything from infrastructure to patching and database tuning.

Key Features

- Hosting for Oracle EBS environments (R12 and later).
- End-to-end management of application, middleware, and database tiers.
- Regular EBS patching and cloning.
- Integration with OCI, Azure, or private cloud infrastructure.
- 24/7 proactive monitoring, backup, and alerting.
- Optimisation of concurrent manager performance and database health.

Service Benefits

- Reduced Overhead: DSP manages infrastructure, freeing internal IT.
- Enhanced Stability: Enterprise-grade uptime with proactive monitoring.
- Security & Compliance: Patches applied under ISO 27001 framework.
- Cost-Efficient: Pay-as-you-go hosting with flexible scaling.
- Oracle-Certified Expertise: Delivered by accredited EBS specialists.

Technical Features

- Hosting via OCI Compute, Exadata Cloud, or private infrastructure.
- High availability and DR configuration.
- Managed middleware (WebLogic) and database layers.
- Automated patching, backups, and EBS-specific health checks.

Managed Hosting for Oracle E-Business Suite

Service Options / Add-ons

- DR-as-a-Service for EBS.
- Integration with BI and reporting systems (OBIEE).
- Managed service wrap for DBA and functional support.

Why DSP? / Differentiators

- 25+ years' Oracle experience.
- Proven track record hosting EBS for enterprise and public sector clients.
- Recognised Oracle Cloud MSP with EBS specialisation.

Onboarding and Offboarding

- Onboarding: Assessment, architecture design, and connectivity configuration between environments.
- Offboarding: Decommissioning of connections, secure data transfer, and full documentation handover.

Service Management

- Managed through DSP's Service Management Framework, aligned with ITIL best practices.
- Dedicated Service Delivery Manager (SDM) for strategic oversight and customer communication.
- Monthly service reports covering SLAs, incidents, and performance metrics.
- Monthly / Quarterly service reviews to assess optimisation and future improvements.

Microsoft Azure Hosting for SQL Server

Service Summary

DSP's Microsoft Azure Hosting for SQL Server offers secure and performance-optimised hosting for SQL Server workloads on Microsoft Azure. Combining Microsoft Partner expertise with decades of database management experience, DSP ensures high availability, predictable cost control, and proactive performance management for hosted SQL Server environments.

Key Features

- Design and deployment of Azure-hosted SQL Server environments.
- Managed hosting on Azure IaaS or PaaS (Azure SQL Database / Managed Instance).
- Automated patching, backup, and monitoring.
- 24/7 support from DSP's SQL Server specialists.
- Cost optimisation and scaling recommendations.

Service Benefits

- Microsoft Partner Expertise: Certified SQL Server administrators.
- High Performance: Tuned for transactional and analytical workloads.
- Secure & Compliant: Hosted under ISO 27001 and Cyber Essentials Plus.
- Cost-Efficient: Pay for what you use with proactive right-sizing.
- Always-On Availability: DR and replication options across Azure regions.

Technical Features

- Azure SQL Database, Managed Instance, and VM-based SQL deployments.
- Azure networking and security best practices.
- Integration with Power BI, Azure Monitor, and Log Analytics.

Microsoft Azure Hosting for SQL Server

Service Options / Add-ons

- Hybrid Azure-on-prem hosting integration.
- DR replication to alternate Azure region.
- Advanced performance and query tuning.

Why DSP? / Differentiators

- Microsoft Partner with deep SQL Server expertise.
- Proven track record supporting mission-critical SQL environments.
- Fully integrated Oracle + Microsoft managed services capability.

Onboarding and Offboarding

- Onboarding: Assessment, architecture design, and connectivity configuration between environments.
- Offboarding: Decommissioning of connections, secure data transfer, and full documentation handover.

Service Management

- Managed through DSP's Service Management Framework, aligned with ITIL best practices.
- Dedicated Service Delivery Manager (SDM) for strategic oversight and customer communication.
- Monthly service reports covering SLAs, incidents, and performance metrics.
- Monthly / Quarterly service reviews to assess optimisation and future improvements.

Disaster Recovery Hosting in Oracle / Azure Cloud

Service Summary

DSP's Disaster Recovery Hosting service provides robust, cloud-based DR solutions for Oracle and Microsoft environments, hosted within OCI or Azure. Designed to ensure business continuity, the service includes DR planning, replication, testing, and managed failover with clearly defined RPO and RTO objectives.

Key Features

- DR environments in OCI, Azure, or hybrid configuration.
- Real-time or scheduled replication of databases and applications.
- Regular DR testing and failover simulations.
- Automated backup management and retention policies.
- 24/7 monitoring and incident response.

Service Benefits

- Business Continuity: Rapid failover in case of outage.
- Compliance: Meets DR standards and regulatory requirements.
- Cost-Efficient: Pay-for-ready rather than full-time infrastructure.
- Expert Support: Managed by certified Oracle and Azure engineers.

Technical Features

- OCI Data Guard / Azure Site Recovery implementation.
- Cross-region replication and multi-cloud DR options.
- Application-aware backup and restore processes.

Disaster Recovery Hosting in Oracle / Azure Cloud

Service Options / Add-ons

- Managed DR drills and recovery runbooks.
- Multi-region DR configuration.
- Integration with existing monitoring systems.

Why DSP? / Differentiators

- Proven DR experience across regulated sectors.
- DR tailored to Oracle, SQL Server, and hybrid estates.
- 24/7 managed service ensuring readiness and compliance.

Onboarding and Offboarding

- Onboarding: Assessment, architecture design, and connectivity configuration between environments.
- Offboarding: Decommissioning of connections, secure data transfer, and full documentation handover.

Service Management

- Managed through DSP's Service Management Framework, aligned with ITIL best practices.
- Dedicated Service Delivery Manager (SDM) for strategic oversight and customer communication.
- Monthly service reports covering SLAs, incidents, and performance metrics.
- Monthly / Quarterly service reviews to assess optimisation and future improvements.

Service Summary

DSP's Private Cloud Hosting service delivers dedicated, secure, and high-performance infrastructure for organisations requiring maximum control and data sovereignty. Designed for Oracle, SQL Server, or mixed technology environments, it combines the flexibility of cloud with the isolation and compliance of private infrastructure.

Key Features

- Dedicated private hosting within DSP's secure UK data centres.
- Customisable compute, storage, and networking configurations.
- Fully managed patching, monitoring, and backups.
- Integration with OCI, Azure, or on-prem environments.
- 24/7/365 operations and support.

Service Benefits

- Total Control: Dedicated infrastructure with predictable performance.
- Compliance Assured: Meets strict data residency and security requirements.
- Customisable: Tailored hosting environments for specific workloads.
- High Availability: Redundant architecture ensuring uptime.

Technical Features

- VMware and Oracle VM-based hosting.
- Secure network segmentation and firewalling.
- Encrypted backup and replication options.

Service Options / Add-ons

- DR replication to OCI or Azure.
- Hybrid connectivity to public cloud.
- Managed service wrap including DBA and application support.

Why DSP? / Differentiators

- UK-based private cloud built to enterprise standards.
- Fully managed and supported by certified Oracle and Microsoft teams.
- Proven reliability for mission-critical workloads.

Onboarding and Offboarding

- Custom build and migration plan with secure connectivity. Offboarding includes full data extraction and infrastructure teardown.

Service Management

- Managed through DSP's Service Management Framework, aligned with ITIL best practices.
- Dedicated Service Delivery Manager (SDM) for strategic oversight and customer communication.
- Monthly service reports covering SLAs, incidents, and performance metrics.
- Monthly / Quarterly service reviews to assess optimisation and future improvements.

Cloud Hosting for BI & Analytics (OBIEE / Hyperion)

Service Summary

DSP's Cloud Hosting for BI & Analytics delivers high-performance hosting for Oracle OBIEE, Hyperion, and related BI applications on OCI or hybrid cloud. Designed for scalability and performance, it ensures seamless analytics delivery, data security, and integration with upstream systems.

Key Features

- Hosting and management of OBIEE, Hyperion, and data warehouse environments.
- Integration with Oracle E-Business Suite, ERP, and external data sources.
- Automated patching, monitoring, and tuning.
- 24/7 support and health checks.
- Scalable infrastructure for peak analytics demand.

Service Benefits

- Performance: Optimised compute for BI workloads.
- Scalability: Elastic resource allocation for report bursts.
- Security: Encrypted data pipelines and secure access.
- Expertise: Managed by Oracle BI-certified specialists.

Technical Features

- Hosting on OCI Compute or Exadata Cloud Service.
- Integration with Oracle Autonomous Data Warehouse.
- Load balancing and failover configurations.

Cloud Hosting for BI & Analytics (OBIEE / Hyperion)

Service Options / Add-ons

- Integration with Oracle Analytics Cloud (OAC).
- Managed service wrap including BI application support.
- DR and cross-region redundancy.

Why DSP? / Differentiators

- Extensive Oracle BI and Hyperion experience.
- Proven delivery of analytics hosting for enterprise clients.
- Certified Oracle Cloud MSP with BI specialisation.

Onboarding and Offboarding

- Includes environment assessment, migration, and validation. Offboarding supports full data extraction and secure wipe.

Service Management

- Managed through DSP's Service Management Framework, aligned with ITIL best practices.
- Dedicated Service Delivery Manager (SDM) for strategic oversight and customer communication.
- Monthly service reports covering SLAs, incidents, and performance metrics.
- Monthly / Quarterly service reviews to assess optimisation and future improvements.

Database Hosting (Oracle, SQL Server)



Service Summary

DSP's Database Hosting service provides secure, performant, and fully managed hosting for Oracle and Microsoft SQL Server databases across OCI, Azure, and private cloud environments. Designed for mission-critical systems, the service includes full lifecycle management, high availability, and proactive tuning.

Key Features

- Hosting for Oracle and SQL Server databases on cloud or private infrastructure.
- Automated patching, backup, and monitoring.
- Database optimisation, cloning, and capacity management.
- 24/7 incident response and performance monitoring.

Service Benefits

- High Performance: Environments tuned for transactional and analytical workloads.
- Security & Compliance: ISO 27001 and GDPR-aligned management.
- Reduced Overhead: DSP manages operations end-to-end.
- Resilient: HA and DR options for maximum uptime.

Technical Features

- OCI Autonomous Database, Exadata, Azure SQL, or VM-based hosting.
- Integrated monitoring dashboards.
- Encrypted storage and network traffic.



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Database Hosting (Oracle, SQL Server)



Service Options / Add-ons

- DR hosting across OCI or Azure.
- Multi-database performance analytics.
- Managed service wrap including DBA and tuning services.

Why DSP? / Differentiators

- Oracle and Microsoft Partner expertise.
- Decades of cross-platform database management experience.
- Proven success across public sector and enterprise workloads.

Onboarding and Offboarding

- Full migration planning, configuration, and go-live validation. Offboarding includes secure data transfer and environment teardown.

Service Management

- Managed through DSP's Service Management Framework, aligned with ITIL best practices.
- Dedicated Service Delivery Manager (SDM) for strategic oversight and customer communication.
- Monthly service reports covering SLAs, incidents, and performance metrics.
- Monthly / Quarterly service reviews to assess optimisation and future improvements.

BUYER RESPONSIBILITIES

Please refer to the Terms and Conditions associated with this service on the Platform. These terms may include additional Buyer obligations or costs that are not detailed elsewhere.

The Buyer responsibilities as part of this service with DSP are as follows:

- Provide all reasonably requested resources, stakeholders, information, and materials promptly to support service delivery.
- Assign appropriate process and subject matter experts to collaborate with DSP in designing the solution.
- Supply business users to perform user acceptance testing according to the agreed plan.
- Procure all necessary software licenses and subscriptions, including SaaS, PaaS, and IaaS, ensuring all environments are provisioned for security and performance to meet Buyer requirements.
- Provide access to existing systems or data required for migration purposes.
- Supply test instances of any third-party systems necessary for testing inbound or outbound interfaces.
- Make relevant employees available for training as needed.
- Ensure the Buyer's project team is empowered to make timely decisions to facilitate smooth progress.
- Fulfil all obligations outlined in the Agreement clauses and associated Schedules.
- Comply with applicable laws and regulations, and direct DSP regarding any business-specific processes and procedures that must be followed.
- Review and sign off all deliverables promptly based on agreed acceptance criteria.

If these responsibilities do not align with your expectations, please contact DSP to discuss potential adjustments to our approach.

PROTECTION OF DATA

DSP places data protection at the core of every engagement, ensuring all services are designed and managed in line with UK public sector security standards, including GDPR, ISO 27001, and the Government's Cloud Security Principles.

SKILLS & KNOWLEDGE TRANSFER

DSP recognises that skills and knowledge transfer is a fundamental part of delivering G-Cloud services to public sector clients. Wherever possible and applicable, knowledge transfer is incorporated into the service delivery plan agreed at the start of each engagement. Our consultants and engineers have significant experience in providing effective skills transfer to public sector organisations operating within the G-Cloud framework.

To ensure consistency and effectiveness, DSP utilises a structured approach tailored to the specific topic, identified skills gaps, and individual client needs. This approach follows our proven Assess-Plan-Implement framework, which guides the entire knowledge transfer process, from understanding objectives and planning training delivery to executing and evaluating success. This framework is designed to empower public sector teams to sustain and drive ongoing change long after the formal service period ends, fully aligned with G-Cloud best practices.

ACCREDITATIONS & ADVOCACY

DSP are a trusted and accredited partner with over 25 years of experience designing, implementing, and supporting Cloud solutions across a wide range of industry sectors. We hold numerous expertise certifications; our UK-based teams of experts hold over 1500 certifications combined and regularly complete the latest training and certifications.



Natara Oracle EBS Migration to Private Cloud and EBS Managed Service

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Angel Trains Oracle Systems Migration to DSP Cloud

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ORDERING & INVOICING

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements for our service in more detail.

FURTHER INFORMATION

For more information about this or any of our G-Cloud services, please contact our G Cloud Team.

Phone: +44 (0) 203 880 1686

Email: gcloud@dsp.co.uk including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.





LET'S WORK TOGETHER

+44 (0) 203 880 1686

www.dsp.co.uk

enquiries@dsp.co.uk